



Aberdeen • Mitchell • Pierre • Sioux Falls • Watertown • Yankton

Semi-annual Board of Directors Meeting

Wednesday & Thursday, November 1 & 2, 2023

Cathedral of St Joseph, Sioux Falls, SD

COMMITTEE MEETINGS:

- | | | |
|-----------------------|--------------------------|---------------------------------------|
| ● Investment SubComm: | Wed, Oct 18, Noon-2pm | CPC 3rd flr Conf Rm, Zoom |
| ● Governance Comm.: | Wed, Oct 18, 3-5pm | CPC 3rd flr Conf Rm, Zoom |
| ● Membership Comm.: | Wed, Oct 25, Noon-1pm | CPC 2nd flr Conf Rm, Zoom |
| ● Audit Comm.: | Wed, Oct. 25, Noon-2pm | CPC 3 rd flr Conf. Rm |
| ● Marketing Comm.: | Tues, Oct. 24, 9-10:30am | CPC 2 nd flr Conf Rm, Zoom |
| ● Executive Comm.: | Wed, Nov. 1, 9-11:30am | CPC 3 rd flr Conf. Rm |

Wednesday, November 1 - “All Saints Day” (Cathedral of St Joseph)

Noon “All Saints Day” MASS (Cathedral of St Joseph)

1:00 - 1:30 pm LUNCH (Cathedral Hall – Cathedral of St. Joseph)

1:30 pm STRATEGIC DISCUSSION for FY2024

- **How does CCFESD support and integrate into the Set Ablaze vision/planning for our pastorates and the Diocese?**
 - Integrating Christian stewardship as a way to grow lifelong Catholic missionary disciples through God's love
 - What is the best way to support anticipated diocesan and pastorate needs?
- **CCFESD Priorities / SWOT Analysis for FY2024/2025**
 - Determine key priorities and associated resource needs
- **Discussion: Board Governance of the CCFESD**
 - Why do we exist? Where have we been? How did we get to where we are today? Where are we going? How are we going to get there?

5:30 pm Break

6:00 pm DINNER & Social (Minnehaha Country Club, 3101 W. 22nd St.)

Thursday, November 2 (Cathedral of St Joseph, Cathedral Hall)

8:00 am Hospitality (coffee, fruit, muffins/scones, etc.)

8:30 – 10:00 am Prayer Committee (St Joseph 3rd Fl. Classroom, Mater Ecclesiae Monastery, Cathedral campus)

Program Committee (*Cathedral Hall – Cathedral of St. Joseph*)

Finance Committee (*3rd floor Conf Room – CPC*)

10:00 – 10:15 am **BREAK**

10:15 – 11:45 am **Development Committee** (*3rd floor Conf Room – CPC*)

Grant Committee (*Cathedral Hall – Cathedral of St. Joseph*)

Noon **LUNCH & “Set Ablaze” Update** (*Cathedral Hall*)

1:00 pm **BREAK**

1:15 p.m. **FULL BOARD MEETING** (*Cathedral Hall – Cathedral of St. Joseph*)

COMMITTEE REPORTS & DISCUSSION:

- **Prayer Committee**
- **Marketing Committee**
- **Programs Committee**
- **Executive Committee**
- **Governance Committee**
- **Membership Committee**
- **Grant Review Committee**
- **Development Committee**
- **Finance Committee**

3:30 p.m. **President’s Report** (*Mark Conzemius*)

3:40 p.m. **Episcopal Blessing** (*Bishop DeGrood*)

3:45 p.m. **Adjourn/BREAK** (*Kami Kurtenbach*)

4:00 p.m. **Legacy Mass** with special guests – St. Joseph Legacy Society, CCFESD Board/Board Emeritus members, Endowment & Agency Account investors (*Cathedral of St. Joseph - Celebrant Bishop DeGrood*)

4:45 p.m. **Reception & Annual Impact Program** – hosted by Bishop DeGrood & CCFESD Board (*Cathedral Hall – Cathedral of St. Joseph, lower level & Livestream ccfesd.org*)

- Catholic Community Foundation for ESD Impact Report:
 - *Financial Stewardship* – Dcn Joe Twidwell, Mike Bannwarth
 - Investment Strategy & Performance
 - Catholic Socially Responsible Investing
 - *Impact / “The Joy of Giving”* – Kami Kurtenbach, Mark Conzemius
 - CCFESD Vision / “Why” we exist?
 - Donor & Beneficiary Story – helping donors and the beneficiaries that they care about
 - Impact – FY2022 beneficiary distributions
 - *Stewardship Recognition* – Mark Conzemius & Bishop DeGrood
- *The State of the Diocese/Q & A* – Bishop DeGrood

6:00 p.m. **Episcopal Blessing** (*Bishop DeGrood*)

Table of Contents

Agenda, Contents, Minutes & Dates

- pp. 3-4..... CCFESD Board Agenda, General
- pp. 5-6..... Table of Contents
- pp. 7-20..... Full Board Meeting Minutes – April, 2023
- pp. 21-22..... Future Event Dates

Executive Committee

- pp. 23-24..... Executive Committee Agenda
- pp. 25-27..... Executive Committee Meeting Minutes – April, 2023
- pp. 28-29..... Staff Flowchart
- pp. 30-33..... Membership Committee Meeting Minutes – October 2020

Governance Committee

- p. 35..... Governance Committee Agenda
- pp. 36-38..... Governance Committee Meeting Minutes – April, 2023
- pp. 39-42..... Governance Committee Meeting Minutes – Sept, 2023

Development Committee

- p. 43..... Development Committee Agenda
- pp. 44-47..... Development Committee Meeting Minutes – April, 2023
- p. 48..... Monthly Gift Summary
- p. 49..... Summary Comparison of Gifts
- p. 50..... Estate Gifts by Region
- p. 51..... Endowments, Agency Accounts, and Annuities
- pp. 52-54..... “A Future Full of Hope for the Diocese of Sioux Falls”
- p. 55..... Historical Distributions
- p. 56..... Catholic Family Sharing Appeal
- pp. 57-58..... Aberdeen Office
- p. 59..... Mitchell Office
- p. 60..... Sioux Falls Office
- p. 61..... Watertown Office
- p. 62..... Yankton Office

Finance Committee

- p. 63..... Finance Committee Agenda
- pp. 64-66..... Finance Committee Meeting Minutes – April 2023
- p. 67..... Statement of Financial Position
- pp. 68-69..... Statement of Activities/Operating Budget
- pp. 70-71..... Annuity Summary
- p. 72..... Financial Statistics
- pp. 73-76..... Endowment History
- p. 77..... Operating Forecast
- p. 78..... Capitalization Policy

Membership Committee

pp. 79-80.....	Membership Committee Agenda
pp. 81-82.....	Membership Committee Meeting Minutes – April, 2023
pp. 83-84.....	Committee Assignments
p. 85.....	Membership Map
pp. 86-88.....	Membership Matrix Analysis

Program Committee

pp. 89-90.....	Program Committee Agenda
pp. 91-97.....	Program Committee Meeting Minutes – April, 2023
pp. 98-99.....	Program Summary
pp. 100-103.....	C@C Flier

Marketing Committee

pp. 105-106.....	Marketing Committee Agenda
pp. 107-110.....	Marketing Committee Meeting Minutes – April, 2023

Grant Review Committee

pp. 111-113.....	Grant Review Committee Agenda
pp. 114-115.....	Grant Review Committee Meeting Minutes – April, 2023
p. 116.....	Distributions and Grants
pp. 117-119.....	Grant Fund History
pp. 120-121.....	Grant Funds Available
pp. 122-123.....	Policy and Procedures
p. 124.....	Criteria Questions
p. 125.....	Grant Review Worksheet
pp. 126-151.....	Applications over \$10,000

Prayer Committee

pp. 153-154.....	Prayer Committee Agenda
p. 155.....	Prayer Team Overview
p. 156.....	Eucharistic Challenge

Online Addendums

- List of Endowments, Agency Accounts and Annuities
- Audit Report (Hard copy enclosed in back of packet)
- Mercer Pavilion Investment Review
- Catholic Responsible Investment Guidelines Report
- Grant Applications
- Grants Awarded Progress Reports



Minutes of the Semi-annual Board of Director's Meeting
Thursday, April 27, 2023
Holy Trinity Parish, Huron, SD

The semi-annual Board of Directors meeting of the Catholic Community Foundation for Eastern South Dakota (CCFESD) was held on Thursday, April 27, 2023 in Huron at Holy Trinity Parish

Board Members in Attendance:

Kami Kurtenbach (Chair), Nicole Barnett, Wayne Carr, Kathy Carr, Dr. Tom Cink, Mary Cink, Matt Cronin, Tim Czmowski, Patty Czmowski, Most Reverend Donald E. DeGroot, Fred DeRouchey, Joan DeRouchey, Chad Ekroth, Greg Endres, Ann Endres, Neil Fulton, Molly Fulton, Paula Hicks, Dan Hicks, Rev Paul Josten, Rich Korman, Cynthia Korman, Al Kurtenbach, Reece Kurtenbach, Jesse Peterson, Kim Peterson, Gerald Roggenbuck, Al Spencer, Judy Spencer, Steve Statz, Julie Statz, Deacon Joe Twidwell, Diana Twidwell, Brendan Van Sambeek, Lynn Van Sambeek

Board Members Present via Zoom:

Craig Anderson, Mike Healy

Number of CCFESD Board Members: 83

Number representing Quorum: 27

Quorum Present: Yes

Staff Present:

Mark Conzemius, Tony Menke, Mike Bannwarth, Patty Lammers, Cameo Anders, Heather Fortin, Makayla Hansen, Peggy Gough, Jan Feterl, Sammie Schofield, Dave Vetch, Marne Hult, Nicole Fuhrer, Ashley Gullikson, Joe Lichty

Staff Present via Zoom:

Barb Buckmiller, Mary Jo Hausmann

Kami Kurtenbach, Chair of the Board, called the meeting to order and welcomed and thanked all those present as well as participating remotely via Zoom. Kami introduced new Board members, Jesse and Kim Peterson, from Holy Name Parish in Watertown. She then invited all Board members and staff to introduce themselves, where they live, their parish membership and the CCFESD Committees in which they serve.

Kami thanked Bishop DeGroot for his presence and support and in advance for the privilege to celebrate Mass with the area Catholic lay and clergy at Holy Trinity parish this afternoon – followed by a reception and program. Opportunity to celebrate our new “Future Full of Hope” collaborative relationship with the Huron Catholic community and

region – and to meet in the city where the first-ever meeting of the CCFESD was held back in 1987.

Bishop DeGrood led opening prayer

A motion was made by Deacon Joe Twidwell and second by Fred DeRouchey to approve the minutes from the November 3, 2022 Board Meeting in Sioux Falls. Motion carried

COMMITTEE REPORTS

**MEMBERSHIP COMMITTEE Report presented by Chair, Al Spencer:
The Membership Committee met Friday, April 21, 2023 at the Catholic Pastoral Center in Sioux Falls.**

- Al encouraged all to review expectations of CCFESD Board members by reading the **“Board Affirmation Statement”** on the inside front cover of the packet
 - Ask each member to review this at least every six months to remind ourselves of our responsibility and good stewardship of the Catholic Community Foundation
- **Recommended new members for our Board (3-year terms):**
 - **Jesse & Kim Peterson**, Holy Name, Watertown (term beginning today)
 - **Michael & Jean Denton**, Ss Peter & Paul, Pierre (term beginning Nov. 2, 2023)
 - **Vernon & Sharon Rausch**, St. Anthony, Hoven (term beginning Nov. 2, 2023)
 - We discussed other prospective members for consideration for a term beginning in November, but they are still in the review process and not yet ready for board approval

Molly Fulton made a motion to approve these new Board members for a three-year term, Tim Czmowski second, motion carried.

- **Recommended Board members for renewal of 3-year term:**
 - Fr. Tom Anderson
 - Gene & Cynthia Jones
 - Fr. Paul Josten
 - Reece & Kami Kurtenbach
 - Fr. Mark Lichter
 - Al & Judy Spencer
 - Steve & Julie Statz

Rich Korman made a motion to approve, second by Greg Endres, motion carried

- **Member whose term of service on the Board is completed:**
 - Greg & Phyllis Heineman – St Mary’s, SF
 - Hugh & Cari Mack – St Bernard’s, Redfield

- All asked members to review CCFESD **Board Member Assessment** map in the packet and provide suggestions for any new Board members to the Membership Committee.
- **Committee Assignments – Reminder:**
 - Board Members can serve on more than one committee, but we are expected to serve on at least one committee – because committees are where the work of the CCF Board takes place.
 - Board Members are encouraged to serve on a committee of your choice – where you feel called to serve – where you believe your skills are best utilized.
 - Board Members can change committee assignments any time. Coordinate through the CCF staff – a management team staff member is responsible to support each committee.
 - Any board member can attend any committee meeting, but you can only vote on the committees in which you are a member.
- **Recommended new committee assignments**
 - Jerry Roggenbuck - Marketing & Development
 - Kathy Roggenbuck - Prayer & Grant Review
 - Brendan Van Sambeek - Prayer & Grant Review
 - Lynn Van Sambeek - Prayer & Grant Review
 - Mary Puetz - Grant Review

Deacon Joe Twidwell made a motion to approve these new committee assignments, second by Ann Endres, motion carried.

FINANCE COMMITTEE report presented by Chair, Deacon Joe Twidwell:

The Finance Committee met Thursday, April 27, 2023 at Holy Trinity Parish, Huron

- Thank you to Mike and staff for preparing very complex reports.
- **Reviewed financial statements**
 - Although market dip last year, it has recovered. One of the things that has helped us is interest rates that were next to zero are now getting close to 4%, which has helped to offset the impact of the down investment market.
 - Contributions have exceeded budget.
- **Budget**
 - Budgeting a little lower expenses in certain areas and higher in others
 - Replacement of database and financial software.
 - Transition of Mark to new CEO (two CEOs on payroll for three months, until transition complete).

- Continued pause on Dir of Development and Admin Assistant positions.
- Projecting continued growth.
- Mercer projecting 6.7% return on investments for coming year.
- Reduction in endowment administrative fee from 1.65% to 1.60%.

Neil Fulton made a motion to approve FY2024 BUDGET, second by Al Spencer, motion carried.

- **Investment Policy** – annual review and approval.
- No changes to the Investment Policy which Mercer has reviewed.

Craig Anderson made a motion to approve the Investment Policy, second by Reece Kurtenbach, motion carried.

- **Administrative Fee Policy**
 - Working to reduce by 5 basis points each year so more earnings can go to the designated beneficiaries.
 - Finance Committee recommends reducing fee again for fiscal year 2024 from 1.65% to 1.60%.

Jesse Peterson made a motion to approve updated Administrative Fee Policy, second by Tim Czmowski, motion carried.

- **Other discussion** – one of our fund managers, Boston Common:
 - Came to our attention they made a charitable contribution to an entity that conflicts with Catholic moral and social teaching.
 - Mike Bannwarth wrote to them and they responded.
 - Response brought home to us the people that manage our money need to have the same values we do.
 - Decision made to seek a different manager in the international market space.
 - Mercer is currently searching for someone more aligned to our values.
 - Was discussion on whether or not we should terminate relationship immediately, but determined not prudent to move \$11M in investments without a thorough search for a new manager.

EXECUTIVE COMMITTEE report presented by chair, Kami Kurtenbach:

The Executive Committee met Monday, April 17, 2023 in Brookings and the focus was to provide strategic direction to the leadership of the CCFESD.

Compliance Audit:

- For the newer members to our Board, the CCFESD hired the TAFT law firm from Minneapolis to review all processes, procedures, legal documents, agreements, etc. for the purpose of ensuring that we are operating as intended, without control

of the Diocese and our parishes, to protect donors and the beneficiaries that they support.

- Our desire is to have the influence of the Bishop as our spiritual shepherd, without the Bishop having control of the CCFESD and its funds.
- This important process has been facilitated by Cameo Anders with guidance from the Governance Committee. You will hear more about this in their report.
- There were two particular items that we discussed and *we have recommended further research and discussion with the full board at our next meeting in November*. These are related to:
 - **Policy when we receive “Undesignated Gifts” to the CCFESD**, and
 - **Policy for making grants for lobbying purposes**

Variance Powers - as required, the CCFESD has “Variance Powers” with its funds.

- This means that when a beneficiary of an endowment is incapable of being fulfilled, the Executive Committee reviews and recommends, a varied purpose and beneficiary “for the same or similar purpose.”
- We have our first endowment beneficiary that is NOT able to fulfill its stated purpose – *The Harold & Monica Heitgen Endowment for St Mary’s School in Salem*. We received communication from St Mary’s that St Mary’s School is closing this summer. Even though this decision is NOT PUBLIC, we now need to determine a “same or similar purpose” for this endowment distribution.
- This endowment requires that the full Board approve this variance. The distribution is approx. \$35,000/year.
- *The Executive Committee’s recommendation: to make this annual distribution to St Mary’s parish in Salem to be used for Catholic education through the parish and its pastorate.*

Deacon Joe Twidwell made a motion to approve that the annual distribution of The Harold & Monica Heitgen Endowment for St Mary’s School in Salem be made to St Mary’s parish in Salem to be used for Catholic education through the parish and its pastorate, second by Joan DeRouchey.

Discussion:

Rich Korman asked if there has been any discussion with the Heitgen family and Mark Conzemius explained they have both passed away and have no immediate family. Jesse Peterson asked if this decision will be made each year and Mark Conzemius responded that CCFESD would like to continue to make this varied distribution annually until the time that St. Mary, Salem would cease to exist. He also pointed out that we are including St. Mary, Salem, and the pastorate it exists in, in the variance language.

Motion carried.

Grants to a foreign entity:

- With the recommendation of the Governance Committee, the Executive Committee has directed the CCFESD staff to NOT grant to international / foreign

entities. As some of you may recall, we have been processing gifts from donors from across the United States to be distributed to help the Diocese of Tshumbe in Africa. The CCFESD has been doing this for some 25 years after Bishop Carlson met Bishop Djomo at the Vatican.

- The staff will encourage the Diocese of Tshumbe (and any other foreign entity) to establish their own US 501 (c)(3) so that they can properly process these gifts.
- This also affects charitable work being done in Thailand, through a connection that Fr. Jim Bream made while doing mission work with a priest of Thailand.

Mary Cink asked if there is any benefit to CCFESD in making grants to foreign entities. Mark Conzemius responded that there is not – we were purely doing it out of being a part of the universal Catholic Church and our desire to help our brothers and sisters in need in Africa. It puts us in a challenging position though, to determine if the money is being used as it is intended. It potentially puts the other funds we manage at risk.

Service Agreements:

- Annually we review and make recommendations on the service agreements that the CCFESD has with the Diocese of Sioux Falls, other ministries and our community offices.
 - The role of the Executive Committee is to approve the concepts and leave the details of the implementation of the agreements to the responsibility of the staff.
 - We recommend approval of the staff moving forward with all of the relationships that are listed. These include our current relationships:
 - Diocese of Sioux Falls (HR, Accts Payable, IT & facilities) – and for the CCFESD to implement CFSA 2024
 - Aberdeen
 - Watertown
 - Mitchell
 - Pierre
 - Yankton
 - Mt Marty
 - Newman Centers
 - Pius XII Newman at SDSU (initial strategy for a capital campaign through 12/31/23)

Fred DeRouchey made a motion to approve CCFESD staff to enter into agreements with listed entities, second by Molly Fulton, motion carried.

Personnel:

- We annually review the staff –focusing on their performance and compensation – and the retention and succession of the officers and senior management team
 - Of note, after a little more than a year in the new position that we authorized –Chief Operating Officer –we are happy to report that this new position has been very helpful in the CCFESD advancing its mission.

- We are fortunate to have a strong management team, with nearly seventy years of experience between Mark, Mike and Jan – and the new perspectives of Tony and Cameo. Of particular note:
- Finance & Administration:
 - Mike Bannwarth is completing one year on a 4-day work week which has gone well.
- We have initially approved the hiring of a Database Manager in July – a position that will work closely with Barb Buckmiller, who is retiring next spring after 25 years with the CCFESD.
- Gift Planning:
 - Even though we consider it a vital position, we have put on hold the hiring of a Director of Development, or Chief Development Officer, to lead the Gift Planning Officers and manage a portfolio of relationships. In the meantime, Tony is acting as the interim Director.
 - Dave Vetch is continuing to cover Pierre with his Gift Planning responsibilities for the northern part of the Diocese.
 - Ashley Gullikson is moving to FT Dir of Estate Planning at MMU. We are now actively looking for FT Gift Planning Officer for the Yankton deanery.
- Marketing & Special Events:
 - Jan hired an Assistant Director of Special Events, Annie Wold, who started last December. Annie comes to us with significant experience, most recently at the Sioux Empire United Way.

CEO Search Committee:

- Active, diverse, experienced committee with members:
 - BJ Schaeffbauer (Chair) –Sacred Heart, Aberdeen
 - Wade Van Dover –St Charles, Big Stone City
 - Matt Cronin –Sacred Heart, Gettysburg
 - Kami Kurtenbach –STM, Brookings
 - Al Spencer –St Mary's, SF
 - Molly Fulton –St Agnes, Vermillion
 - Tim Czmowski –St Michael's, SF
 - Mike Bannwarth –Dir of Finance
 - Twila Roman –Dir of HR
- Posted the position and began receiving applications in Jan-March.
- Initial interviews last week.
- Our goal is to have 2-3 candidates for in-person interviews in mid-May.
- We would like to make an offer sometime this summer, with the new President starting in the fall for a 2-3 month transition period with Mark. Lord willing, at our next Board meeting on Nov. 2, we will introduce the next President/CEO to the Board and our donors and beneficiaries.
- We need the Board to give us, **the Executive Committee, the authorization to hire the next President/CEO of the CCFESD.**

Kami asked for a motion to affirm the authority of the Executive Committee to hire the next President/CEO of the CCFESD.

Steve Statz made a motion to affirm the authority of the Executive Committee to hire the next President/CEO of the CCFESD. Second by Reece Kurtenbach.

Discussion:

Neil Fulton asked if this is what the bylaws state to which Cameo Anders responded that the bylaws are silent on who hires and what staff title is given. Executive Committee, with a quorum and unanimous vote may hire but full Board has to elect person to be President. Full Board has power to not elect that person to President

Craig Anderson asked if this person will have a contract that needs to be followed to which Tim Czmowski responded that bylaws on Board approval will have to be clearly communicated if new President/CEO makes a decision to accept and offer before Board approval. Craig Anderson agreed with both points – point 1 being not final until Board approves, point 2 are we approving multi-year contract.

Mike Bannwarth stated we don't typically do a contract for employment

Al Spencer asked if, with the gap between extending an offer and Board approval, do we have to wait until November Board meeting or could there be a special meeting via zoom by roll call for vote? Cameo responded yes, that could be done.

Craig Anderson suggested we may need to consider that the person may require/request a contract. Rich Korman agreed that this person may require an employment agreement.

Molly Fulton shared her thoughts that the Board is setting a precedence and personally, as a Board member, she is more comfortable setting a very clear precedent.

Neil Fulton amended the language of Steve Statz' original motion request and made a motion to authorize the Executive Committee to offer employment to a new "CEO" recommended by the Search Committee subject to ratification by the full Board, second by Craig Anderson.

Discussion of potentially needing a contract, full Board does not need to ratify the hiring, but full Board does need to elect this person as President

Neil moved to amend the previous motion to authorize the Executive Committee to offer employment to a new CEO recommended by the Search Committee, to include authorizing the Executive Committee to offer a contract if needed and recognizing that the power to elect the President belongs to the full Board, second by Craig Anderson. Motion to amend the previous motion carried.

Motion by Neil Fulton, second by Craig Anderson, to approve the amended motion, motion carried.

Final approved motion: To authorize the Executive Committee to offer employment to a new CEO recommended by the Search Committee, to offer a contract if needed, and recognizing that the power to elect the President belongs to the full Board.

Other Business:

- **Conflict of Interest** – updated form was mailed to you with your Board Packet. If you haven't already, please sign and return to Heather Fortin, CCFESD Secretary.
- **Transaction Authorizations – requires annual affirmation – no changes**
 - **Foundation Bank Accounts:**
 - *President*
 - *Vice President*
 - *Treasurer*
 - **Agreements, Contracts and Real Estate Documents**
 - *President*
 - *Vice President*
 - *Treasurer*
 - *Secretary*
 - **Representative Authorizations**
 - *President*
 - *Vice President*
 - *Treasurer*
 - *Secretary*

Rich Korman made a motion to approve transaction authorization, second by Tim Czmowski, motion carried.

- **Executive Committee leadership change:**
 - As was emailed to the Board last Friday, Al Spencer resigned as Vice Chair of the Board. After much discussion, the Executive Committee came up with a plan, with a particular emphasis on our priority for continuity to support an effective transition with the new President/CEO starting this fall. We are recommending the following:
 - BJ Schaeftbauer and Kami will continue to serve as Past Chair and Chair, respectively, for one additional year (through the November 2024 BOD meeting).
 - Nominating Tim Czmowski to be Vice Chair for one year through the November 2024 BOD meeting. Tim served as Chair of the Board in 2010-2011 and is currently serving on the CEO Search Committee.
 - We hope that you have taken the opportunity to reflect and pray for this important leadership decision.

Reece Kurtenbach made a motion to approve Tim Czmowski as Vice Chair of the Board of Directors through the November 2024 Board of Directors meeting, second by Al Spencer. Tim Czmowski abstained from the vote, motion carried.

Molly Fulton made a motion to approve Kami Kurtenbach and BJ Schaeffbauer serving as Chair and Past Chair, respectively, through the November 2024 Board of Directors meeting, second by Cindy Korman, motion carried.

Kami and the Board members thanked Al for his service as Vice Chair of the Board of Directors - and for continuing to serve on our Board of Directors and the CEO Search Committee.

GOVERNANCE COMMITTEE Report presented by Chair, Rich Korman

The Governance Committee met Tuesday, April 4th at the Catholic Pastoral Center in Sioux Falls

- Rich reported the committee had a significant agenda of items to review and take action from the compliance audit recommendations of the Minneapolis law firm TAFT.
 - The extensive review of the CCFESD's internal documents including by-laws, articles of incorporation, legal documents, operations, policies, procedures, board minutes, etc. to ensure that the CCFESD is organized and operating appropriately.
 - We are currently at low to moderate risk, but still have some work to do on our privacy policy.
- Decided as a committee to do quarterly meetings.
 - Topics for the future include going through bylaws and gift acceptance policy.
 - Cameo Anders is coordinating the many details involved in the compliance audit.
- Determined the CCFESD Management Team members need to be officially assigned to each committee as an "ex officio/nonvoting member." We recommend the following assignments:
 - Executive Committee – President
 - Membership Committee – President
 - Finance Committee – Dir. of Finance
 - Governance Committee – Dir. of Estate Planning/In-House Counsel
 - Development Committee – Dir. of Development
 - Program Committee – Dir. of Special Events
 - Marketing Committee – Dir. of Marketing
 - Grant Review Committee – Chief Operating Officer
 - Prayer Committee – Dir. of Estate Planning/In-House Counsel

Tom Cink made a motion to approve the official assignment of CCFESD management staff to the Board Committees as listed, second by Al Spencer, motion carried.

Deacon Joe Twidwell made a motion to approve the Governance Committee report, second by Neil Fulton, motion carried.

DEVELOPMENT COMMITTEE Report presented by Chair, Tim Czmowski

The Development Committee met on Thursday, April 27th at Holy Trinity Parish, Huron

- **The CCFESD continues to be blessed with extraordinary generosity from donors...** it has been a good twelve month period, but across the board lower than what we reported a year ago.
- **Gift Activity:**
 - **“Monthly Gift Summary”** – we had a decent 12-month period of New Gifts: **\$21.3M**, but far below a year ago when we had a record **\$31.7M** (cash, stock, property, gift-in-kind, pledges).
 - No apparent reason that we have determined, other than the timing and size of estate gift plans.
 - The one area that is up this year vs. last year is the Pledge Payments: \$4.2M vs \$2.7M (reflective of when people have died or fulfilled cash pledges) – typically out of our control.
 - We keep a particular focus on our **“Outstanding Pledges and Planned Gifts”** which reached an all-time high of **\$131M** compared to last year’s \$125M, \$111M and \$101M the previous three years.
 - **Summary Comparison of Gifts.** Gives a good summary of comparison by years. In spite of the total assets of the CCFESD going down, the additional growth in estate gifts has resulted in an increase of total assets and future gift expectancies.
 - **Estate Gifts by Region.** This gives us an idea of where our estate gift donors live.
 - **We have 463 estate gift donors** (14, 31 and 14 more than the previous three years of reporting) **with total gifts valued at \$187.4M**, an increase of \$14M from the previous year
 - **944 Endowment Funds** totaling **\$74.7M** (an increase of 33 new endowments, but the total value decreased \$12M, reflective of the drop in value of our investments)
 - **379 Agency Accounts** totaling **\$44.4M** (an increase of 16 agency accounts, with a decrease in total value of \$2.5M)
 - **93 Advised Funds** totaling **\$2.5M** (increase of 7 and \$300k from a year ago – advised funds are becoming an increasingly popular option for donors)
- **Our VISION is for “A Future Full of Hope” for our Church in eastern SD ...** shows our **“BHAG” – “Big Hairy Aspirational Goal”** to endow the current ministries of our church of eastern SD
 - We are 58% toward our goal of \$212.4M with **“only” \$88M to go** (\$7M further from our goal than last year – and \$17M closer than three years ago. In the long run, we’re still making progress!)

(Historical growth of endowments for Diocesan ministries:)

2023	\$212	\$124	58%
2022	\$212	\$131	61%

CCFESD DIOCESAN Ministries Funded Thru Endowments (Millions)

	Amount Needed	Total Funded & Future Gifts	Percent Raised
2020	\$212	\$113	53%
2018	\$197	\$104	53%
2016	\$189	\$95	50%
2014	\$187	\$90	48%
2012	\$142	\$43	30%

- **HISTORICAL SUMMARY** It's amazing to note that since we started counting gifts 29 years ago, the CCFESD has processed **138,216 gifts totaling \$319.8M –averaging over \$11M/year** (in addition to what was gifted to Catholic Family Sharing Appeal) AND we have distributed over \$131M (over \$4.5M avg per year).
 - People care about their Catholic faith in eastern SD... and when asked in a meaningful way, they will treat the Church like a member of their family in their current gifting and in their estate plan.
 - **Donor-designated giving**... inspires donors to pray, discern and support beneficiaries they care deeply about (note that donors have also gifted and pledged \$31M in “unrestricted” gifts)
- **Focus of Gift Planning Officers is on Discovering, Cultivating, Inviting and Stewarding donor relationships.** The staff have developed a common set of goals and managing of their activity, which is reflected in their individual reports.
- The majority of our committee meeting time was spent on how we can best support our pastors and parishes as they implement the Set Ablaze vision for our Diocese.
 - There were a lot of great ideas shared
 - We believe that our BHAG – our Big Hairy Aspirational – “Future Full of Hope” goal is in line with our Diocesan vision to form “Lifelong Catholic Missionary Disciples through God’s Love”.
 - Tim concluded by saying that this can be accomplished... and that he and Patty are going to complete their charitable estate plan before Mark retires at the end of December – and he encouraged the other board members who have yet to do a charitable estate plan, to join them by doing theirs by the end of this calendar year.

Fred DeRouchey made a motion to approve Development Committee report, second by Steve Statz, motion carried.

PROGRAM COMMITTEE Report presented by Cindy Korman

The Program Committee met Thursday, April 20th at the Catholic Pastoral Center in Sioux Falls.

- **Revenue and Expenses**
 - 2022 Net Revenue - \$855,723 up from \$811,323 – record year

- **Review of special events** managed by the CCFESD – and **Goals for next twelve months:**
 - Bishop’s Charity Fishing – June 5, 2023 (Big Stone), June 12, 2023 (Pierre)
 - Benefitting Seminarian Education
 - Net Revenue Goal: \$175,000
 - Taste the Goodness – Saturday, August 5th, 2023 – Downtown Sioux Falls in Avera Technology Building parking lot
 - Benefitting the Bishop Dudley Hospitality House
 - Net Revenue Goal: \$90,000
 - Bishop’s Cup – August 22nd, 2023
 - Benefitting Broom Tree
 - Net Revenue Goal: \$110,000
 - Bishop’s Charity Hunt – September 18 & 19, 2023
 - Benefitting the Newman Center Campus Ministries
 - Net Revenue Goal: \$271,000
 - Notre Dame Raffle
 - Benefitting Bishop Dudley Hospitality House
 - Net Revenue Goal: \$68,000
 - Christmas at The Cathedral – December 14-17, 2023
 - Benefitting Cathedral of St. Joseph and BDHH Endowments
 - Net Revenue Goal: \$271,000
 - Gift of Hope – TBD

Reece Kurtenbach made a motion to approve the Program Committee report, second by Julie Statz, motion carried.

MARKETING COMMITTEE Report presented by Chair, Molly Fulton

The Marketing Committee met Thursday, April 27th at Holy Trinity Parish, Huron

- Committee focused on two points:
 - Allocation
 - Deep discussion with Jan and Sammie
 - Bolstering of structure
 - Importance of strong website
 - It’s the first experience that most people have with the CCFESD.
 - It’s a big expense – Molly encouraged board members to consider helping by making a donation to fund this important tool for the CCFESD.
 - Response to joy – job of marketing is to share the story.
 - Create focus group to help us think of different ways to share the message of CCFESD.

Julie Statz made a motion to approve Marketing Committee Report, second by Tim Czmowski, motion carried

GRANT REVIEW COMMITTEE presented by Judy Spencer

The Grant Review Committee met March 22nd at the Catholic Pastoral Center in Sioux Falls; and Thursday, April 27th, 2023 at Holy Trinity Parish, Huron

- **Total Distributions** – (Donor-directed Endowment & Spendable Distributions) for the eight months through Feb. 28: **\$5.4M** (an increase of \$400k from previous year and \$800k from two years ago).
- **Grants/Distributions that require BOTH Bishop AND Board approval** were presented for discussion and are represented on pages 115 and 116 of the Board packet

Diana Twidwell made a motion on recommendations for those grants requiring the Bishop's and Board approval, second by Reece Kurtenbach, motion carried.

Grant Funds Available for grant requests: **\$115,815**

- **Grant requests & recommendations:**
 - Applications over \$10,000 (requiring full Board approval)
 - I Believe Prison Project: \$12,000 Requested; Grant Committee approved \$4,500 (no full Board approval needed)
 - Applications under \$10,000:
 - The Furniture Mission of South Dakota: \$9,750 request; \$7,000 granted
 - HOPE IN GOD Retreat: \$9,500 requested; \$9,500 granted
 - The Banquet, Pierre: \$9,500 requested; \$4,000 granted
 - St. Lamberts - Catechesis of the Good Shepherd: \$8,000 requested; \$8,000 granted
 - Communications Department - Photo/Video studio: \$5,500 requested; \$5,500 granted
 - Right to Life Convention: \$5,000 requested; \$5,000 granted
- Recording of the presentations of each grant request can be found online.

Ann Endres made a motion to approve the Grant Review Committee report, second by Al Spencer, motion carried.

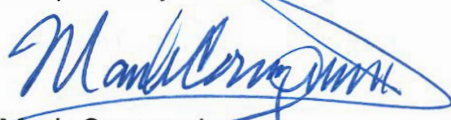
PRAYER COMMITTEE presented by Chair, Mary Cink

The prayer committee met Thursday, April 27th, 2023 at Holy Trinity Parish in Huron.


In respect of time and the guests arriving for Mass, Mary simply asked that we all continue to keep our priests and Set Ablaze in our prayers.

Meeting Adjourned

Respectfully submitted,



Mark Conzemius
President, CCFESD



Heather Fortin
Secretary, CCFESD



523 N Duluth
Sioux Falls South Dakota 57104
Phone: 988.3788 Toll Free 1.888.246.3386
E-Mail: mconzemius@ccfesd.org

TO: Catholic Foundation Board of Directors

FROM: Mark Conzemius

Date: November 2, 2023

RE: **Future Dates for Catholic Community Foundation Board Meetings and the Bishop's Charity Events**

To assist you in your planning, we have identified the following dates for the next 2-3 years for the Catholic Community Foundation board meetings and the Bishop's Charity events. We hope this helps in the marketing of these activities and planning by participants. Thank you for your continued support of these events and their beneficiaries.

The semi-annual *Board of Directors Meetings* of the CCFESD:

- Thursday, April 25, 2024 (Aberdeen)
- Thursday, November 7, 2024 (Cathedral of St. Joseph)
- Thursday, April 24, 2025 (Location TBD)
- Thursday, November 6, 2025 (Cathedral of St. Joseph)
- Thursday, April 24, 2026 (Location TBD)

The annual "*Bishop's Charity Fishing Tournament*" for Seminarian Education at Big Stone City, Lakeside Park:

- Monday, June 3, 2024 (29th annual)
- Monday, June 2, 2025 (30th annual)
- Monday, June 1, 2026 (31st annual)

The annual "*Bishop's Charity Fishing Tournament*" for Seminarian Education at Pierre, Oahe Downstream Recreation Area:

- Monday, June 10, 2024 (29th annual)
- Monday, June 9, 2025 (30th annual)
- Monday, June 8, 2026 (31st annual)

The annual “*Bishop’s Cup*” for Broom Tree Retreat Center:

- Monday, August 19, 2024 (31st annual)
- TBD 2025 (32nd annual)
- TBD 2026 (33rd annual)

The annual “*Taste the Goodness*” for Bishop Dudley Hospitality House:

- Saturday, August 3, 2024 (9th annual)
- Saturday, August 2, 2025 (10th annual)
- Saturday, August 1, 2026 (11th annual)

The annual “*Bishop’s Charity Hunt*” for Newman Catholic Campus Ministry:

- TBD 2024 (30th annual)
- TBD 2025 (31st annual)
- TBD 2026 (32nd annual)

The annual “*Christmas at the Cathedral*”- for the Cathedral of St. Joseph and Bishop Dudley Hospitality House Endowments:

- Thursday, Friday, Saturday and Sunday, December 14, 15, 16, & 17, 2023 (27th)
- Thursday, Friday, Saturday and Sunday, December 19, 20, 21, & 22, 2024 (28th)
- Thursday, Friday, Saturday and Sunday, December 18, 19, 20, & 21, 2025 (29th)
- Thursday, Friday, Saturday and Sunday, December 18, 19, 20, & 21, 2026 (30th)

The annual “*Gift of Hope*” Concert:

- TBD February or March, 2024 (24th)
- TBD March, 2025 (25th)
- TBD March, 2026 (26th)



EXECUTIVE COMMITTEE AGENDA
Wednesday, November 1, 2023 | 9:00 a.m. - 11:30 a.m.
Catholic Pastoral Center, 3rd floor conference room

- 9:00 am** **I.** **PRAYER/OPENING REMARKS** (*Kami Kurtenbach, Bishop DeGrood*)
- 9:05** **II.** **APPROVE MINUTES FROM April 17, 2023**
- 9:10** **III.** **AUDIT FY2023** (*Mike Bannwarth*)
- Draft Audit Document (*enclosed in back folder of packet*)
- 9:25** **IV.** **OPERATIONS/BUDGET** (*Mike*)
- FY 2023-2024 (*pages 68-69*)
- 9:40** **V.** **PERSONNEL UPDATE** (*Tony Menke*)
- CEO – leadership transition
 - Director of Estate Planning/In-house Counsel
 - Director of Stewardship/Operations
 - Director of Gift Planning
 - Gift Planning Officer – Sioux Falls
 - Gift Planning Officer – Yankton
 - Database Manager
 - Director of Finance
- 10:00** **VI.** **OFFICERS/COMMITTEE CHAIRS** (*Mark*)
- President
 - Vice President/Treasurer
 - Secretary
 - Committee Chairs (2-year terms)
- 10:15** **VI.** **RECOMMENDATION: Policy when CCFESD receives unexpected unrestricted gifts** (*Tony*)
- 10:30** **VI.** **FULL BOARD STRATEGY SESSION** (*Mark, Tony*)
- **Board Discussion? (tabled from April 2023 Executive Committee board meeting):**
 - Should the CCFESD make grants to lobbying efforts?

- **How does the CCFESD support and integrate into the Set Ablaze vision and planning for our parishes and the Diocese?**
 - Integrating Christian stewardship as a way to grow “Lifelong Catholic Missionary Disciples Through God's Love”
 - Parish-based, Diocesan-wide capital campaign?
- **CCFESD Priorities for FY2024/2025**
 - Determine key priorities and associated resource needs
 - SWOT Analysis
- **Discussion: Board Governance of the CCFESD**
 - Function & Responsibilities of the Board of Directors
 - Is the CCFESD Board of Directors structured properly for today and the future?
 - Committee Roles/Responsibilities

11:00 VIII. DIOCESAN PRIORITIES/PROJECTS *(Bishop, Mark)*

- Priest Pension Trust Fund *(Bishop)*
- “Cathedral Inspires” Campaign *(Mark, page 56)*
- “IHM” St Mary’s/SF Campaign *(Mark, page 56)*
- “One Vine, Many Branches” Initiative Aberdeen *(Mark, pages 57-58)*
- SDSU Newman Center *(Mark)*
- Others: *(Mark, Tony)*
 - USD Newman Center
 - DSU Newman Club
 - RPR KWGD radio tower
 - Other?

11:15 IX. OTHER BUSINESS *(Kami)*

- April 26, 2024 Board meeting – Aberdeen?
- Other?

11:30 am X. ADJOURN *(Kami)*

- Bishop DeGrood’s Episcopal Blessing



EXECUTIVE COMMITTEE MINUTES

Tuesday, April 17, 2023

Kami & Reece Kurtenbach's residence
1816 Pebble Beach Dr
Brookings, SD 57006

Present: Bishop Donald DeGrood, Kami Kurtenbach, BJ Schaeffbauer (via zoom), Al Spencer, Mike Bannwarth, Mark Conzemius and Tony Menke

The Executive Committee Meeting of the Catholic Community Foundation for Eastern South Dakota (CCFESD) was called to order by Chair, Kami Kurtenbach, and opened with prayer.

Minutes

Motion to approve the Minutes of the November 3, 2022 meeting was made by BJ Schaeffbauer and seconded by Al Spencer. Motion carried.

CCFESD Strategic Plan 2023

Tony Menke reviewed the strategic plan, SMART Goals and discussed the outcomes of the staff planning session held in March.

Compliance Audit

Mark Conzemius and Tony Menke reviewed the status of items associated with the compliance audit.

- The need for a policy on unrestricted gifts received by the CCFESD was discussed. A proposal for discussion was that...
 - For gifts received up to \$10,000 would be placed in the general unrestricted endowment
 - For gifts between \$10,000 and \$500,000 a named unrestricted endowment would be established to memorialize the donation, if appropriate as determined by the President of the CCFESD
 - For gifts \$500,000 and above, the staff will bring recommendations to the Executive Committee for their direction and approval.
 - The committee expressed concern that a policy could cloud the best direction for an unrestricted gift. Discussion was tabled as the CCFESD staff was asked to present some examples for further discussion at the fall committee meeting.
- The committee discussed a CCFESD policy for grants for lobbying purposes.
 - The CCFESD staff reported that other Catholic foundations do not provide grants for lobbying purposes.
 - Grants can be awarded for educational purposes, but the line is gray as to what is educational and what is lobbying.
 - The Committee would like to know what options the CCFESD has for funding the lobbying of important topics and issues for Catholics.
 - The Executive Committee requested to have the Governance Committee rationale and recommendation in writing, including a definition of lobbying.
 - The Executive Committee recommended that this should be a full board discussion weighing the concerns of the CCFESD's 501c3 status with our responsibilities as Catholics.
- The Staff presented an endowment for which the CCFESD has variance power and the purpose has changed. This is the first time that a variance has been brought before the Executive Committee.
 - With the closure of St. Mary School in Salem, the distributions from the endowments would be directed to a similar purpose according to the variance power. Motion was made by Al Spencer and seconded by BJ Schaeffbauer that the funds be distributed to St Mary Parish to be used for Catholic education. Motion carried.

- The Executive Committee discussed the requests from donors for the CCFESD to make grants/distributions to foreign entities. Specifically, the CCFESD has assisted donors making contributions for the benefit of the Diocese of Tshumbe in Africa.
 - It was noted such arrangements are inconsistent with the communities that the CCFESD serves. Additionally, it is challenging to ensure that funds are being used as directed by donors.
 - The Executive Committee directed the CCFESD staff to discontinue this arrangement by December 31, 2023.
 - It was suggested that during this transition, the CCFESD could possibly assist the Diocese of Tshumbe in setting up their own 501c3 in the US.
- A recommendation was made that a staff member be assigned to each committee of the CCFESD.
 - Motion was made by BJ Schaeftbauer, seconded by Al Spencer, that a staff member be assigned as an ex officio member of each committee of the Foundation. Motion carried.
- Discussion was held to clarify the search and hiring process of the new CEO.
 - A motion was made by BJ Schaeftbauer, seconded by Kami Kurtenbach, to recommend to the CCFESD Board of Directors that a Search Committee be established to interview candidates and then provide to the Executive Committee a CEO candidate recommendation. The Executive Committee would then hire the new CEO. Motion carried.
 - It was recommended that this be formalized in the bylaws of the CCFESD.

Service Agreements

- The various agreements that the CCFESD enters into with various communities/parishes and the Diocese of Sioux Falls was discussed with the Executive Committee.
 - Mark noted that in the Development Tab of the Board Packet are individual reports from each Gift Planning Officer and the communities that they serve. He pointed out that practicing subsidiarity is messy. No two community partnerships are the same.
 - Aberdeen:
 - There is a concern brought up by Cameo Anders, CCFESD In-house Counsel, if the CCFESD can legally provide a staff member to the Aberdeen Catholic Foundation (ACF). Dave Vetch is currently on our staff and is their Executive Director. Cameo needs to have a conversation with a specialized attorney. This will be discussed by ACF on 4/20, but without a draft agreement.
 - CCFESD desires for a dba as the ACF, but the ACF has concerns
 - Watertown
 - Provides a successful model for other communities to emulate as they don't believe that there is a need for a "Watertown Catholic Foundation." The CCFESD serves them well.
 - Mitchell
 - Great things are happening in Mitchell. The CCFESD/Nicole has also had initial success in Huron, challenge to get to surrounding communities)
 - Pierre
 - Very little happening without a dedicated staff member living in the community. However, Dave Vetch is now providing onsite support each month
 - Yankton – Mt. Marty University (MMU)
 - MMU is very positive with a strong desire to continue their partnership with the CCFESD, i.e. training, coaching, etc.
 - There is a need for a collaborative relationship with YCCF for clarity for the CCFESD Gift Planning Officer.
 - There is interest for CCFESD support in Vermillion at St Agnes School and at USD Newman Center
 - Ministry Support Agreements – Newman Catholic Campus Ministry:
 - SDSU Newman Center is ready to begin putting together strategy, leadership gifts, etc for a capital campaign to build a new facility. They would like to commit to nine more months (through Dec. 31, 2023) for CCFESD to provide initial capital campaign counsel.
 - All of the proposed agreements would be of a similar format as in the past.
 - Motion was made by BJ Schaeftbauer, seconded by Kami Kurtenbach for the CCFESD staff to establish and enter into the agreements for the various community offices; CFSA, space and

services; and capital campaigns as proposed, with individual details to be determined by the staff. Motion carried.

FY 2023-2024 Preliminary Budget

- The proposed budget was reviewed with the committee.
 - The budget includes net revenue of \$8.5 million with anticipated contributions of \$9 million and a projected investment return of 6.7%.
 - It includes reducing administrative fees by .05%.
 - Mike noted that money market accounts are currently returning 4% interest rates
 - The budget will be discussed at length with the Finance Committee and presented to the full board for their approval.

Personnel

- CCFESD personnel was reviewed by Mark Conzemius and Tony Menke.
 - An updated staff flowchart was presented for discussion.
- BJ Schaeffbauer discussed the structure of the CEO Search Committee, the work they have been doing and the process planned for the CEO hire. BJ reported that there are great candidates.
 - The first round of interviews is scheduled for April 18.
 - They have a goal to narrow it down to two finalists for a third round of in-person interviews.

Transaction Authorizations

- Transaction authorizations were reviewed with the committee with no changes proposed. The authorizations are:
 - **Foundation Bank Accounts:**
 - *President*
 - *Vice President*
 - *Treasurer*
 - **Agreements, Contracts and Real Estate Documents**
 - *President*
 - *Vice President*
 - *Treasurer*
 - *Secretary*
 - **Representative Authorizations**
 - *President*
 - *Vice President*
 - *Treasurer*
 - *Secretary*

Motion was made by Kami Kurtenbach and seconded by BJ Schaeffbauer to recommend to the Board of Directors approval of the transaction authorizations for the CCFESD. Motion carried.

Vice Chair of the CCFESD Board of Directors

Al Spencer requested to transition from serving as Vice Chair of the Board of Directors. He desires to continue to serve on the Board but not as an officer. For stability of leadership transition, Kami Kurtenbach and BJ Schaeffbauer offered to serve an additional 1-year term in 2024 or a 2-year term in 2024 or 2025, with a new Vice Chair nominated at the Nov. 2023 board meeting, as would be the typical cycle. Al Spencer will continue as Vice Chair through the Nov. 2023 - and fulfill Search Committee responsibilities. Kami and BJ thanked Al for his service as Vice Chair and their support of his decision. This will be discussed further at the Board of Directors meeting.

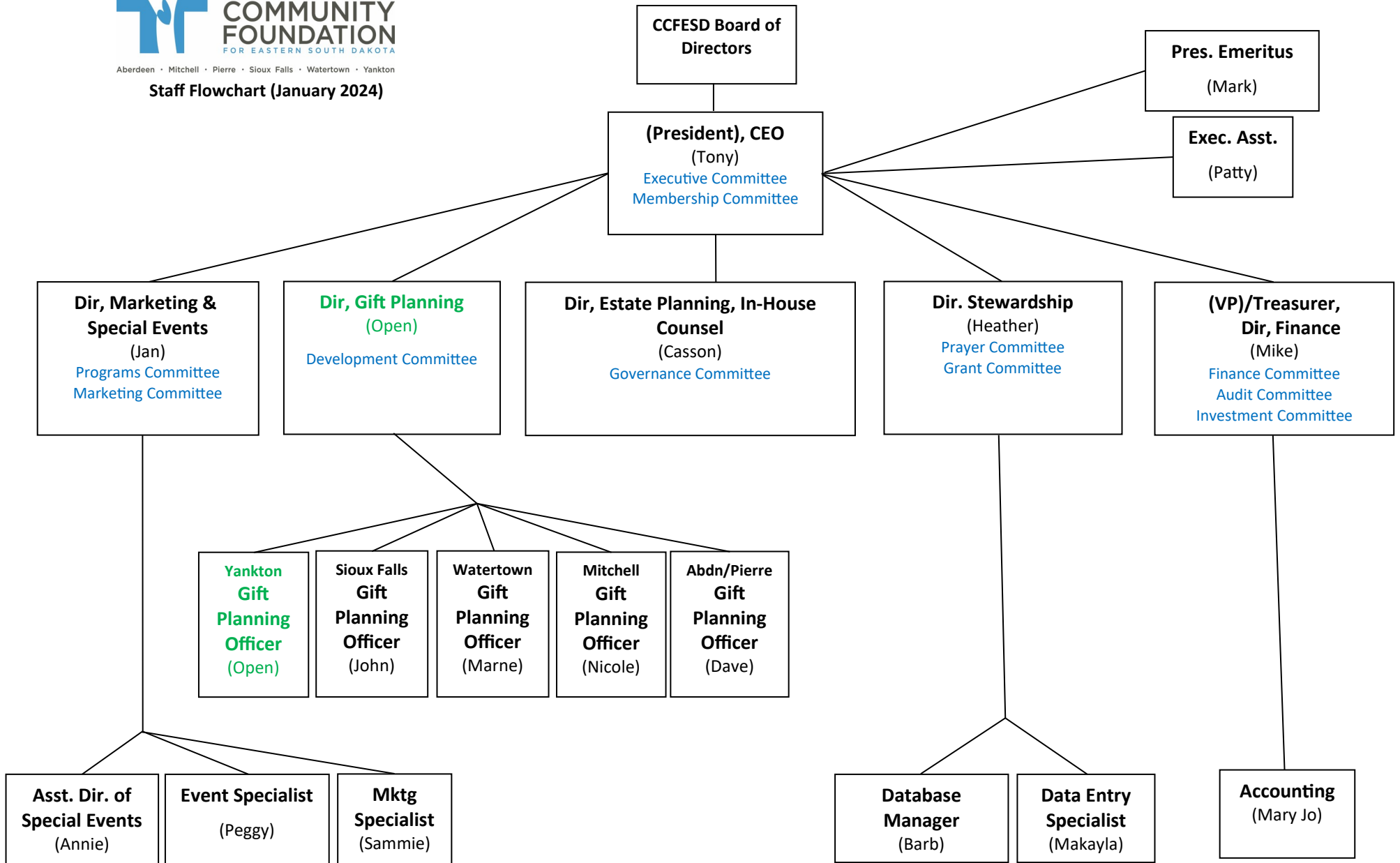
Adjournment

Motion was made by Bishop Donald DeGrood, seconded by Kami Kurtenbach to adjourn. Motion carried.



Aberdeen · Mitchell · Pierre · Sioux Falls · Watertown · Yankton

Staff Flowchart (January 2024)



CCFESD Leadership Team (Nov. 2023):

- **Mark Conzemius, President, CEO:**
 - Primary relationship with the Bishop of Sioux Falls
 - Development of and relationship with the CCFESD Board. Responsible for Executive & Membership Committees.
 - Leadership of CCFESD senior leadership team
 - Mentoring/coaching the Gift Planning Staff
 - Incorporating the spirituality of stewardship and the ministry of fundraising in the culture of the CCFESD (and Diocese of SF)
 - Successful implementation of CCFESD community partnerships (Aberdeen, Mitchell, Pierre, Sioux Falls, Watertown, Yankton)
 - Primary (not solo) relationship with principal gift prospects and donors
- **Tony Menke, Vice President, Chief Operating Officer:**
 - Manage daily operations of the CCFESD offices:
 - Contracted Diocesan services for the CCFESD, i.e. IT, HR, Accounts Payable, community partnerships, Newman Centers, etc.
 - Office, computer, equipment, software, database, etc.
 - Clear, effective, efficient policies, procedures, processes, internal communication, etc.
 - Successful implementation of CFSA (timeline, logistics, organization, gift processing, etc.)
 - Coordinate the Diocesan Communications office' creation of CFSA theme messaging and marketing materials
- **Mike Bannwarth, Treasure, Director of Finance:**
 - Manage all financial aspects of CCFESD (investments, budget, accounting, audit, financial reports [gifts, dashboards, accounts])
- **TBD, Director, Gift Planning:**
 - Support the gift planning staff in the development of meaningful relationships with donors that result in current and charitable estate gifts
 - Ensure priority of parish friendly ministry of the gift planning staff by their focus on cultivating quality pastor relationships
 - Manage a portfolio of major gift/estate gift donors, primarily in the Sioux Falls region
- **Jan Feterl, Director, Marketing & Special Events:**
 - Produce annual Bishop's Charity events, meeting or exceeding each event's stated objectives
 - Coordinate special event activities with gift planning staff to cultivate new and existing donor relationships
 - Responsible for marketing and communication needs of the CCFESD
 - Raise awareness and financial resources for key ministry priorities for the Diocese of Sioux Falls
- **Heather Fortin, Director, Stewardship:**
 - Oversee the processing of gifts and the CCFESD database
 - Facilitate all CCFESD "grant" distributions (advised funds, undesignated funds, grant review process, special funds, etc.)
- **Casson Dennison, Director, Estate Planning and In-House Counsel:**
 - Assist Gift Planning Officers in their work with donors
 - Provide legal advice for the CCFESD
 - Legal gift planning constructs, including charitable estate planning and non-cash gifts for gift planning staff and their estate planning donors

CCFESD Services Provided Parishes/Schools/Cemeteries (via Gift Planning staff):

- Estate gift planning for parishioners
- Parish, school, cemetery endowments
- Agency Accounts – long-term investments
- Capital campaign counsel
- Event planning counsel
- EFT processing (checking account or credit cards)
- Gifting of "non-cash property" – house, jewelry, business, land, grain, etc.
- Stewardship (parishioner engagement)

MEMBERSHIP COMMITTEE MINUTES



Friday, October 30, 2020 | 12:00 p.m. - 1:00 p.m.

Catholic Community Foundation Office – 3rd Floor; Catholic Pastoral Center

Present via Zoom and Phone: Kami Kurtenback (Chair), Fr. Chuck Cimpl, Fr. David Krogman, Charlie Schoenfelder, Tim Czmowski, Mike Healy, Andrew Bartell

Present in the office: Mark Conzemius, Mike Bannwarth and Jan Feterl

- **There was a lengthy discussion regarding the optimum size of our CCFESD Board:**
 - Mark shared:
 - There is not one ultimate way to organize a foundation board. There are many models. Other Catholic community foundations in the country have smaller boards compared to the CCFESD.
 - This size has evolved under Mark's leadership. He believes the next President may have other ideas for an optimum sized board. The committee needs to consider and think about the future.
 - The CCFESD evolved from a **desire to build awareness and relationships**. It requires significant time to develop a deep level of trust with donors. The board is a vehicle to develop those relationships for all areas of the diocese.
 - Is this the best approach now? Or should we adjust to a different size of board?
 - **The work of the Board takes place through its committees** – the Executive and other committees do the bulk of the work. Other foundations meet quarterly, CCFESD only meets twice per year. We desire to produce an experience that makes it attractive for members when the board gets together.
 - **Couples are involved to affirm their vocation**. When couples are on the board, usually one spouse is more active, but both participate.
 - Molly Fulton stated that she was concerned we don't want board members to feel "missed" because there are so many members. "Is everyone engaged and active?" In general Mark believes that the individual members are as active and participate as much as they desire at this point in their lives. For each member it is different.
 - Mike Healy shared his experience with the current size of the board. He believes that it has been successful for the CCFESD for these reasons, in no specific order of priority:
 1. **Geographic** – Membership encompasses all the Diocese – eastern SD – a large area if we desire to represent the Diocese on the Board.

2. **Board of Director Meeting Frequency** – Only twice a year does not create the burden compared to quarterly, monthly or other expectations that exist for other organizations. However, there is not too much time between meetings for members to lose or question one's interest in and/or commitment to the board.
3. **One Day Meetings** – This provides most of board the opportunity to be gone only that day with a limited number requiring overnight accommodations, depending on location and personal situation. Also, board meetings are held at various locations each spring.
4. **Board Meetings** – Short 1-1.5 hours with concise committee reports and necessary action items presented by board members assists in more board members being involved.
5. **Board Meeting Day** – Includes adequate time for committees to meet, to be prepared for the meetings, and for informal board interaction and to socialize. It also provides an opportunity for board input and action at the board and committee meetings.
6. **Committee Structure** – Well prepared materials received ahead of meeting, organized, time limited, with board member leadership versus meetings with only staff presentations.
7. **Board Packets** – They are comprehensive, organized, user friendly, a reference guide for committees, and available for use between board meetings. The packet is developed in a format that supports the CCFESD's strategic plan.
8. **Communications Between Meetings** – There is periodic communication sent by the President to board members on focused information and updates – brief, short, comprehensive, data as necessary, pertinent to CCFESD and personal. If there were routine monthly reports or with other frequency, then it may become a burden to both the preparer and the receiver. Currently, the communication appears to be sent, not because it is expected, but rather to be beneficial and/or necessary for important recent activities at CCFESD.
9. **Bishop** – The Bishop is present at each board meeting, celebrates Mass, and provides messages and updates on the Diocese. This provides an opportunity for direct input from Board members and for the Bishop to be with representatives from throughout the Diocese in one setting.
10. **Board of Directors Membership** – Structured with committees and officers with only one board – all members equal as to voice and input (not a we/they, but us – no super or executive boards).
11. **Board Membership Clergy** – Includes priests from throughout the Diocese. This provides opportunities for various perspectives as to rural and metro, small and large parishes, etc. May not have as many priests if the board was smaller.
12. **Membership Recruitment** – Board membership creates a pool of potential members. The names come from the board membership who share names whom they know. This includes known talents, interests, integrity, leadership, and other attributes of potential members that are known and discussed prior to an invitation and selection.
13. **Board Strategic Planning** – Annually, an opportunity is established for the board to set the course for the next year and into the future, all

organized to achieve desired outcome measures for the year. This is developed to ensure that all the board are on the same page without having to have more frequent meetings. This can be done with any size board, however, with a larger group as long as it manageable, it is a great means of obtaining direct input. Other means may be planning through deaneries or regions. This may be more piecemeal as to structure and organization require longer timelines.

14. **Catholic Responsible Investing** – A larger board provides more residents of the Diocese to experience utilizing Catholic responsible investing to actively make a difference daily for the church as stewards of God's gifts. A great opportunity to share how their charitable gifts are impacting the greater good for the Church.
 15. **Special Events** – Concerts, pheasant hunts, fishing outings and other, provides opportunities for board members to attend events between meetings, contribute to the various ministries, and still be part of the Board even though they may not attend all the Board Meetings. By hosting these many times and various places throughout the Diocese, it is the CCFESD being brought to them
 16. **President and Stable Qualified Staff** – Our President Mark is personal and involved in all communication with the Board to assist in consistent messages. "Utilizes a Global orientation perspective while also being attentive to the details." Great for any board but more so with a larger board.
 17. **Board Motivation** – The board is directly involved in addressing the long range "Future Full of Hope" needs of the Diocese. Reports with updates are provided at each meeting.
 18. **Unscheduled Needs** – The Board is involved and takes necessary actions to address immediate needs and how the needs will be implemented (for example COVID-19 Relief Fund).
 19. **Endowment Distributions** – Board members are informed of the annual distributions from the CCFESD that are made to the various communities throughout the Diocese based on the donors' intentions. Members experience how their communities are impacted by the CCFESD.
 20. **Other** – As may be determined.
- Mark added that the satellite offices of CCFESD are critical to keep personal connection with the board members in their region. In essence, these Gift Planning Officers become like an "Executive Director" for the Board Members living in their region. This is critical to keeping the experience relational vs. transactional.
 - Tim Czmowski noted that the size of the board has grown no doubt, but has brought a great representation and connections from parishes for the CCFESD and truly covers a lot of land space. The focus of CCFESD and the size of the board has helped make it all come alive. Annual reminders, couples – at least one spouse should be in good attendance and attend at least one meeting per year. The end goal is all the same. God's plan for us.
 - Kami Kurtenbach expressed that Mike Healy and Tim Czmowski did a great job summarizing the benefits of our current size of our board on

behalf of the Membership Committee. Fluid group to make the board useful through or vision, mission and our core values.

- Molly Fulton added that it is good to have people from around the Diocese with a variety of certain areas of expertise that will benefit the board overall.
- Kami Kurtenbach: Great opportunities for Board Members to serve a large number of people.



Aberdeen • Mitchell • Pierre • Sioux Falls • Watertown • Yankton

Governance Committee Agenda

Wednesday, October 18, 2023 | 3:00 p.m. – 5:00 p.m.

Zoom: <https://zoom.us/j/96471324347?pwd=b1MxUm5sUDM1RDhndXFQWW40VFJtdz09>

- 3:00 p.m. I. **OPENING PRAYER & REMARKS** (*Rich Korman - chair*)
- 3:10 p.m. II. **DIRECTOR OF ESTATE PLANNING/IN-HOUSE COUNSEL**
(*Tony Menke*)
- 3:20 p.m. III. **GRANTS FOR LOBBYING PURPOSES** (*Rich Korman*)
 - Prepare for conversation on Nov. 1
- 3:50 p.m. IV. **STRUCTURE OF THE BOARD** (*Rich Korman*)
 - Positives and negatives to our current structure
 - Best practices from other foundations
- 4:20 p.m. V. **RESPONSIBILITIES OF BOARD MEMBERS** (*Rich Korman*)
- 4:50 p.m. VI. **OTHER BUSINESS** (*Rich Korman*)
- 5:00 p.m. VII. **ADJOURN**



Governance Committee Minutes

Tuesday, April 4, 2023

Catholic Pastoral Center, Sioux Falls / Zoom Meeting

Board Members

Present: Chair Rich Korman, Craig Anderson, Tom Cink

Via Zoom: Craig Anderson, Deacon Joe Twidwell

Staff

Present: Cameo Anders, Mike Bannwarth, Barb Buckmiller, Mark Conzemius, Tony Menke, Heather Fortin

Committee chair Rich Korman called the meeting to order began with prayer. Rich also verified the minimum number of members were present to meet quorum.

APPROVAL OF MINUTES

Craig Anderson, seconded by Dcn Joe Twidwell to approve the minutes of the October 22, 2022 meeting, made motion. Motion passed.

TOPICS OF DISCUSSION

TAFT Review Cameo Anders re-stated that the TAFT report found several pieces to look at. It was a very thorough investigation. TAFT attorney, Zack Heck, has completed the interview portion of the review. He recommends the adoption of the following policies, already in progress:

- Information Security Policy
- Incident Response Plan
- User Access Policy
- Documented process for tracking personal identifiable information
- Formal Privacy Policy for the Foundation's website

Craig Anderson stated that his interpretation, after review of the report, CCFESD came out looking good. He suggested and Rich Korman agrees that the recommended documents need to be completed and to not wait. Cameo with the assistance of Craig will proceed.

Handbook: Cameo informed the committee that the updated handbook is in process. We have taken this opportunity to address confidentiality and ethics policies.

Removal of Roles: Cameo communicated that CCFESD need to be detached from roles of Agent under POA, Personal Representative, and Trustee (except Charitable Trusts) where we have discretionary powers. Cameo has sent a letter of explanation to individuals involved. The Gift Planning Team is working on personal contacts with the constituents.

A board member asked if the tax classification update required any additional action. Mike Bannwarth stated that there was no need to do a separate ruling. Under the Group Ruling as an integrated auxiliary of the church as long as we meet these stipulations:

- offers goods and services to general public
- receives more than 50% of support from the public

Mike said he would perform support tests verifying compliance, including a 5 year look back. EideBailly has templates to assist with the task.

Mike said that currently Foundation has worked with the Diocese to use within budget for smaller amounts. Larger amounts from the unrestricted endowments asked the board for direction. Mark recommends that unrestricted endowment distributions be included with the Grant Review Committee funds.

Rich Korman asked if the unrestricted endowments funds are a given expectation for budget. Mike said no as it is a way to use the funds. Craig suggested the Governance Committee should recommend a policy and put before the Board of Directors for approval to clarify the procedure.

Cameo shared a brief overview of Non-Component Funds and Component Funds. Non-Component funds are Charitable Trusts and Charitable Gift Annuities. Component Funds are donor directed and must have variance powers such as Unrestricted Funds, Donor Advised Funds and Endowments, Special Interest Funds, Scholarships, Temporary Funds. Quasi-endowment funds are component funds that board designates. Rich and Craig both stated that we should and are very pleased the details of the funds are being “ironed out”.

Agency Accounts are owned by 3rd party Catholic non-profits. Cameo asked the board if CCFESD needs a banking license to provide the service. Deacon Joe Twidwell said that his inquiry to Diocese of St Paul, MN legal department said if Agency Accounts are 1) for charitable non-profits 2) within the scope of boundaries (Diocese of Sioux Falls) 3) CCFESD is not beyond the boundaries soliciting we shouldn't need a banking license. Mike did state that two of our Agency Account holders are from NE. Joe asked if Mike should suggest the NE clients move the funds. At this time, Craig stated that the use of caution would be prudent as federal law and various state law may conflict. Joe agreed that CCFESD should clean things up and make sure that we are sound. Currently the risk is not huge but develop a policy. He then asked, what is the benefit of providing the service to outside entities? Rich reiterated that it be reviewed by outside council and create a policy.

Rich Korman asked the board if they felt quarterly Governance Committee meetings would be beneficial. Cameo voiced she would benefit and improve efficiency. Craig agreed that more often if need be as a sounding board. Committee agreed that quarterly meetings are appropriate but not required if it is helpful.

Response to a Grant requested in November, Governance Committee stands by its recommendation that Grants not be made for lobbying after a request from Executive Committee asked for additional research.

Distribution to US entities are state files non-profit and federal 501c3
Governance suggests that an official recommendation to the Executive Committee that CCFESD discontinue the agreement with the Diocese of Tshumbe. Offer to assist with them establishing a 501c3 to facilitate gifts under their Group Ruling. With a December 31st deadline.

Discussion held on the inclusion of Ex-officio non-voting members of the board committees. The committee felt that it would provide insight to the committees. Cameo will identify staff and the Committee members are asked for their approval of the possible candidate.

Contracts are under review.

- CFSA will reflect minor adjustments
- Watertown and Mount Marty (Yankton) fee arrangements will be reviewed
- Mitchell and Pierre Catholic Foundations are DBA's
- Aberdeen is exploring a DBA

ADJOURN

Mark Conzemius thanked the committee for their time and participation in this committee and the gratitude to Cameo Anders for her significant work and attention to detail.

There being no further business, Rich Korman entertained a motion to adjourn.

Motion to adjourn was made by Tom Cink, seconded by Craig Anderson. Motion passed.

Adjourned at 5:00 pm



GOVERNANCE COMMITTEE MINUTES
Thursday, September 6, 2023
3:30 p.m. – 4:30 p.m.
Via Zoom

Committee Member Participation: Rich Kormand (Chair), Tom Cink, Neil Fulton, Craig Anderson, Dcn. Joe Twidwell

Staff Present: Mark Conzemius, Tony Menke, Mike Bannwarth, Barb Buckmiller, Heather Fortin

- I. **PRAYER/OPENING REMARKS** by Committee Chair, Rich Korman
- II. **GENERAL UPDATES ON THE FOUNDATION** by Mark Conzemius
 - Financially we ended the fiscal year well and July was good
 - Distributed over \$7M to entities, \$2.5 million from endowments
 - Leadership team met Tuesday morning for quarterly strategy meeting
 - Staff updates:
 - Tony Menke - next CEO
 - Joe Lichty leaving CCFESD to be the Director of the Catholic Foundation for the Diocese of Crookston, MN
 - Ashley Gullickson leaving CCFESD to become full time charitable estate planning with Mount Marty (currently works for both CCFESD and Mt. Marty)
 - Barb Buckmiller will be retiring in 2024 – actively interviewing for Database Manager
 - Director of Gift Planning – Mark was interim for a time, now Tony is interim. Plan has been for incoming CEO to have input on hiring for this position. Tony will officially be transitioning to CEO role in October.
- III. **COMPLIANCE AND LEGAL MATTERS UPDATE** by Tony Menke
 - Sent out a document that Cameo had created for the Governance Committee of current compliance issues and projects
 - The new database we are converting to, Foundant, will take care of some of the legal issues that have been discovered – privacy, Newman Centers, sharing of information, etc.
 - Craig Anderson asked if this system is interconnected with financials and Tony shared that yes, Foundant will integrate our current separate systems, Raisers Edge and Financial Edge.
 - A number of our current procedures that are done manually will be able to be done with the click of a button.
 - Mike Bannwarth further shared that a practical example is that donors will now have a portal and will be able to request distributions

from their DAF and Foundant will take care of it on the receivables side and send the distribution. Also, our spending policy is currently done by hand – with Foundant, we can put in parameters and it will calculate it for us.

- Tony reported our current structure for compliance and legal matters with Cameo Anders leaving the CCFESD
 - Barb Buckmiller is currently handling the day to day and Heather Fortin is handling the bigger picture with the help of Deacon Joe Twidwell. Dcn Joe has offered his expertise and perspective in the interim and to help identify when we should seek outside legal counsel.
- Neil Fulton asked if CCFESD intends at any point to seek in house legal counsel. Tony responded that we aren't right now. Plan is to see how the current structure works and where the gaps are before making any decisions.
- Neil cautioned that a Board member providing legal advice to CCFESD is not wise nor a substitute for outside or in-house counsel.
- Craig believes we should have someone in-house who is part of the day to day to catch any risks that might be a threat to the CCFESD.
- Rich agreed with Neil and Craig that CCFESD needs in-house counsel
- Deacon Joe Twidwell joined the meeting and Rich shared that we had just been talking about him and his offer to be a resource
- Dcn. Joe clarified that he offered to help in the interim but also agrees having someone on staff is important
- Rich asked who would be staff for the committee. Tony is currently, but that decision was made before he was announced as CEO. Plan to continue through the November Board meeting.

IV. **KEY PRIORITIES FOR GOVERNANCE** – Rich opened it up to other members of the committee to share their perspective

- Craig feels the bylaws are a priority and would still like to look at other Catholic and Community Foundations. Tony is going to reach out to the Catholic Foundation Consortium to get sample bylaws and articles. Craig will wait to move forward until has examples to look at as to not spend a lot of time going down the wrong path.
- Craig also feels we need a grip on roles of Board members. In particular, how much control Executive Committee has. Not sure Board properly functions as a managing board and haven't had a chance to properly discuss what roles we play. Committees don't get to make decisions, they get to make recommendations but final decision is for the Board and then administration carries it out. He's not sure this is understood by our Board Members. This is why he feels bylaws project is so important.
- Neil Fulton agrees and feels a comprehensive review of bylaws from the ground up would be good. Couple reasons – one, we owe it to Tony as incoming CEO and we as a Board need to work on structure and roles.

Governance is protection and advancement of ministerial work – not an impediment or barrier. This needs to be a change in culture:

- Bylaws from ground up
- Board service and division of governance – Executive Committee has too much control
- Working with Board Members to understand the culture of governance
- Rich added that one thing we can do as Governance Committee is at the next committee meeting on October 18, take an hour or so and have the conversation as to what our committee would recommend to the Board as best practices for governance.
- Dcn. Joe commented that as he is hearing the discussion, he hasn't studied bylaws in depth, but they seem to have functioned up to this point well. Nothing he's seen looks as defective. Not necessarily in favor of scrapping what we've got, instead, work off of what we have now. Part of it is many items we've discussed are covered in the bylaws, but haven't been executing in accordance with them. Concern with throwing out and starting over.
- Craig – just talking about organizationally, they are very ambiguous and don't describe what happens today. Governance Committee doesn't even appear in the bylaws. He feels we are at a size now where we need a Governance Committee and it should be in the bylaws. If we look at how action happens between committees and making decisions, there are gaps. Seems like in the last five years, we have built up fundraising but have to get operations and processes up to snuff. What are the requirements to be on the Board? Such a short amount of time given to issues at the Board Meeting. Not doing anything but rubber stamping. Vocalizing a level of discomfort that has been growing. Board meetings are not a social event – need more intentional, decision making and discussion.
- Dcn Joe asked Craig for an example to which he referenced in the past spending 30 minutes talking about investment policy and now compressed down to 10 minutes. Dcn Joe reminded the committee that there is an Investment Committee that spends hours discussing investments and investment policies. Craig feels the Board can't rely on that.
- Neil expressed concern about the compression of time – too short for a Board of a \$150M Foundation. Would like more time to discuss. Feels decisions are made at the executive level and presented to the Board – not sure this is appropriate for a Foundation this size. The CEO/President discussion at the April Board Meeting was too compressed. Board should have had more discussion with something so significant to our future
- Dcn Joe – for him, we have very robust committees that take the time and make a commitment. On the for profit side, there are a variety of committees in the bank. He served on a couple of them, but not all of them. Committees presented summary to the full board. Craig agrees, but feels balance has swung too far the other way for a Foundation this size. Believes we are talking about a matter of balance.

- Rich will get together with Tony and prepare an email. Plan to discuss bylaws at the October meeting which is scheduled for two hours.
- Tony will try and look in to getting different articles and bylaws before the next meeting and will have minutes from this meeting and the April meeting to approve.
- Mark thanked everyone for their open and honest input and mentioned that as far as structure, he doesn't know any other Catholic Foundations that structured like ours.
- At the October meeting, Craig would like to address and get Mark's input on what our Board is for. Should they be for large donors? PR for members all over the state? Advisory? Governance?

V. OTHER BUSINESS

- Rich congratulated Tony on being named the new CEO and most importantly the impending birth of his new son

VI. MEETING ADJOURNED



DEVELOPMENT COMMITTEE AGENDA

Thursday, November 2, 2023 | 10:15 a.m. – 11:45 a.m.

<https://zoom.us/j/94143107192?pwd=bkdVQ2N0by9adVZxMHR4WWJsTTU5Zz09>

Stewardship Prayer

Lord God, giver of life and all good gifts, you anointed Jesus with the Holy Spirit who inspired him to give everything he had for our sake. Move us by the same spirit of stewardship to share, first to the Lord, for the benefit of all. By your grace, help us to follow in your footsteps and become more focused on loving and caring for our families, our neighbors and our communities. Lead us to the awareness that everything we are and everything we have is your gift. Grant us the spirit of Sacrifice to always seek your will and to share our gifts with our brothers and sisters. May we be good stewards of all we have received and cooperate with you in building your kingdom of love and justice. We ask this through Christ our Lord.

10:15 a.m. I. PRAYER/INTRODUCTIONS/REMARKS *(Tim Czmowski)*

- Motion to Approve Minutes from Thursday, Apr. 27, 2023 Meeting *(pages -)*

10:20 a.m. II. CURRENT REALITY *(Tim Czmowski)*

- Monthly Gift Summary and other reports *(pages 48)*
- Reports from Gift Planning Officers *(pages 57-62)*

10:50 a.m. III. WHERE IS GOD LEADING US? *(Tim Czmowski)*

- What are the opportunities around us that we should lean into as a Foundation?
- How can board members further the mission of the Foundation?
- What are strategies and ideas for the staff to further the mission?

11:40 a.m. III. WRAP-UP/OTHER BUSINESS *(Tim Czmowski)*

11:45 a.m. IV. ADJOURN *(Steve Statz)*



DEVELOPMENT COMMITTEE MINUTES

Friday, April 27, 2023 | 10:45 a.m. – 12:15 p.m.

Holy Trinity Parish, Huron, SD

Board Members Attending: Tim Czmowski (chair), Al Spencer, Fred DeRouchey, Chad Ekroth, Jr. Paul Josten, Wayne Carr, Kathy Carr, Jesse Peterson, Greg Endres, Dan Hicks, Paula Hicks, Nicole Barnett, Molly Fulton, Neil Fulton, Steve Statz.

Attending via Zoom: Barb Buckmiller, Fr. Tom Anderson

Staff Attending: Ashley Gullickson, Joe Lichty, Dave Vetch, Cameo Anders, Mark Conzemius, Tony Menke, Nicole Fuhrer, Makayla Hansen, Heather Fortin

PRAYER/INTRODUCTIONS/REMARKS

Tim Czmowski welcomed everyone and opened with a brief description of the definition of stewardship and his interpretation of the role of the Development Committee – we generate the revenue, but first focus on building and maintaining the faith.

Tim asked for a motion to approve the Thursday, November 3, 2022 minutes:

Motion made by Greg Endres to approve the minutes, second by Fred DeRouchey, motion carried.

GIFT ACTIVITY REPORTS by Tony Menke

Monthly Gift Summary

- A decrease in comparison last year: \$21M this year vs \$31.7M last year.
 - The primary difference is that estate gifts have been smaller this year.
 - \$21M in new gifts is one of the highest in the last ten years so it is still a good comparison to the past decade.
 - Another factor could be the number of pledge payments - \$4.2M vs \$2.7M last year – many of our gifts were campaign related and people are now paying on pledges that were already made.
 - Also had \$3.1 M (vs \$1.1M last year) redirected/unfulfilled gifts. We had to “write off” a \$2M gift due to a life event where the donor changed the gift when he got married. This was not a reflection of dissatisfaction with the CCFESD or the Church.

Summary Comparison

- There is a correction in total assets in 2023: actually \$143,509,225.
- Highlight is we have \$131M in total outstanding pledges, which shows that our “pipeline” of future estate gifts continues to grow. However, we don’t know when these will happen.
- Total assets: This is only the third time we’ve had a dip which has a lot to do with the investment markets.

Total Estate Gifts by Region

- This is important as we have invested a lot into our regional offices
- For all of fiscal year 2022, we had 16 estate gift donors. As of now in 2023, we already have 14.
- Sioux Falls has a considerable amount of gifts – considering the population there is a lot of potential
 - Last year and 8 months there are not as many new estate gifts:
 - Joe Lichty, the GPO for Sioux Falls is running two capital campaigns which keeps him from working directly on estate gifts.
 - Anticipate that this will be changing in July as these two campaigns wrap up.
 - Also impacted by pausing the hiring of a Director of Gift Planning. This staff member will have a portfolio.
 - Some of the efforts we would have put toward securing estate gifts have been put towards compliance and data security. Moving forward we expect Cameo Anders, our Director of Estate Planning, will have a portfolio of donors in Sioux Falls

Funds

- Total Endowments – \$74M drop from \$87M - due to markets and the way we calculate annual distributions – with a trailing 12-quarter average.
- Agency Accounts – \$45M from \$48.4M – smaller dip because many reinvest distributions
- Advised Funds – \$2.5M from \$2.2M – increasing each year – becoming more popular

Summary

- Stock market and uncertainty of economy.
- Average estate gift amount has gone down.
- Sioux Falls GPO is focused on capital campaigns – continue to have plans to increase the staff resources in this area.

Discussion on Agency Accounts

- Paula Hicks asked what an Agency Account is and Mark Conzemius explained they are accounts CCFESD manages for parishes, schools and cemeteries. They are invested in our pooled fund portfolio but still owned by the school, parish or cemetery.
- Molly Fulton asked if it would be fair to say Agency Accounts would be a good stepping stone to an Endowment. Mark confirmed yes as it builds understanding and trust in the CCFESD.
- Chad Ekroth asked if the Agency administrative cost is the same as an Endowment. Agency is .45% and Endowment is 1.65%; moving to 1.6% July 1, 2023.
- Al Spencer stated he sees the big advantage of Agency Accounts. Parishes, schools and cemeteries can raise funds, but they don't have to manage the investment which is a big deal.

Donor Advised Funds (DAF) by Cameo Anders

- When thinking of a DAF, donor may not be ready to say I'm permanently ready to make an endowment donation.
- The donor can stick their donation into a DAF and then can advise on what to do with that fund at a later date. They can make multiple distributions to multiple charities.
- There are two levels of DAFs – the in and out cash DAF – and an endowed DAF which is invested like an endowment and the donor has advisory power over the 4% distribution amount that comes out each year.
- DAFs are becoming a popular donor “tool.”
- One of the things we do well – unlike Schwab or other commercial institutions that offer DAF's – donors receive concierge type service.
- Chad Ekroth asked if the donor receives ownership rights
 - Cameo said no, because in order for a donor to receive a charitable deduction, it has to be a gift. The donor has to give up ownership.
- Mark Conzemius said that the CCFESD is the only community foundation that he is aware of that does not charge a fee on DAFs or DAF distributions.

Future Full of Hope Discussion

- Tim Czmowski explained that he personally finds a stronger relationship with God through stewardship. He added that you can't have stewardship without discipleship – and you can't have discipleship without stewardship.
- Future Full of Hope – Bishop Carlson asked “how can we drought proof” our diocesan ministries? What is the history of this?
 - Mark Conzemius explained that this is the smorgasbord of the church with donor designated giving. What are you passionate about? This is how you can direct your gift toward a particular ministry.
- Mark asked the Committee: Is this old and done or is it a helpful tool?
 - Tim said that nothing positive happens unless you put metrics to it and measure it.
 - Jesse Peterson asked if the current goal category should have a negative number or just say \$0 and be fully funded?
 - There was a discussion about adding another column – “over funded and underfunded”
 - Neil Fulton – in regards to the question, “Is this done?” No it isn't! It will never be done. Need to be continuously reevaluating these numbers. Great tool to dream big.
 - Tim added that “tool” is a great word. It is a tool for GPO's when potential donors ask about where the need is and the size of the need.
 - Steve Statz added that he would anticipate Mike Bannwarth moving these numbers next year since it hasn't changed in the last five years

CCFESD and Capital Campaigns

- Joe Lichty – two capital campaigns he is currently working on. One at the Cathedral and the other at St. Mary's in Sioux Falls. When wrapping up, each campaign will contain \$2.5 - \$3M of endowed funds which was built in to the campaigns

- Tim Czmowski asked if we are going to continue to do capital campaigns and it now falls to the GPOs, do we need to put someone on staff to help with that? Should we hire a permanent Campaign Consultant?
 - Neil Fulton agrees. It is a different skill set.
 - Molly Fulton asked how does that play in to the new Director of Gift Planning?
 - Tony Menke explained that the Director of Gift Planning will be a full time job that includes a portfolio within Sioux Falls. A permanent Capital Campaign Consultant would be a separate position.
 - Molly asked which is more important?
 - Mark said that the journeying with donors through establishing charitable estate gifts is our focus and what we do well. With capital campaigns he worries that our work may become too transactional.
 - Joe Lichy added that the one advantage to the way we do our campaigns is we allow pastors to vision.
 - Tim Czmowski believes campaigns can be the stepping stones to estate gifts.
 - Neil Fulton added that the future of the diocese with Set Ablaze visioning and planning with pastorates will require a re-invigoration of parishioners. The ability of CCFESD to go in and talk about campaigns in a different way will be an opportunity.
- Tim Czmowski asked: With Set Ablaze and the evolution in to new pastorates, how can the CCFESD assist the process we are all going through? Lifelong Catholic Missionary Disciples?

Tim Czmowski closed with a personal eight month goal. He and Patty committed to doing their estate plan before Mark retires. He challenged the CCFESD Board of Directors to do that as well. Tim asked everyone to pray and think about what they want to do with the gifts God has given them. Our work is an invitation to stewardship. The “Joy of Giving” is the Joy of Living.

Tim Czmowski thanked Fr. Tom Anderson and Barb Buckmiller for joining via Zoom and asked for a motion to adjourn.

Neil Fulton moved to adjourn, second by Molly Fulton, motion carried.

Meeting adjourned.

Monthly Gift Summary

Catholic Community Foundation for Eastern South Dakota

*CCFESD honors donor's confidentiality and is obliged to protect and keep secure donor data. Please do not share this information with non-CCFESD employees.

Month	# Gifts	Cash (A)	Stock & Property (B)	Gift in Kind (C)	New Pledges (D)	Pledge Payment (E)	Total New Gifts (A+B+C+D)	Redirected/ Unfulfilled Planned Gifts	Outstanding Pledges and Planned Gifts	CFSA Total Gifts	CFSA Pledged
September-22	605	\$324,945	\$24,476	\$0	\$1,168,634	\$845,057	\$1,518,055	\$0	\$127,361,483	12,653	\$5,053,698
(not included in total)											
October-22	543	\$877,485	\$16,469	\$0	\$1,221,449	\$128,420	\$2,115,403	\$350,000	\$128,103,765	0	\$0
November-22	880	\$299,068	\$102,537	\$0	\$630,252	\$133,516	\$1,031,857	\$1,299	\$127,910,437	0	\$0
December-22	1,129	\$1,177,599	\$255,695	\$0	\$1,403,344	\$472,523	\$2,836,638	\$258,876	\$128,582,381	0	\$0
January-23	498	\$154,076	\$49,579	\$0	\$92,817	\$60,154	\$296,472	\$0	\$128,615,044	0	\$0
February-23	723	\$533,745	\$155,090	\$0	\$1,842,000	\$77,162	\$2,530,835	\$0	\$130,336,493	CFSA 2023 Begins 85	\$76,380
March-23	346	\$465,460	\$78,642	\$0	\$471,488	\$105,899	\$1,015,590	\$11,666	\$131,001,049	4,577	\$1,943,555
April-23	433	\$124,228	\$14,395	\$1,810	\$198,000	\$160,704	\$338,433	\$10,000	\$131,027,445	8,085	\$3,387,876
May-23	624	\$524,573	\$920,221	\$0	\$657,450	\$100,344	\$2,102,244	\$1,263,615	\$130,541,386	10,013	\$4,143,510
June-23	1,107	\$483,843	\$101,873	\$0	\$1,760,194	\$468,713	\$2,345,910	\$0	\$131,930,866	12,005	\$4,942,834
July-23	516	\$668,366	\$63,370	\$0	\$1,257,722	\$109,180	\$1,989,458	\$1,000	\$133,097,427	12,045	\$4,955,030
August-23	482	\$249,075	\$95,244	\$0	\$116,471	\$366,865	\$460,790	\$5,231	\$133,013,906	12,562	\$5,190,865
September-23	399	\$240,222	\$5,047	\$0	\$446,280	\$54,288	\$691,549	\$0	\$133,405,798	12,629	\$5,225,700
Year to Date 10/2022 to 9/2023	7,680	\$5,797,740	\$1,858,162	\$1,810	\$10,097,467	\$2,237,768	\$17,755,179	\$1,901,687 *			

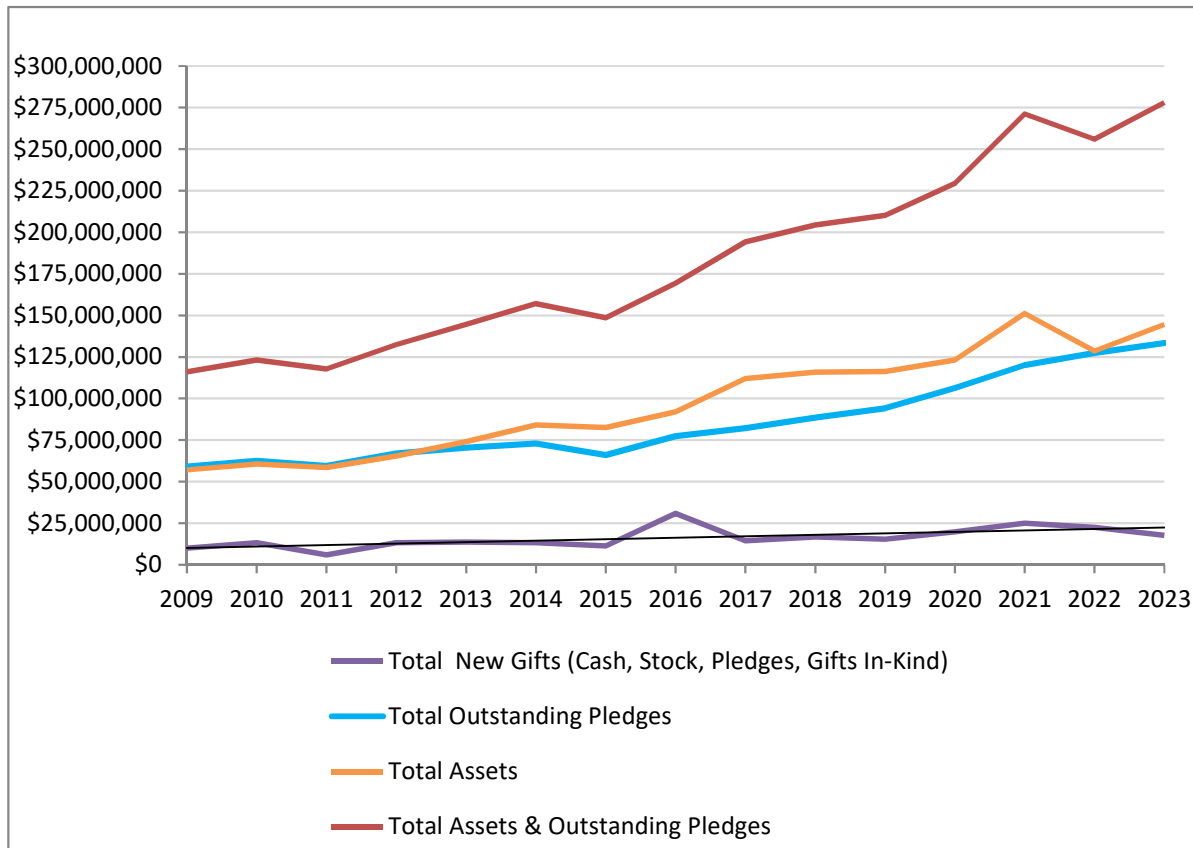
	New Gifts (A+B+C+D)	Income Recvd (A+B+C+E)	Outstanding Pledges/PG:
Year ended Dec-2012:	\$18,605,613	\$6,250,643	\$68,332,035
Year ended Dec-2013:	\$11,825,464	\$6,791,750	\$71,963,325
Year ended Dec-2014:	\$11,403,318	\$13,361,009	\$66,163,323
Year ended Dec-2015:	\$13,602,215	\$13,605,597	\$61,557,050
Year ended Dec-2016:	\$29,268,232	\$9,573,690	\$78,961,083
Year ended Dec-2017:	\$15,334,649	\$9,556,511	\$83,754,523
Year ended Dec-2018:	\$13,669,740	\$8,460,994	\$86,323,488
Year ended Dec-2019:	\$17,408,830	\$7,568,907	\$95,105,425
Year ended Dec-2020:	\$18,178,667	\$7,185,621	\$107,460,217
Year ended Dec-2021:	\$24,332,040	\$10,590,633	\$119,848,122
Year ended Dec-2022:	\$24,113,566	\$11,728,298	\$128,582,381

2018 CFSA Goal: \$3,980,000
 2019 CFSA Goal: \$4,050,000
 2020 CFSA Goal: \$4,120,000
 2021 CFSA Goal: \$4,120,000
 2022 CFSA Goal: \$4,285,000
 2023 CFSA Goal: \$4,444,500

Summary Comparison of Gifts

September 30, 2023

September 30,	Total New Gifts (Cash, Stock, Pledges, Gifts In- Kind)	Total Outstanding Pledges & Planned Gifts	Total Assets	Total Assets & Outstanding Pledges & Planned Gifts
2023	17,755,179	133,405,798	144,629,449	278,035,247
2022	22,486,193	127,361,483	128,629,669	255,991,152
2021	25,020,429	120,068,202	151,178,461	271,246,663
2020	19,777,513	106,243,900	123,154,647	229,398,547
2019	15,407,126	94,030,751	116,194,313	210,225,064
2018	16,662,164	88,545,041	115,915,815	204,460,856
2017	14,450,616	82,174,485	111,944,727	194,119,212
2016	30,883,843	77,412,570	92,025,618	169,438,188
2015	11,442,856	65,956,969	82,551,888	148,508,857
2014	13,217,787	72,976,233	84,050,533	157,026,766
2013	13,659,271	70,368,646	74,124,946	144,493,592
2012	13,347,459	66,897,669	65,460,390	132,358,059
2011	5,979,418	59,438,912	58,436,127	117,875,039
2010	13,331,273	62,533,059	60,702,251	123,235,310
2009	9,955,153	59,040,305	57,033,323	116,073,628



At the annual rate of 2%, growth since 2009 would result in outstanding pledges of \$68,561,987 total assets of \$82,837,412, and total combined assets and pledges of \$151,399,399

"A Future Full of Hope"
TOTAL ESTATE GIFTS BY REGION
9/30/2023

Region	Fiscal Year 2024		Fiscal Year 2023		All Estate Gifts	
	Total <u>NEW</u> Donors	Total Gifts	Total Donors	Total Gifts	Total Donors	Total Gifts
Aberdeen	0	-	3	\$508,000	64	\$19,418,280
Brookings/Huron	0	-	1	\$832,329	53	\$12,918,503
Mitchell	0	-	3	\$744,183	44	\$18,064,960
Pierre	0	-	0	\$0	17	\$19,908,381
Sioux Falls	1	\$277,870	5	\$1,347,250	141	\$47,860,910
Watertown	0	-	5	\$1,810,136	58	\$28,193,944
Yankton/Vermillion	0	-	3	\$226,881	37	\$24,432,301
Priests/Bishops	0	\$431,876	2	\$12,562	43	\$13,797,115
Outside Diocese of SF	0	-	0	\$0	14	\$4,029,842
	1	\$709,746	22	\$5,481,341	471	\$188,624,236

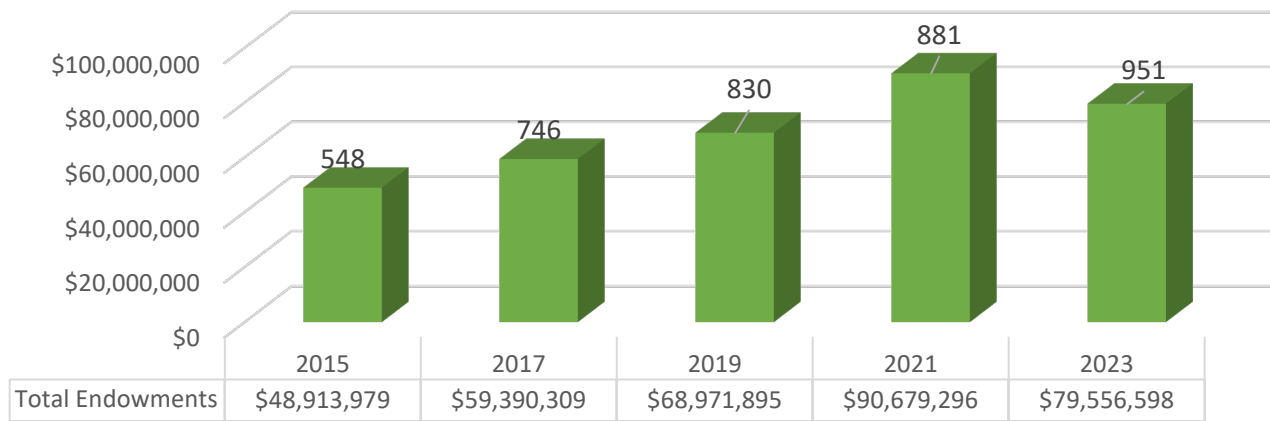
◦ Avg. Estate Gifts FY 2023: \$249,152

◦ Avg. All Estate Gifts Received: \$400,476

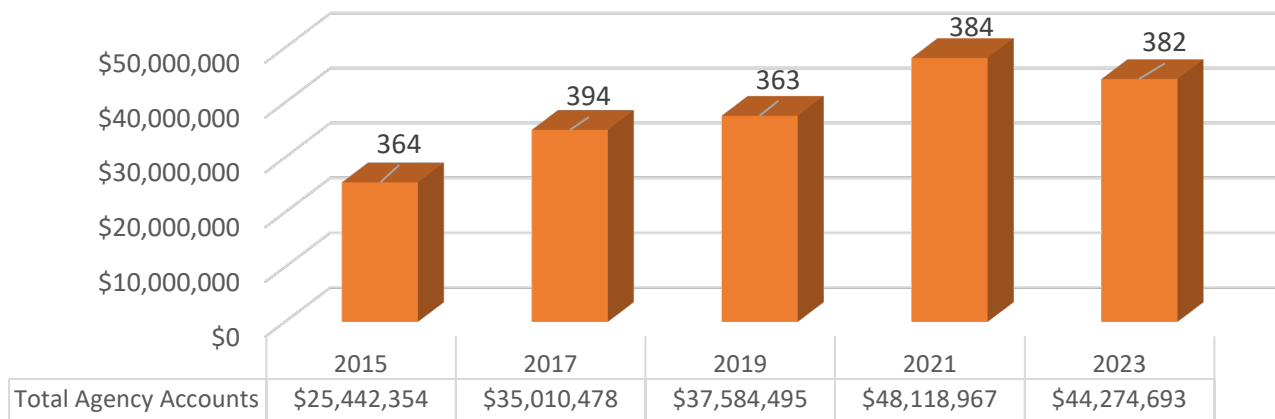
~ This information is confidential and not to be shared with anyone outside of CCFESD Board of Directors and employees

~ The report is intended to reflect diocesan wide generosity. Gift amounts are estimated values of contingent gifts.

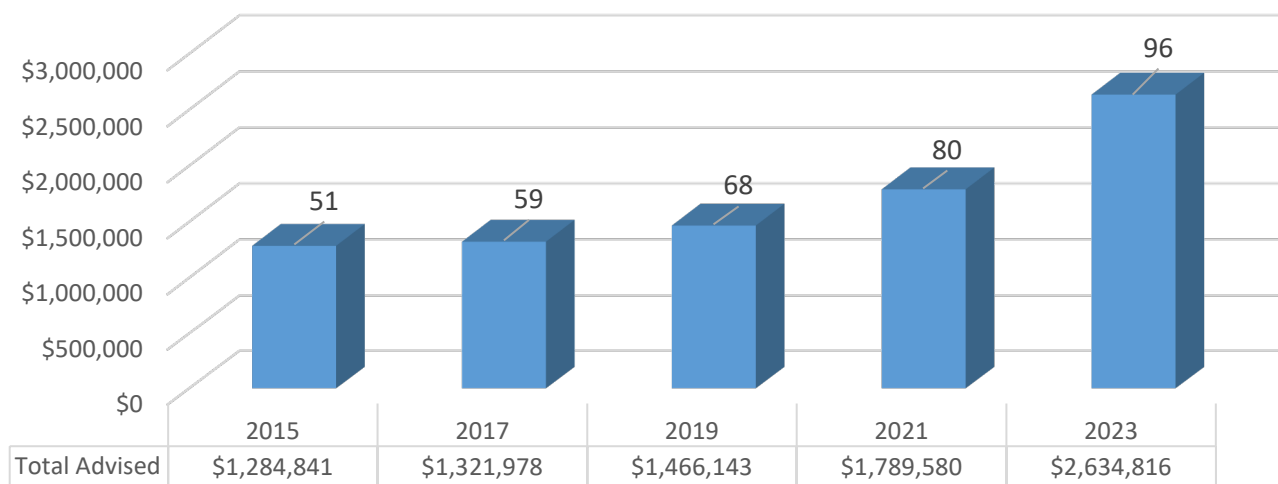
Total Endowments



Total Agency Accounts



Total Advised Funds



"A Future Full of Hope" for the Diocese of Sioux Falls

Jer. 29:11

"Drought Proof" Diocesan Ministries

<u>DIOCESAN SUPPORTED MINISTRIES</u>	<u>ENDOWMENT NEEDED</u>	<u>ENDOWMENT FUNDED</u>	<u>FUTURE ENDOWMENT GIFTS</u>	<u>CURRENT GOAL</u>
Cathedral of St. Joseph				
Care and Maintenance	\$ 17,400,000	\$ 3,722,178	\$ 5,537,733	\$ 8,140,089
Music and Liturgy	2,900,000	263,705	1,038,950	\$ 1,597,345
Lourdes Center (Catholic Family Services)				
Adoption	580,000	8,720	-	\$ 571,280
Agency Services	4,640,000	768,990	1,600,309	\$ 2,270,701
Grief Programs	1,160,000	1,034,085	-	\$ 125,915
Cemeteries Maintained by Diocese	3,480,000	11,752	-	\$ 3,468,248
Clergy/Religious				
Deacon Formation	2,320,000	41,611	-	\$ 2,278,389
Priest Benevolent Fund	2,320,000	9,973	14,100	\$ 2,295,927
Priest Education/Sabbatical	4,640,000	609,145	-	\$ 4,030,855
Religious Sisters	3,480,000	1,167,221	1,941,335	\$ 371,444
Communication				
Bishop Bulletin	5,800,000	-	-	\$ 5,800,000
Communications	2,320,000	533,476	125,000	\$ 1,661,524
TV Mass	4,060,000	616,134	3,631,196	\$ (187,330)
Discipleship and Evangelization				
Broom Tree Retreat Center	11,600,000	2,618,213	1,048,535	\$ 7,933,252
Catholic Schools				
Teacher Education	1,160,000	79,345	-	\$ 1,080,655
General Programs and Assistance	4,640,000	2,727,975	588,679	\$ 1,323,346
Technology	1,160,000	-	-	\$ 1,160,000
Faith Formation				
Evangelization	1,160,000	150,836	249,920	\$ 759,244
Religious Education	4,060,000	856,110	5,030,583	\$ (1,826,693)
Youth	2,320,000	536,422	16,625	\$ 1,766,953
Worship/Liturgy	2,320,000	-	-	\$ 2,320,000
Marian Apostolate	1,740,000	-	-	\$ 1,740,000
Newman Campus Ministry	9,280,000	2,425,583	3,706,499	\$ 3,147,918
Priest/Bishop Retirement/Medical	18,000,000			\$ 12,736,288
Bishop Retirement		559,241	-	
Priest Retirement		104,995	4,599,476	
Seminarian Education	28,000,000	13,144,235	15,055,515	\$ (199,750)
Social Outreach Ministries				
Chaplain Ministry	5,800,000	1,058	-	\$ 5,798,942
Marriage, Family & Respect Life	3,480,000	1,912,085	5,596,846	\$ (4,028,931)
(Including Mother Teresa and St Raphael Funds)				
Native American Ministries	6,960,000	967,623	168,719	\$ 5,823,658
Hispanic, New Immigrant, Other	2,320,000	-	-	\$ 2,320,000
Outreach to the Poor	9,280,000	4,085,048	5,808,503	\$ (613,551)
(Including St. Anthony and Bishop Dudley Hospitality House Funds)				
Without Purpose Restrictions	44,080,000	7,743,657	17,661,434	\$ 18,674,909
Undesignated - Ministry of Interest		4,697,784	1,330,000	
Other Designated Ministries		300,159	1,531,514	
TOTAL DIOCESAN SUPPORTED MINISTRIES	\$ 212,460,000	\$ 51,697,360	\$ 76,281,471	\$ 84,481,169

*This information is confidential and not to be shared with anyone outside of CCFESD Board of Directors and employees

"A Future Full of Hope" for the Diocese of Sioux Falls
"Drought Proof" Diocesan Ministries

*This information is confidential and not to be shared outside of CCFESD Board of Directors and employees

	<u>ENDOWMENT</u>	<u>ENDOWMENT</u>	<u>FUTURE</u>	
<u>Parish Specific & Non-Diocesan Ministries</u>	<u>NEEDED</u>	<u>FUNDED</u>	<u>ENDOWMENT</u>	<u>CURRENT GOAL</u>
			<u>GIFTS</u>	
Specific Cemeteries		3,492,362	644,326	
Specific Parishes (50% of Ordinary Income)	337,500,000	7,399,572	17,248,086	\$ 312,852,342
Specific Schools (Approximation)	700,000,000	19,632,942	15,453,477	\$ 664,913,581
Other Designations		2,493,335	16,826,846	
Total Parish, School & Non-Diocesan Charities	\$ 1,037,500,000	\$ 33,018,211	\$ 50,172,735	
Total Diocesan, Parish, School & Other Charities	\$ 1,249,960,000	\$ 84,715,571	\$ 126,454,206	\$ 1,038,790,223

	<u>AMOUNT</u>	<u>AMOUNT</u>	<u>OUTSTANDING</u>
<u>ACTIVE CAPITAL PROJECTS</u>	<u>NEEDED</u>	<u>RECEIVED</u>	<u>PLEDGES</u>
Broom Tree Retreat and Conference Center	10,300,000	10,071,017	-
Cathedral of St Joseph Restoration	16,700,000	17,239,343	-
Bishop Dudley Hospitality House	4,600,000	5,065,860	-
St Agnes Parish, Vermillion	2,300,000	2,818,727	-
Total Completed Capital Projects		35,194,947	
Newman Centers	1,185,000	1,017,341	6,450
Adoration Sisters Monastery	6,500,000	6,826,584	13,718
Cathedral "InSpires" Campaign	8,975,000	4,639,691	3,682,308
St Mary Parish, Sioux Falls Campaign	33,650,000	2,727,705	2,599,116
Other Designations-Capital	1,410,000	505,800	650,000
TOTAL Active Capital Projects		\$ 15,717,121	
Total Complete & Active Capital Projects		\$ 50,912,068	
Total Future Gifts			\$ 133,405,798

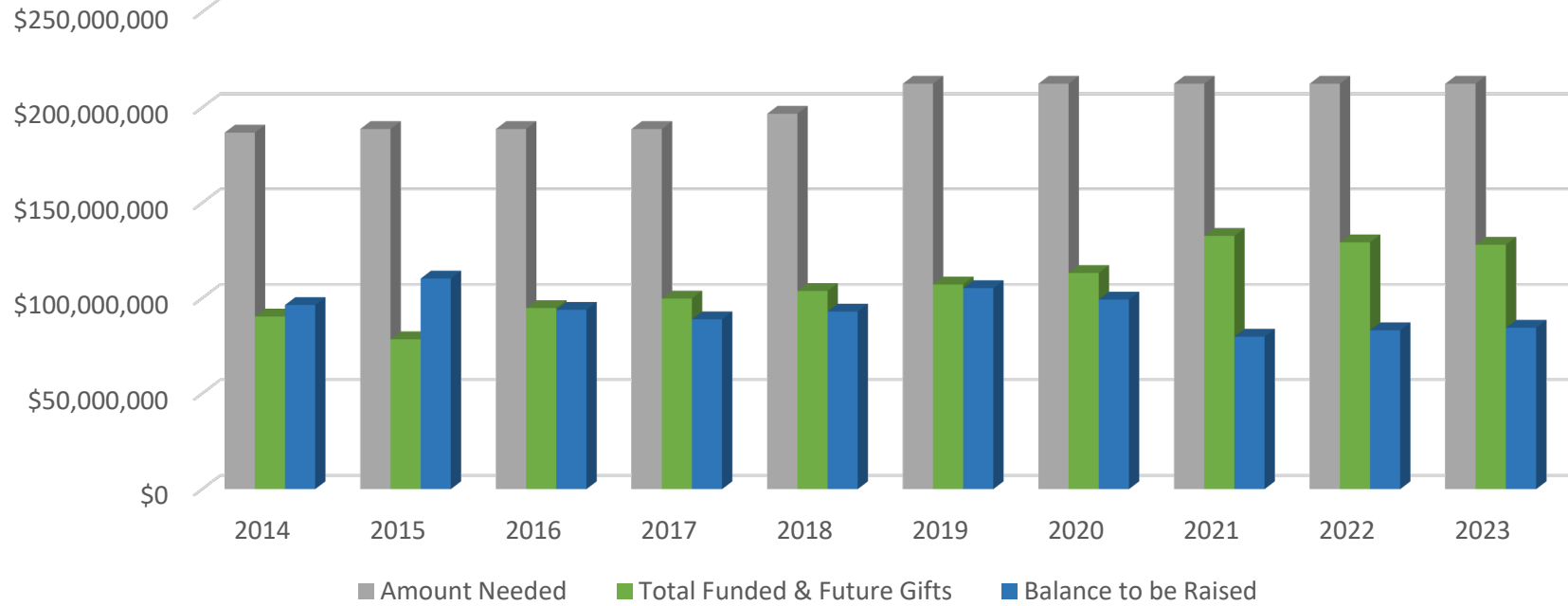
Total Spendable (Non-Endowed) GIFTS	\$114,427,684
(Includes total to Capital Projects and Cash gifts to ministries)	

Advised Funds	\$ 12,200,803.00
(3,969 Distributions)	

All Gifts Received Jan. 1995 - Sept. 2023	\$327,608,691
(141,777 Gifts)	

"A Future Full of Hope" for the Diocese of Sioux Falls - Jer. 29:11

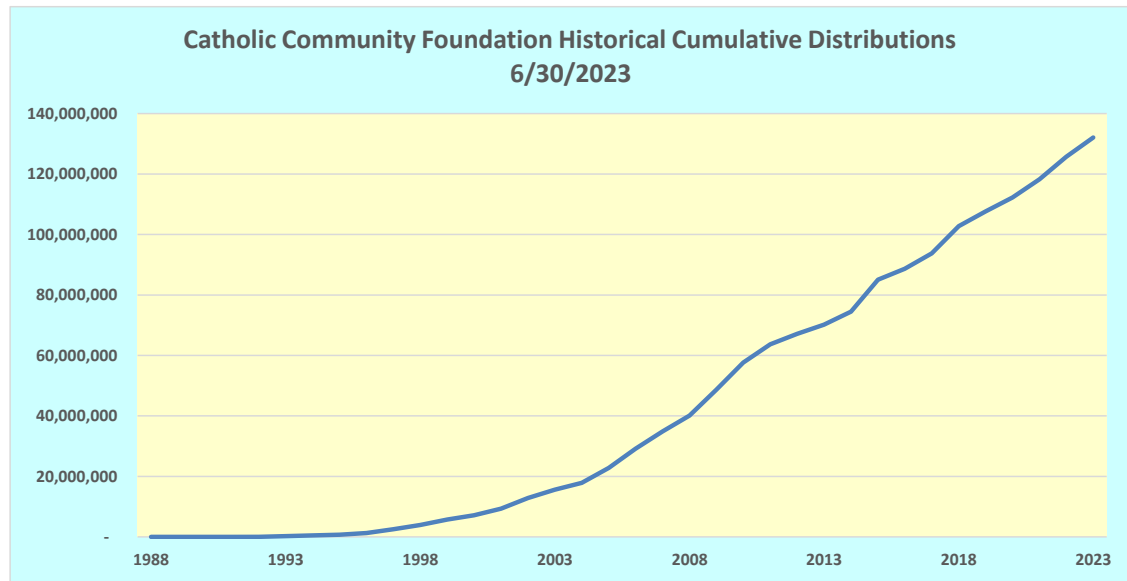
September 30, 2023



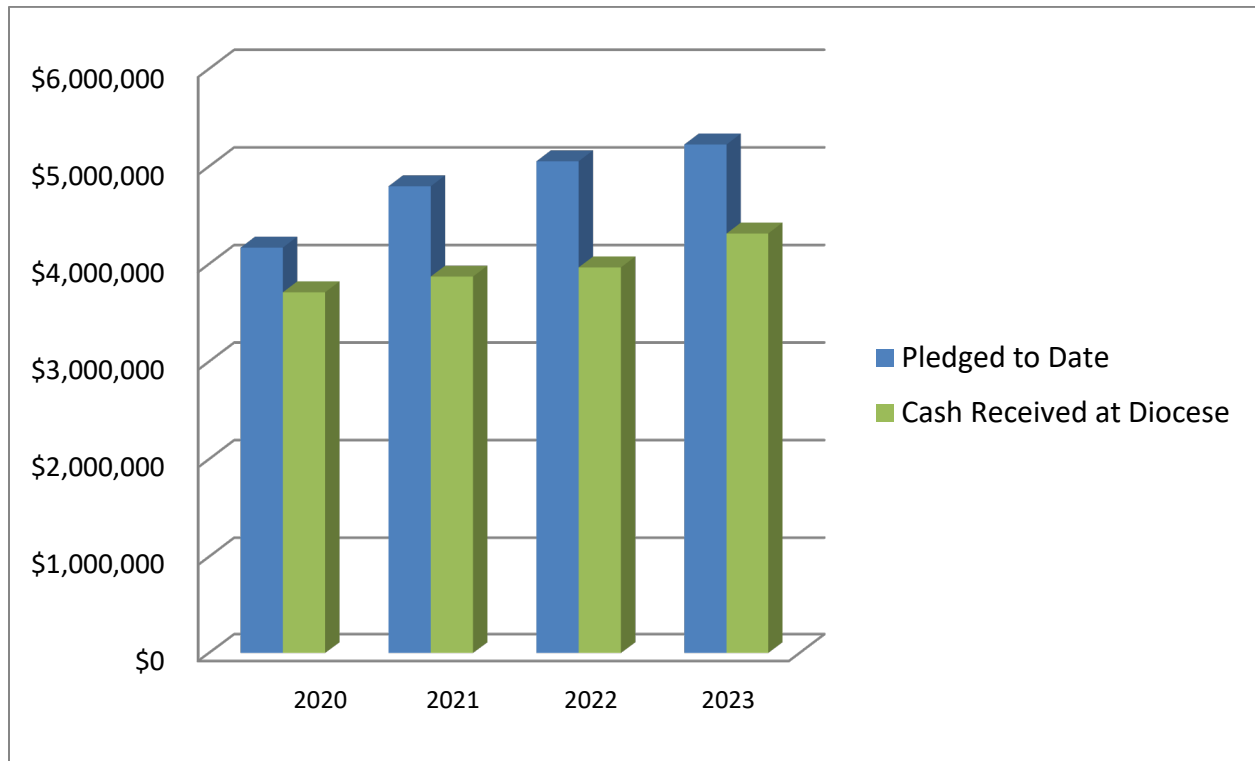
	Amount Needed	Total Funded & Future Gifts	Balance to be Raised
2014	\$186,800,000	\$90,383,341	\$96,416,659
2015	\$188,700,000	\$78,427,221	\$110,272,779
2016	\$188,700,000	\$94,804,058	\$93,895,942
2017	\$188,700,000	\$99,789,530	\$88,910,470
2018	\$196,700,000	\$103,744,385	\$92,955,615
2019	\$212,460,000	\$107,199,597	\$105,260,403
2020	\$212,460,000	\$113,181,641	\$99,278,359
2021	\$212,460,000	\$132,659,531	\$79,800,469
2022	\$212,460,000	\$129,280,960	\$83,179,040
2023	\$212,460,000	\$127,978,831	\$84,481,169

**Catholic Community Foundation Historical Distributions
6/30/2023**

Fiscal Year	Annual Distributions	Cumulative
1987	-	-
1988	-	-
1989	-	-
1990	-	-
1991	-	-
1992	17,475	17,475
1993	216,733	234,208
1994	246,841	481,049
1995	250,223	731,272
1996	569,122	1,300,394
1997	1,200,703	2,501,097
1998	1,433,085	3,934,182
1999	1,797,231	5,731,413
2000	1,449,799	7,181,212
2001	2,191,502	9,372,714
2002	3,520,474	12,893,188
2003	2,737,569	15,630,757
2004	2,251,740	17,882,497
2005	4,950,075	22,832,572
2006	6,347,340	29,179,912
2007	5,668,575	34,848,487
2008	5,279,744	40,128,231
2009	8,518,937	48,647,168
2010	9,019,718	57,666,886
2011	6,022,653	63,689,539
2012	3,471,542	67,161,081
2013	2,991,204	70,152,285
2014	4,376,572	74,528,857
2015	10,532,368	85,061,225
2016	3,635,695	88,696,920
2017	5,055,541	93,752,461
2018	9,039,451	102,791,912
2019	4,810,178	107,602,090
2020	4,613,744	112,215,834
2021	6,022,248	118,238,082
2022	7,468,182	125,706,264
2023	6,371,664	\$ 132,077,928



Catholic Family Sharing Appeal Four-Year Giving Trend



Week 32 - Comparisons	2020	2021	2022	2023
Goal	4,120,000	4,120,000	4,285,000	4,444,500
Pledged to Date	\$4,168,841	\$4,797,452	\$5,053,698	\$5,225,700
Cash Received at Diocese	\$3,710,579	\$3,872,061	\$3,966,051	\$4,313,094
Number of Participants	13,214	13,485	12,653	12,629
Average Gift	\$315	\$356	\$399	\$414
Percentage to Goal	90%	94%	93%	97%

Note:

Nearly two-thirds of the parishes have raised more in pledges than their allotted share to Catholic Family Sharing Appeal. As of this time, a total of \$781,000 will stay in parishes.

- Catholic Family Sharing Appeal covers 64% of the Diocesan budget. Remaining budgeted income is as follows: 14% CCFESD endowments and events; 17% Program and other income; 5% Other contributions.

Aberdeen Catholic Foundation Office: Dave Vetch, Gift Planning Officer

Dave : Action Summary Report 4/1/23 – 9/30/23					
	Discovery	Cultivation	Invitation	Stewardship	Totals
Phone Call	11	4	10	21	46
Meeting	7	4	9	23	43
Mailing	43	2	16	16	77
Email	1	1	8	6	16
Task/Other					
					182

Aberdeen Catholic Foundation (ACF):

- The Aberdeen Catholic Foundation (“dba” of the CCFESD)
 - As of 8/31/23: \$8.6M in assets under management
 - Outstanding promises as of 9/30/23: \$15.2M
 - The recent maturation of an estate pledge will decrease our outstanding promises total, and increase our assets under management by an estimated \$1.8M.
 - Donor-directed ministries/charities are tracked, now totaling 30 different entities.
 - Completed a strategic process that resulted in the CCFESD “doing business as” (dba) the ACF – ACF Board Member and attorney, Rory King, played a lead role in the agreement.

“One Vine, Many Branches John15:5” Initiative: Aberdeen Catholic community’s collaborative vision

- The “One Vine, Many Branches” Initiative is our Aberdeen Catholic community version of a “Future Full of Hope.” This initiative includes a collaborative effort from our two parishes, St. Mary’s and Sacred Heart; Aberdeen Catholic School System; Presentation Sisters; Avera St Luke’s; and the NSU Newman Center. Notable developments since our April board meeting:
 - Our “One Vine, Many Branches” Vision for Aberdeen
 - **Monumental news!!** – a collaborative vision for our Catholic Community of Aberdeen is moving forward with affirmation from our local Catholic entities.
 - A collaborative approach to fundraising for our “Current Hope” in Aberdeen has been adjusted with the loss of Presentation College:
 - The latest Future Full of Hope model for Aberdeen list includes \$82 million of investments in current and unrealized ministry development for our community.
 - The first phase goal of “One Vine” has been adjusted to \$21M
 - The initial goal is to build a \$9.75M fund of immediate gifts. The various Parish and Catholic entities then have the opportunity to use their initial share of the gifts to offer “matching gift” opportunities of immediate and planned estate gifts to further their respective Future Full of Hope endowment goals for their entities.
 - Leadership Visits began November 2022.
 - As of Sept 5, 2023, \$4.1M of immediate & pledged cash gifts have been identified with an additional \$1.7M of planned estate gift pledges.
 - The maturation of a previously documented estate pledge is estimated to add \$1M to the endowment goals of “One Vine” Initiative work. (Estate is being liquidated at this time.)

Pierre Catholic Foundation (PCF): (“dba” of the CCFESD)

- Support Fr. Joe Holzhauser and a local volunteer board
- I have enjoyed my monthly visits to Pierre. The local PCF Board is supportive of Fr. Joe’s vision of inviting local parishioners to consider treating the church like family in their estate plans.
 - Discussions on placing a part-time or full-time person to serve Pierre/Ft. Pierre are ongoing.

9/5/2023

One Vine Many Brances Dashboard				PROPOSED	Goal - Endowment		
Beneficiary	Goal - Immediate Gifts/Pledges	Pledges - Immediate Gifts/Pledges	%		Pledges & Immediate Gifts	Pledges & Immediate Gifts	%
St. Mary Parish	\$ 3,000,000	\$ 1,690,634	56%		\$ 3,000,000	\$ 431,800	14%
Sacred Heart Parish	\$ 3,000,000	\$ 913,000	30%		\$ 3,000,000	\$ 502,206	17%
ACSS	\$ 3,000,000	\$ 1,511,536	50%		\$ 3,000,000	\$ 905,646	30%
Newman Center	\$ 250,000	\$ 30,000	12%		\$ 2,000,000	\$ 25,000	1%
Roncalli Nearly New	\$ 500,000				\$ 500,000		
Total-One Vine Leadership	\$ 9,750,000	\$ 4,145,170	43%	One Vine-Parish Match	\$ 11,500,000	\$ 1,864,652	16%

8/31/2022

Pr-One Vine Documentation of Estate Plans			One Vine, Many Branches Vision Goal \$82,000,000		
			Goal	Sub-Total	%
St. Mry Parish	\$ 444,000				
Sacred Heart Parish (Undoc SH Trust Acct)	\$ 2,531,450				
ACSS	\$ 1,995,984				
Newman Center	\$ 789,932				
Total	\$ 14,761,366				
One Vine Leadership	\$ 9,750,000	\$ 4,145,170	43%		
One Vine Match	\$ 11,500,000	\$ 1,834,319	16%		
Pre-One Vine Estate Pledged	\$ 60,750,000	\$ 14,761,366	24%		
One Vine Vision	\$ 82,000,000	\$ 20,740,855	25%		

CCFESD Mitchell Office: Nicole Fuhrer, Gift Planning Officer

Nicole: Action Summary Report 4/1/23 – 9/30/23					
	Discovery	Cultivation	Invitation	Stewardship	Totals
Phone Call	1	25	22	18	66
Meeting	4	17	31	19	71
Mailing	0	8	1	39	48
Email	2	17	7	8	34
					219

- **Mitchell Catholic Foundation (MCF)**

- Continue to work four days a week (Mon-Thurs) for the MCF which allows me to serve as my parish Music Director on the weekends. We are all working on honoring this arrangement.
- Of the four days - one day is to be spent outside of the Mitchell community.
 - A majority of the time spent in Huron
- The Mitchell parishes have a shared financial investment in my position with the CCFESD to serve the MCF.
- I serve on the Parish Leadership Team, and Pastoral Planning Committee for the Mitchell Pastorate at the invitation of our pastor.
 - This demonstrates great trust and collaboration with the CCFESD/MCF
 - We meet weekly over the lunch hour.
 - I helped to host four Set Ablaze Town Hall meetings for the Mitchell Pastorate
- St. John Paul II School continues to move forward with its strategic planning plan, “Rise Up”.
 - I serve on the Financial Stewardship pillar
 - The set a \$1.5M goal over three years towards a Teacher Salary Endowment
 - Have secured \$386K in pledges over the past month towards this goal
 - An initial database of potential donors has been identified
 - Other financial needs will arise as the other three pillars determine their direction. I will seek donors for these initiatives as they arise.
 - Catholic Identity
 - Communication & Marketing
 - Education Excellence
- Assisted three new donors in establishing funded endowments

- **Huron - Holy Trinity Parish and School**

- Continue building relationships and general education about the CCFESD in the Huron area, with potential donors who want to support their parish, school and other ministries.
- Finalizing the first estate gift for Huron
 - This estate gift will fund an endowment for the parish, school, Newman Campus Ministry and FOCUS
 - Donor couple is “treating the church like a member of their family”
- The volunteer committee in Huron has asked me to work on establishing a new CCFESD “dba” (doing business as) the “Huron Catholic Foundation” – to establish subsidiarity while remaining in solidarity with the CCFESD.
 - This will allow for a more local approach with donors

CCFESD Sioux Falls Office: Joe Lichty, Gift Planning Officer

Action Summary Report 10/1/2022 – 3/31/2023					
	Discovery	Cultivation	Invitation	Stewardship	Totals
Phone Call	19	1	50	44	114
Meeting	0	6	10	3	19
Mailing	0	0	0	2	2
Email	0	1	28	11	40
					175

Personal message from Joe Lichty, who has taken the job of Executive Director of the Diocese of Crookston Catholic Foundation: ***“Please know of my gratitude for the phenomenal staff, board members and donors from CCFESD! CCFESD is one of the very best Catholic Foundations in the country! It was an honor to learn from you!”***

- **Completion of Cathedral InSpires Capital Campaigns:**
 - The Cathedral InSpires Campaign **surpassed \$10M with gifts from 404** contributing households. This represents a 41% participation rate.
 - Initial goal when we started was \$6.5M (pre-COVID)
 - Additional gifts will fund FFE, contingency and an anticipated increase of \$1M in endowments for ongoing care/maintenance and music/liturgy for a total of \$3M.
 - The rectory is on pace to be complete by 6/1/2024.
 - The organ pipes began to be poured.
 - In-Pew Campaign Materials were prepared and delivered electronically to Fr. Morgan for an October/November invitation for support. The emphasis is on increasing participation.
 - All parishioners were invited to four public events.
 - All non-contributing household received two mailing, a general brochure and reminder letter.
- **Completion of St. Mary’s Grateful Eucharistic Parish Capital Campaigns**
 - St. Mary’s has raised to date **\$6,711,120 from 252** contributing households. This represents a 23% participation rate.
 - The campaign had a hard stop on July 1, 2023 because Fr. Paul’s responsibilities with Set Ablaze, becoming pastor of a pastorate which also includes Christ the King and St John Paul II parishes.
 - All parishioners were invited to three public events.
 - All non-contributing households received two mailings – a brochure explaining the full case for support and a letter with a direct invitation for support. This was very effective raising between \$1.5M and \$2M.
 - Flocknote videos & messages proved very effective for the public phase of the campaign.
 - In-Pew Materials were prepared and delivered electronically to Fr. Rutten for an October/November invitation for support. Fr. Paul hopes to increase participation.
- **Completed two Capital Campaign “Playbooks” with detailed timelines for Phases, Events, Marketing, Communications, Contracts, Reporting, etc.**

CCFESD Watertown Office: Marne Hult, Gift Planning Officer

Action Summary Report 04/01/23 – 09/30/23					
	Discovery	Cultivation	Invitation	Stewardship	Totals
Phone Call	0	51	36	9	96
Meeting	0	53	26	17	96
Mailing	0	293	9	3	305
Email	0	36	5	0	41
					538

- **Estate Gifts:**
 - Blessed by many wonderful conversations with donors about ministries they want to support through endowments while also helping them on their journey to a charitable estate plan.
 - Helped donors complete two estate gifts (one in Watertown and one in Brookings) that total in excess of \$1M
 - Working with several other donors on estate gifts which are likely to be in excess of \$3M.
- **Brookings Area:**
 - My increased time in Brookings has been beneficial as we continue Phase 1 of the Pre-Planning for a Campaign for the Pope Pius XII Newman Center on the campus at SDSU. My role is to identify and engage prospective donors, attend Newman Center receptions and begin estate planning relationships to include the Pope Pius XII Newman Center.
 - I have secured a \$500,000 funded endowment and a \$25,000 endowment planned estate gift, both for Pope Pius XII Newman Center campaign for the purpose of providing the annual salary and program costs of the Newman Center Priest Director, lay campus minister, FOCUS missionary teams on campus and/or The Lourdes Center counseling services on campus.
 - Additionally, I continue building relationships in the Brookings area with donors who want to support their parish, school and other ministries.
 - Pastorate 8: new priest assignments started July 5th; I am building new relationships with Fr. Thomas Fitzpatrick and Father David Stevens, and continue the partnership with Fr Patrick Grode of Pope Pius XII Newman Center.
- **The Immaculate Conception School Educator Staff Salary Endowment:**
 - The 1st annual IC School Gala fundraising event was held April 28th – I hosted a table of 8 and invited donors who support the Endowment.
 - The July endowment distribution to IC School was \$75,832; which included \$58,475 from the IC School Educator Staff Salary Endowment.
 - In an effort to create continued financial transparency, a letter was sent to 170 donor households on 9/29/23, sharing the distribution amounts of the Endowment.
 - Continue working with IC School principal, Becca Briggs, as we partner and continue building new donor relationships and give private tours of the school.
- **Priest Relationships:** Continue fostering relationships with local and area priests.
 - New priest assignments began July 5th with Pastorates 5, 6, 7 and 8 in my coverage area. There are currently 13 priests that I am honored to work and partner with as we implement the Set Ablaze vision in our diocese.
 - Offering to collaborate in creating local parish “Future Full of Hope” visions.
- **SMART Goals:**
 - Continue to use our current RE NXT database software to intentionally and strategically pursue and align my SMART Goals as we begin to transition to Foundant, our new software designed for foundation philanthropy.

CCFESD Yankton Office: Ashley Gullikson, Gift Planning Officer

Action Summary Report 4/1/2023 – 9/30/2023					
	Discovery	Cultivation	Invitation	Stewardship	Totals
Phone Call	0	7	4	5	16
Meeting	1	15	6	2	24
Mailing	0	6	7	67	80
Email	0	10	4	4	18
Task/Other	0	4	14	6	24
					162

Estate planning utilizing Discovery, Cultivation, Invitation and Stewardship:

- Utilizing our database Raiser’s Edge NXT to focus my part-time status on intentional purposeful visits and relationship building while walking with people in the Yankton Deanery on their discernment of treating the Church as party of their family in their estate plans.
 - My main focus has been on those in the Invitation stage due to my leaving the CCFESD to go fulltime at Mt Marty University.
- Informing donors about the upcoming transition with my position in order to continue their estate planning process and to transition my relationship with incoming Gift Planning Officer.
 - Twelve donors/couples are in the Invitation stage of this journey where they are actively discerning a charitable estate gift.
 - Three couples have discerned and are finalizing estate and charitable paperwork.
 - Two have completed legal documents, but not the CCFESD paperwork required to count a gift.
 - One of the couples is actively utilizing a Donor Advised Fund during their lifetime, and plans to create an endowment for approximately \$500,000.
- Privileged to walk alongside one couple on their charitable faith journey. They decided to generously treat the Church as an equal part of their family in their estate plan. This estate gift is recorded for over \$600,000 with plans to exceed \$1-2M at the end of their lives.

Creating partnerships in the Yankton Deanery:

- Building upon relationships with Yankton Deanery priests/principals/parishes.
 - Individual priest visits to offer parish assistance, advice and explain their annual endowment distributions.
 - Involvement with St. Agnes in Vermillion: continued conversations with the pastor, area board members and parishioners to start endowments or create a “Future Full of Hope” model for the parish and school.
 - Continuing conversations to create clarity and collaboration between the CCFESD and the Yankton Catholic Community Foundation (YCCF).
 - Utilizing my roles on the Sacred Heart School Advisory Board and my involvement with the Sacred Heart parish to educate about the CCFESD and my role in the community.

Mount Marty University (MMU):

- Utilizing MMU relationships to create estate planning opportunities for diocesan ministries.
- Finding new ways for MMU & the CCFESD to collaborate.
- Continuing to create and build a planned giving program at MMU.
- Reached over \$5.8M out of the \$7.5M planned giving goal in MMU’s \$30M campaign.

FINANCE COMMITTEE AGENDA



8:30 a.m. – 10:00 a.m.
November 2, 2023

3rd Floor Conference Room
Catholic Pastoral Center

<https://zoom.us/j/94143107192?pwd=bkdVQ2N0by9adVZxMHR4WWJsTTU5Zz09>

- 8:30 I. **PRAYER/INTRODUCTIONS/OPENING REMARKS** (*Deacon Joe Twidwell, Chair*)
- 8:35 II. **APPROVE MINUTES FROM APRIL 27, 2023 MEETING**
- 8:40 III. **REVIEW OF INVESTMENTS** (*Deacon Joe Twidwell, Mike Bannwarth*)
- Investment Review – (*Kyle Zotta, Mercer Conference Call*) (*Online Addendum*)
 - Catholic Investment Guidelines Report (*Online Addendum*)
- 9:15 IV. **REVIEW AUDIT REPORT AND FINANCIAL STATEMENTS** (*Mike Bannwarth*)
- Independent Audit Report (Tom Madison - Eide Bailly LLP – draft audit document enclosed in back folder of packet)
 - Financial Statements, August 31, 2023:
 1. Statement of Financial Position
 2. Statement of Activities and Operating Budget
 3. Annuity Shortfall Summary
 4. Financial Statistics
 5. Operating Forecast
- 9:45 V. **OTHER BUSINESS** (*Deacon Joe Twidwell*)
- Capitalization Policy
 - Other
- 10:00 VI. **ADJOURN**



Finance Committee Meeting Minutes
Thursday, April 27, 2023
Holy Trinity Parish, Huron

Board Members Present: Craig Anderson, Mike Healy, Gene Jones, Joe Twidwell, Al Spencer, Neil Fulton, Matt Cronin, Fred DeRouchey, Al Kurtenbach.

Staff Present: Mike Bannwarth, Heather Fortin, Mark Conzemius, Tony Menke, Ashley Gullikson, Dave Vetch, Joe Lichty

The meeting was called to order by Committee Chair, Deacon Joe Twidwell who offered a prayer and opening remarks

Approval of Minutes

Motion was made by Craig Anderson, seconded by Neil Fulton to approve the minutes of the November 3, 2022 meeting. Motion passed.

REVIEW FINANCIAL STATEMENTS *(Mike Bannwarth)*

Statement of Financial Position as of February 28, 2023 was reviewed with the committee. Total assets were \$143.5 million, up from the fiscal year-end of \$137.3 million. Cash remains high compared to history due to campaign activity and advised fund balances. Net assets grew to \$84.4 million during this time period. Balances are reflective of the improvement in the investment markets.

Statement of Activities through February 28, 2023

Net revenue fiscal year to date is slightly ahead of budget, \$4.3 million compared to \$3.7 million. While overall revenue is up from contributions and investment income, directed distributions are higher than budgeted. This is a result of campaign activity. Operating expenses are favorable to budget, primarily due to lower than anticipated personnel costs. Even with favorable expenses, the operating fund is a negative (\$36,000) compared to a budget of \$58,000 as a result of lower than anticipated fees

Motion was made by Mike Healy, seconded by Al Spencer, to accept the financial statements as presented. Motion carried.

Annuity Summary as of February 28, 2023

The annuity reserve currently shows a shortfall of (\$6,952). This will be adjusted at fiscal year-end, should a shortfall exist.

Financial Statistics

Following a brief drop below benchmark (positive variance), operating expenses to total assets are now higher than benchmark with the drop in assets. Prior years have reflected the growth in community offices.

FY2023 – FY2024 BUDGET (Mike Bannwarth) 2023– 2024 Preliminary Budget

Budgeted numbers are based on February assets. The major source of operating revenue continues to be administrative fees on endowments, agency accounts and annuities. The budget reflects lowering endowment and annuity fees from 1.65% to 1.60%.

Total contributions are budgeted at \$9 million (endowments and directed gifts, i.e. campaigns).

Other major areas are net revenue of \$804,000 from events.

\$1,695,000 is budgeted in the operating budget from fees. This is down slightly from the previous year budget due to the drop in assets. Overall investment revenue assumes a 6.7% percent return from investment income based on the Mercer expected return.

Personnel costs are the majority of operating expenses. Costs decreased slightly along with consulting fees, to reflect the change in president/CEO, pause on positions of admin and Director of Gift Planning and a shift with the consulting contract. Technology includes an anticipated software conversion.

Budgeted net revenue is \$8,504,000

Craig Anderson made a motion to recommend approval of the budget to the full board, second by Mike Healy. Motion carried.

REVIEW OF INVESTMENTS (Kevin Hannon, Mercer) (Addendum)

Kevin Hannon, Mercer, reviewed the investment portfolio.

Concerns with International Equities Manager Boston Common were discussed with the committee due to their very public support of causes contrary to Catholic beliefs. If other options are available, then it is best to lead and guide by exploring investment options more truly aligned with our beliefs.

Overall, the markets were showing a good start to 2023. Stocks were up 8%, while bonds were up 3.5%. We have seen a dramatic change in 2023 from 2022. The markets are now in a slowdown, past the peak of inflation.

The portfolio was up 3.5% calendar year to date and up 4.9% fiscal year to date, both in line with benchmarks.

Peer universe rankings were reviewed focusing on the rolling one year rankings. This history will provide a more accurate picture when comparing the public holdings of the Foundation portfolio to others with more private holdings and the pricing differences. The NACUBO spending rate is now near 4.5%, compared to the Foundation's 4% spending rate.

The investment policy is reviewed annually. There were no recommended changes to the policy at this time.

Al Kurtenbach made a motion to recommend approval of the investment policy to the Board of Directors, seconded by Mike Healy. Motion carried.

OTHER BUSINESS

Fee Policy

The proposed administrative fee was lowered for endowments and annuities from 1.65% to 1.60%. The proposed fee structure is what was included in the budget.

Al Spencer made a motion to recommend approval of the fee schedule to the Board of Directors, second by Neil Fulton. Motion carried.

The possibility of a tiered endowment fee structure was discussed with the committee with an illustration hand out. Discussion was held regarding the benefits. It was also noted that fees support the growth of the Foundation, particularly in our rural areas. The committee will forward to staff any comments regarding ratcheting down all fees or specific accounts based on balances. No action was taken at this time.

Neil Fulton made a motion to adjourn, second by Joe Twidwell. Motion carried.

CATHOLIC COMMUNITY FOUNDATION FOR EASTERN SOUTH DAKOTA
STATEMENT OF FINANCIAL POSITION
AUGUST 31, 2023

<u>ASSETS</u>	<u>8/31/2023</u>	<u>7/31/2023</u>	<u>Unaudited</u> <u>6/30/2023</u>	<u>6/30/2022</u>	<u>6/30/2021</u>
Cash					
Cash in Bank	\$ 730,129	\$ 1,160,203	\$ 739,192	\$ 1,132,190	\$ 3,103,151
Cash in Money Market	4,539,314	5,462,691	6,867,701	6,346,800	2,107,434
Campaign Savings	-	-	-	-	-
Total Cash	5,269,443	6,622,895	7,606,893	7,478,990	5,210,585
Accrued Interest Receivable	82,337	87,349	478,066	55,461	36,392
Accounts Receivable	968,296	959,566	948,521	830,332	1,127,150
Investments					
Fixed Income Securities	33,606,942	33,494,578	33,469,048	32,458,511	26,494,613
Equity Securities	91,425,461	91,438,977	91,438,977	88,553,211	66,167,297
Trust Accounts	5,161,108	5,263,200	5,154,607	4,959,396	5,870,302
Other Securities	39,791	18,739	70,030	27,822	45,979
Valuation Allowance	10,070,112	13,714,431	10,623,257	823,958	46,804,645
Total Investments	140,303,415	143,929,923	140,755,919	126,822,898	145,382,837
Cash Value Life Insurance	685,472	685,472	685,472	587,831	644,331
Beneficial Interest in Trusts	1,535,760	1,535,760	1,535,760	1,535,760	1,411,856
Other Assets/Property	908,268	913,348	875,846	34,813	95,472
TOTAL ASSETS	\$ 149,752,991	\$ 154,734,312	\$ 152,886,477	\$ 137,346,084	\$ 153,908,622
LIABILITIES					
Payables and Accrued Liabilities	\$ 8,010,334	\$ 7,933,985	\$ 7,815,146	\$ 4,060,649	\$ 1,885,299
Agency Accounts	42,902,341	44,274,693	47,630,565	43,296,999	48,118,967
Beneficial Interest of Specified Organizations	5,240,159	5,404,176	5,368,974	4,954,772	5,875,356
Revocable Agreements	4,513,380	4,661,106	-	-	-
Trust Accounts	4,617,734	4,704,054	4,610,709	4,470,157	5,333,635
Annuities Payable	389,831	389,831	389,831	423,448	492,441
TOTAL LIABILITIES	65,673,778	67,367,845	65,815,224	57,206,024	61,705,698
NET ASSETS					
Beginning of Year	86,671,253	86,671,253	80,140,060	92,202,924	70,433,515
Year To Date Activity	(2,592,040)	695,214	6,531,193	(12,062,864)	21,769,409
TOTAL NET ASSETS	84,079,213	87,366,467	86,671,253	80,140,060	92,202,924
TOTAL LIABILITIES AND NET ASSETS	\$ 149,752,991	\$ 154,734,312	\$ 152,486,477	\$ 137,346,084	\$ 153,908,622

CATHOLIC FOUNDATION FOR EASTERN SOUTH DAKOTA
STATEMENT OF ACTIVITIES
FOR THE TWO MONTHS ENDED AUGUST 31, 2023

	8/31/2023 Operations YTD Actual	8/31/2023 Designated YTD Actual	8/31/2023 Combined YTD Actual	8/31/2023 Operations YTD Budget	8/31/2023 Designated YTD Budget	8/31/2023 Combined YTD Budget	6/30/2024 Total Budget
SUPPORT AND REVENUE							
Contributions	\$ -	1,606,892	1,606,892	-	1,500,000	1,500,000	9,000,000
Contributions in Kind	-	-	-	2,500	-	2,500	15,000
Increase in Cash Value-Life Insurance	-	-	-	-	6,667	6,667	40,000
Change in Annuity Actuarial Value	-	-	-	-	5,000	5,000	30,000
Events-Net	-	166	166	-	134,000	134,000	804,000
Mgmt Fees-Operations	247,462	-	247,462	282,500	-	282,500	1,695,000
Mgmt Fees-Operations	-	(247,462)	(247,462)	-	(282,500)	(282,500)	(1,695,000)
Trust Fees	4,832	-	4,832	4,833	-	4,833	29,000
Estate Fees	-	-	-	-	-	-	-
Contracted Services Fees-CFSA	13,602	-	13,602	12,500	-	12,500	75,000
Contracts-Community Offices/Newman Campaign	9,849	-	9,849	7,667	-	7,667	46,000
Production Fees	18,667	-	18,667	18,667	-	18,667	112,000
Annuity Reserve Transfer	-	-	-	-	-	-	-
PPP Loan Forgiveness	-	-	-	-	-	-	-
Other	22,295	-	22,296	23,000	-	23,000	50,000
Total Support	316,707	1,359,597	1,676,304	351,667	1,363,167	1,714,833	10,230,000
Investment Income							
Interest Income	39,876	168,885	208,760	26,667	133,333	160,000	960,000
Dividend Income	-	121,315	121,315	-	183,333	183,333	1,100,000
Total Interest and Dividends	39,876	290,200	330,076	26,667	316,667	343,333	2,060,000
Gain/Loss on Sale of Investments	-	3,818	3,818	-	233,333	233,333	1,400,000
Unrealized Gain/Loss	-	(553,145)	(553,145)	-	1,036,667	1,036,667	6,220,000
Less: Investment Management Fees	-	(60,240)	(60,240)	-	(50,000)	(50,000)	(300,000)
Total Investment Income (Loss)	39,876	(319,367)	(279,491)	26,667	1,536,667	1,563,333	9,380,000
Less Investment Income/Loss:							
Designated for Specific Organizations	-	15,321	15,321	-	(42,000)	(42,000)	(252,000)
Distributed to Agency Accounts	-	152,109	152,109	-	(526,667)	(526,667)	(3,160,000)
Total Inv Income (Loss) Retained	39,876	(151,936)	(112,060)	26,667	968,000	994,667	5,968,000
TOTAL SUPPORT AND REVENUE	356,582	1,207,661	1,564,244	378,333	2,331,167	2,709,500	16,198,000
EXPENSES							
Salaries and Benefits	263,191	-	263,191	288,833	-	288,833	1,733,000
Public Relations	8,988	-	8,988	8,500	-	8,500	51,000
Travel, Education and Meals	13,463	-	13,463	13,233	-	13,233	79,400
Admin Expense-Catholic Chancery	10,333	-	10,333	10,333	-	10,333	62,000
Printing, Postage and Supplies	3,325	-	3,325	5,167	-	5,167	31,000
Campaign Project Expense	1	-	1	-	-	-	-
Professional Fees	3,198	-	3,198	6,333	-	6,333	38,000
Consulting Fees	6,492	-	6,492	7,000	-	7,000	42,000
Rent Expense	7,260	-	7,260	7,167	-	7,167	43,000
Telephone	1,514	-	1,514	1,833	-	1,833	11,000
Technology	50,829	-	50,829	15,917	-	15,917	95,500
Equip, Depr, Contr	2,253	-	2,253	2,850	-	2,850	17,100
Total Operating Expense	370,847	-	370,847	367,167	-	367,167	2,203,000
Annuity Payments	-	9,391	9,391	-	12,500	12,500	75,000
Life Insurance Premiums	-	3,718	3,718	-	2,667	2,667	16,000
Endowment Distributions	-	2,561,186	2,561,186	-	2,600,000	2,600,000	2,600,000
Directed Distributions and Grants	-	1,211,142	1,211,142	-	466,667	466,667	2,800,000
TOTAL EXPENSES	370,847	3,785,437	4,156,284	367,167	3,081,833	3,449,000	7,694,000
EXCESS REVENUE(EXPENSE)	(14,265)	(2,577,776)	(2,592,040)	11,167	(750,667)	(739,500)	8,504,000
BEGINNING NET ASSETS	711,114	85,960,139	86,671,253	711,114	85,960,139	86,671,253	86,671,253
ENDING NET ASSETS	\$ 696,849	83,382,362	84,079,213	722,281	85,209,472	85,931,753	95,175,253

***Amounts may vary due to rounding.

CATHOLIC FOUNDATION FOR EASTERN SOUTH DAKOTA
STATEMENT OF ACTIVITIES
FOR THE TWO MONTHS ENDED AUGUST 31, 2023

	6/30/2023 Operations YTD Actual	6/30/2023 Designated YTD Actual	6/30/2023 Combined YTD Actual	6/30/2023 Total Budget	6/30/2022 Year Ended Actual	6/30/2021 Year Ended Actual
<u>SUPPORT AND REVENUE</u>						
Contributions	5,000	5,191,394	5,196,394	8,000,000	7,364,075	7,675,779
Contributions in Kind	15,000	-	15,000	19,000	15,000	15,000
Increase in Cash Value-Life Insurance	-	97,641	97,641	40,000	(56,500)	164,673
Change in Annuity Actuarial Value	-	38,741	38,741	80,000	133,207	39,570
Events-Net	-	741,976	741,976	747,000	704,511	609,262
Mgmt Fees-Operations	1,533,489	-	1,533,489	1,839,000	1,768,848	1,660,158
Mgmt Fees-Operations	-	(1,533,489)	(1,533,489)	(1,839,000)	(1,768,848)	(1,660,158)
Trust Fees	23,703	-	23,703	29,000	28,838	28,954
Estate Fees	-	-	-	-	-	-
Contracted Services Fees-CFSA	76,500	-	76,500	73,000	70,000	69,000
Contracts-Community Offices/Newman Campaign	73,884	-	73,884	83,000	75,353	71,628
Campaign	159,000	-	159,000	171,000	175,000	50,000
Production Fees	28,000	-	28,000	28,000	27,000	26,000
Annuity Reserve Transfer	(12,922)	12,922	-	-	-	-
PPP Loan Forgiveness	-	-	-	-	-	233,255
Other	22,722	2,845	25,569	50,000	20,955	22,583
Total Support	1,924,376	4,552,031	6,476,408	9,320,000	8,557,440	9,005,704
Investment Income						
Interest Income	170,287	1,110,956	1,281,243	752,000	908,679	617,751
Dividend Income	-	1,702,514	1,702,514	1,160,000	1,490,285	1,016,880
Total Interest and Dividends	170,287	2,813,470	2,983,756	1,912,000	2,398,964	1,634,631
Gain/Loss on Sale of Investments	-	1,246,361	1,246,361	1,460,000	24,887,879	4,578,860
Unrealized Gain/Loss	-	9,800,730	9,800,730	4,230,000	(45,983,283)	27,072,825
Less: Investment Management Fees	-	(234,122)	(234,122)	(300,000)	(275,870)	(263,949)
Total Investment Income (Loss)	170,287	13,626,438	13,796,725	7,302,000	(18,972,310)	33,022,367
Less Investment Income/Loss:						
Designated for Specific Organizations	-	(532,046)	(532,046)	(182,000)	934,777	(1,379,587)
Distributed to Agency Accounts	-	(4,582,563)	(4,582,563)	(2,411,000)	7,060,593	(11,015,529)
Total Inv Income (Loss) Retained	170,287	8,511,830	8,682,116	4,709,000	(10,976,940)	20,627,251
TOTAL SUPPORT AND REVENUE	2,094,663	13,063,860	15,158,524	14,029,000	(2,419,500)	29,632,955
<u>EXPENSES</u>						
Salaries and Benefits	1,677,291	-	1,677,291	1,773,000	1,646,384	1,316,172
Public Relations	31,676	-	31,676	58,000	35,512	26,743
Travel, Education and Meals	75,713	-	75,713	73,000	74,431	48,441
Admin Expense-Catholic Chancery	60,000	-	60,000	60,000	41,004	124,800
Printing, Postage and Supplies	39,902	-	39,902	31,900	31,094	23,008
Campaign Project Expense	6	-	6	-	228	546
Professional Fees	64,989	-	64,989	46,000	45,554	68,007
Consulting Fees	74,176	-	74,176	91,000	81,307	-
Rent Expense	42,000	-	42,000	42,000	39,996	39,000
Telephone	9,283	-	9,283	12,000	11,492	10,848
Technology	45,487	-	45,487	46,000	43,097	34,758
Equip, Depr, Contr	24,315	-	24,315	13,100	22,555	19,356
Total Operating Expense	2,144,838	-	2,144,838	2,246,000	2,072,654	1,711,680
Annuity Payments	-	80,756	80,756	90,000	80,220	99,545
Life Insurance Premiums	-	30,073	30,073	28,000	22,308	30,073
Endowment Distributions	-	2,511,915	2,511,915	2,400,000	2,245,952	2,147,721
Directed Distributions and Grants	-	3,859,749	3,859,749	2,400,000	5,222,230	3,874,527
TOTAL EXPENSES	2,144,838	6,482,493	8,627,331	7,164,000	9,643,364	7,863,546
EXCESS REVENUE(EXPENSE)	(50,175)	6,581,367	6,531,193	6,865,000	(12,062,864)	21,769,409
BEGINNING NET ASSETS	761,289	79,378,771	80,140,060	80,140,060	92,202,924	70,433,515
ENDING NET ASSETS	711,114	85,960,138	86,671,253	87,005,060	80,140,060	92,202,924

***Amounts may vary due to rounding.

Annuity Summary
6/30/2023

#	Age	Annual Payment	PV Annuity	Annuity Balance	Shortfall
2007	89	690.00	2,837.46	-	(2,837.46)
2009	90	9,465.96	36,825.54	-	(36,825.54)
2026	89	750.00	3,036.83	-	(3,036.83)
2027	78	621.45	6,667.89	6,643.91	(23.98)
2029	77	2,970.60	22,682.57	36,197.78	-
2035	100	1,438.60	2,992.80	-	(2,992.80)
2039	78	69.00	734.75	28.99	(705.76)
2045	94	750.00	2,243.85	-	(2,243.85)
2049	100	710.72	1,478.55	-	(1,478.55)
2060	100	1,460.00	3,037.32	-	(3,037.32)
2065	97	2,680.00	12,418.12	7,105.11	(5,313.01)
2067	100	393.92	819.49	96.29	(723.20)
2070	100	10,863.32	22,599.56	23,363.24	-
2072	88	6,900.00	30,172.71	61,938.27	-
2073	60	640.00	8,547.55	13,186.17	-
2077	93	1,360.00	4,396.27	14,655.51	-
2078	93	750.00	2,424.41	5,199.92	-
2088	90	660.00	2,558.79	3,260.63	-
2090	90	1,320.00	5,135.21	5,247.46	-
2092	93	1,280.00	4,137.67	4,641.71	-
2101	93	1,300.00	4,202.32	4,683.78	-
2105	97	690.00	1,727.60	192.42	(1,535.18)
2108	92	2,035.04	6,994.01	-	(6,994.01)
2116	100	350.00	728.12	4,040.60	-
2131	82	1,120.00	6,649.33	15,482.41	-
2134	78	624.00	6,232.23	8,470.35	-
2135	78	2,494.08	18,275.96	30,054.33	-
2136	78	294.12	2,913.98	4,090.66	-
2141	83	1,350.00	7,734.29	20,228.61	-
2145	83	1,350.00	7,734.29	21,304.37	-
2148	74	2,010.00	24,295.37	42,304.58	-
2150	79	450.00	5,685.73	8,576.26	-
2151	83	1,425.00	8,163.97	18,191.78	-
2152	86	1,140.00	5,561.53	16,796.86	-
2153	83	1,325.00	7,591.06	21,571.08	-
2154	90	690.00	2,675.10	9,107.86	-
2155	83	1,500.00	8,593.65	24,175.01	-
2156	88	402.00	1,751.85	5,534.10	-
2157	93	3,750.00	12,122.07	42,696.70	-
2158	83	1,500.00	5,155.19	23,082.20	-
2159	78	1,938.32	19,903.84	38,122.54	-
2160	83	1,500.00	8,593.65	24,269.10	-
2161	92	790.00	2,715.06	9,591.14	-
2162	86	700.00	3,414.98	9,354.97	-
2163	86	720.00	3,512.55	9,236.85	-
2164	83	1,575.00	9,023.33	23,528.50	-
2165	86	720.00	3,512.55	8,784.38	-

2166	83	1,625.00	9,309.79	23,412.82	-
2167	83	1,625.00	9,309.79	20,518.92	-
		82,766.13	389,830.53	668,968.17	<u>(67,747.49)</u>
				5%	
5% of Outstanding Annuity Balance				<u>33,448.41</u>	

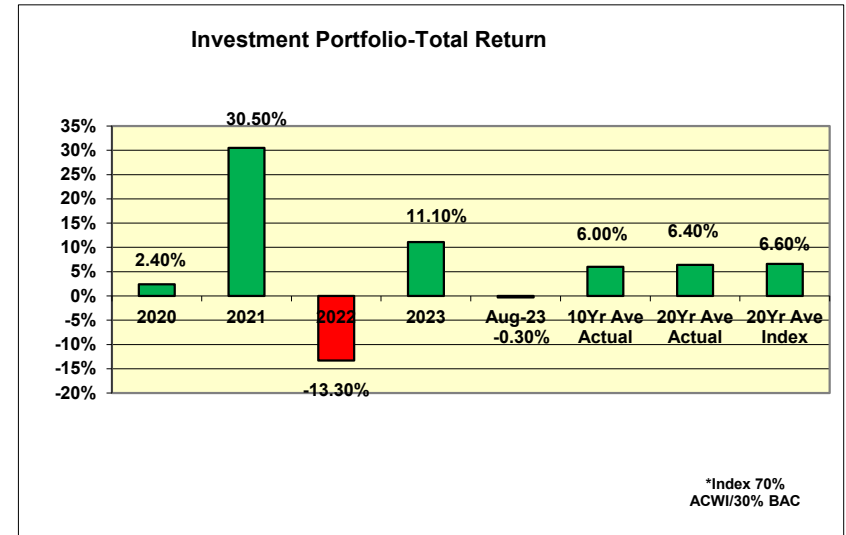
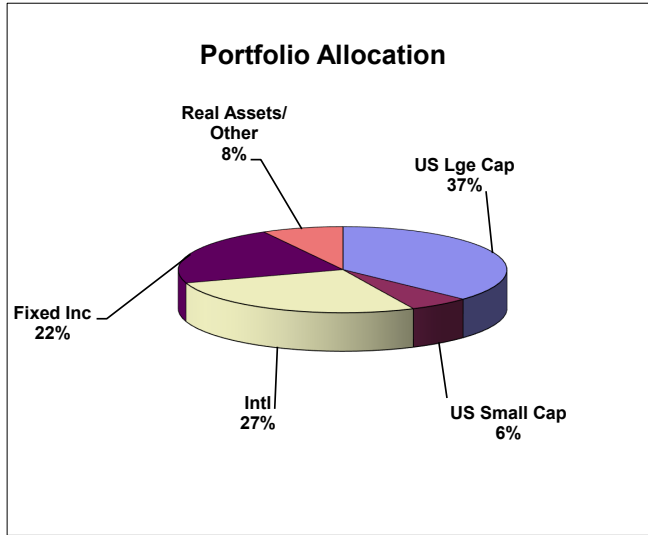
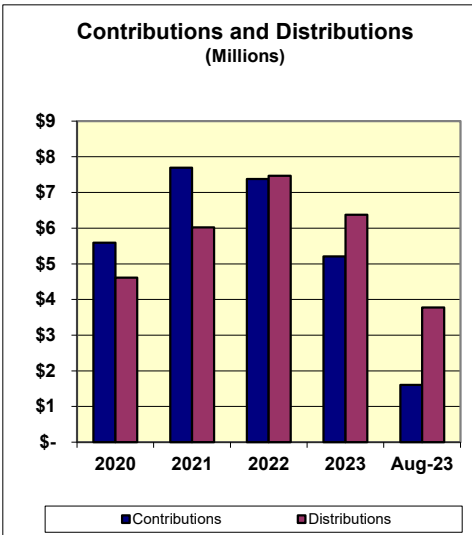
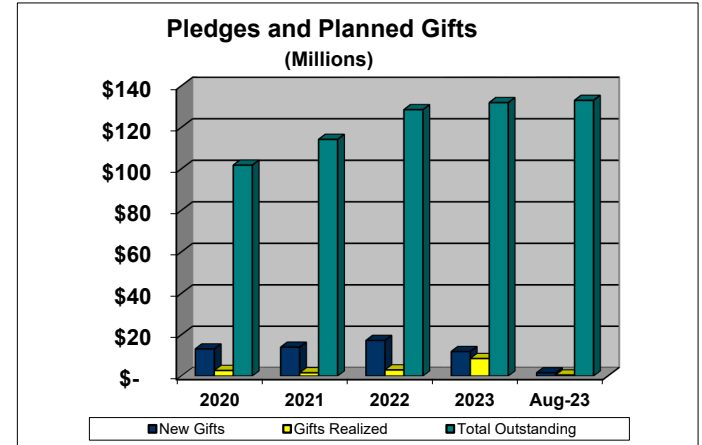
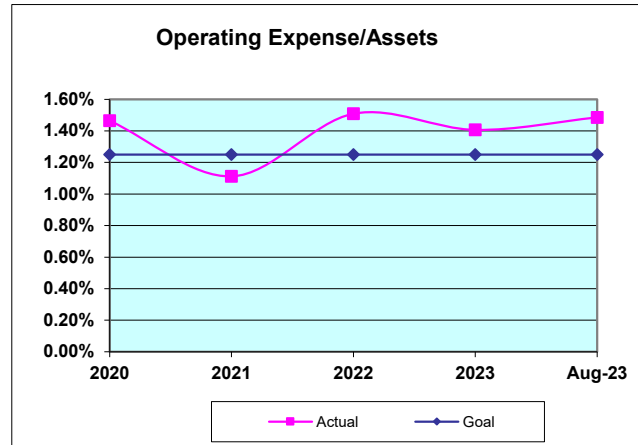
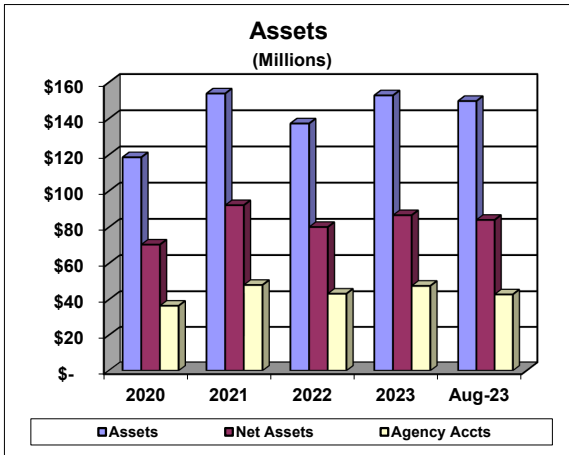
Previous Annuity Reserve	\$	54,825.65
Less: Shortfall per schedule		<u>(67,747.49)</u>
Adjustment transferred to reserve at 6/30/23	\$	<u>(12,921.84)</u>

A transfer of \$12,921.84 was made at 6/30/23 from the annuity reserve to the operating fund according to policy.

Annual payments totaling \$17,300 are currently being made from the annuity reserve for eight annuities

Policy: The reserve shall be reviewed at least annually and shall be at least 5% of the total annuity balance or the shortfall, whichever is greater, with any excess transferred to the operating fund of the CCFESD.

**Catholic Community Foundation for Eastern South Dakota
Financial Statistics
August 31, 2023**



	Catholic Community Foundation for Eastern South Dakota										November 2, 2023
	Endowment History										
	10 year										
	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023	Ten Year Total
Contributions	5,225,508	8,737,675	6,877,002	2,596,710	2,253,048	4,472,705	3,212,442	2,495,636	3,306,070	1,780,963	40,957,760
Investment Income	5,558,788	(1,729,586)	(816,206)	6,189,490	4,007,482	3,024,841	1,319,612	19,917,181	(11,238,231)	8,086,506	34,319,878
Total Revenue and Support	10,784,296	7,008,089	6,060,797	8,786,200	6,260,530	7,497,547	4,532,055	22,412,817	(7,932,160)	9,867,468	75,277,638
Expenses											
Administrative Fee	662,682	773,450	823,538	905,569	1,027,514	1,062,570	1,130,366	1,305,254	1,415,862	1,218,922	10,325,728
Distributions	1,101,471	1,125,773	1,317,587	1,412,608	1,586,559	1,685,946	1,871,702	2,147,721	2,245,952	2,511,915	17,007,236
Total Expenses	1,764,153	1,899,224	2,141,125	2,318,177	2,614,073	2,748,516	3,002,069	3,452,975	3,661,814	3,730,837	27,332,964
Net Surplus (Deficit)	9,020,142	5,108,866	3,919,671	6,468,023	3,646,457	4,749,030	1,529,986	18,959,842	(11,593,974)	6,136,632	<u>\$ 47,944,675</u>
Reclass from Endowment to Agency	(1,376,746)										
Beginning Endowment Balance	32,778,670	40,422,066	45,530,932	49,450,603	55,918,626	59,565,083	64,314,114	65,844,100	84,803,941	73,209,967	
Ending Endowment Balance	40,422,066	45,530,932	49,450,603	55,918,626	59,565,083	64,314,114	65,844,100	84,803,941	73,209,967	79,346,599	
Investment Return	16.20%	-3.70%	-1.90%	12.90%	9.00%	4.90%	2.40%	30.50%	-13.30%	11.10%	
Spending Rate	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	
Actual Distribution Percentage	3.36%	2.79%	2.89%	2.86%	2.84%	2.83%	2.91%	3.26%	2.65%	3.43%	
2013-2014 Includes reclassification of \$1,376,746 from endowment to agency account											

	Catholic Community Foundation for Eastern South Dakota Endowment Projection - Based on 10 year expected return of 6.30%										November 2, 2023
	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028	2028-2029	2029-2030	2030-2031	2030-2031	2032-2033	Ten Year Total
Contributions	3,967,350	4,197,456	4,440,755	4,698,157	4,970,478	5,258,585	5,563,391	5,885,864	6,227,029	6,587,969	51,797,035
Investment Income	4,998,861	5,288,795	5,595,352	5,919,678	6,262,803	6,625,817	7,009,872	7,416,189	7,846,057	8,300,841	65,264,264
Total Revenue and Support	8,966,211	9,486,251	10,036,107	10,617,835	11,233,281	11,884,401	12,573,263	13,302,053	14,073,086	14,888,811	117,061,298
Expenses											
Administrative Fee	1,348,899	1,427,135	1,509,857	1,597,373	1,689,963	1,787,919	1,891,553	2,001,194	2,117,190	2,239,910	17,610,992
Distributions	3,015,186	3,193,135	3,378,218	3,574,031	3,781,195	4,000,366	4,232,241	4,477,556	4,737,091	5,011,669	39,400,688
Total Expenses	4,364,085	4,620,270	4,888,075	5,171,405	5,471,157	5,788,285	6,123,794	6,478,750	6,854,281	7,251,579	57,011,680
Net Surplus (Deficit)	4,602,126	4,865,981	5,148,032	5,446,430	5,762,124	6,096,117	6,449,469	6,823,303	7,218,805	7,637,232	<u>\$ 60,049,619</u>
Beginning Endowment Balance	79,347,000	83,949,126	88,815,107	93,963,139	99,409,570	105,171,694	111,267,810	117,717,279	124,540,582	131,759,387	
Ending Endowment Balance	83,949,126	88,815,107	93,963,139	99,409,570	105,171,694	111,267,810	117,717,279	124,540,582	131,759,387	139,396,619	
Investment Return (Expected 10 yr)	6.30%	6.30%	6.30%	6.30%	6.30%	6.30%	6.30%	6.30%	6.30%	6.30%	6.30%
Spending Rate	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%
Actual Distribution Percentage	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%
Does not include endowments classified as beneficial interest for others											

	Catholic Community Foundation for Eastern South Dakota Endowment Projection - Based on trailing 10 year return of 6.20%										November 2, 2023
	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028	2028-2029	2029-2030	2030-2031	2031-2032	2032-2033	Ten Year Total
Contributions	3,967,350	4,193,489	4,432,367	4,684,853	4,951,721	5,233,791	5,531,929	5,847,050	6,180,122	6,532,167	51,554,840
Investment Income	4,919,514	5,199,926	5,496,135	5,809,217	6,140,134	6,489,901	6,859,592	7,250,343	7,663,352	8,099,887	63,928,002
Total Revenue and Support	8,886,864	9,393,415	9,928,502	10,494,070	11,091,855	11,723,692	12,391,522	13,097,393	13,843,474	14,632,054	115,482,842
Expenses											
Administrative Fee	1,348,899	1,425,786	1,507,005	1,592,850	1,683,585	1,779,489	1,880,856	1,987,997	2,101,242	2,220,937	17,528,646
Distributions	3,015,186	3,190,067	3,371,784	3,563,855	3,766,866	3,981,442	4,208,241	4,447,960	4,701,334	4,969,141	39,215,876
Total Expenses	4,364,085	4,615,853	4,878,789	5,156,704	5,450,451	5,760,931	6,089,097	6,435,957	6,802,575	7,190,078	56,744,522
Net Surplus (Deficit)	4,522,779	4,777,562	5,049,713	5,337,366	5,641,404	5,962,761	6,302,424	6,661,436	7,040,898	7,441,977	<u>\$ 58,738,320</u>
Beginning Endowment Balance	79,347,000	83,869,779	88,647,341	93,697,055	99,034,420	104,675,824	110,638,585	116,941,009	123,602,445	130,643,343	
Ending Endowment Balance	83,869,779	88,647,341	93,697,055	99,034,420	104,675,824	110,638,585	116,941,009	123,602,445	130,643,343	138,085,320	
Investment Return (Trailing 10 yr)	6.20%	6.20%	6.20%	6.20%	6.20%	6.20%	6.20%	6.20%	6.20%	6.20%	6.20%
Spending Rate	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%
Actual Distribution Percentage	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%
Does not include endowments classified as beneficial interest for others											

	Catholic Community Foundation for Eastern South Dakota Endowment Projection - Based on trailing 20 year return of 6.60%										November 2, 2023
	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028	2028-2029	2029-2030	2030-2031	2031-2032	2032-2033	Ten Year Total
Contributions	3,967,350	4,209,358	4,465,968	4,738,221	5,027,071	5,333,530	5,658,671	6,003,633	6,369,624	6,757,927	52,531,352
Investment Income	5,236,902	5,556,353	5,895,078	6,254,452	6,635,733	7,040,259	7,469,445	7,924,795	8,407,904	8,920,464	69,341,385
Total Revenue and Support	9,204,252	9,765,711	10,361,045	10,992,672	11,662,804	12,373,789	13,128,116	13,928,428	14,777,528	15,678,392	121,872,738
Expenses											
Administrative Fee	1,348,899	1,431,182	1,518,429	1,610,995	1,709,204	1,813,400	1,923,948	2,041,235	2,165,672	2,297,695	17,860,660
Distributions	3,015,186	3,202,339	3,397,557	3,604,678	3,824,425	4,057,569	4,304,925	4,567,360	4,845,794	5,141,202	39,961,036
Total Expenses	4,364,085	4,633,521	4,915,986	5,215,673	5,533,629	5,870,969	6,228,873	6,608,595	7,011,467	7,438,898	57,821,695
Net Surplus (Deficit)	4,840,167	5,132,190	5,445,059	5,776,999	6,129,175	6,502,820	6,899,243	7,319,832	7,766,062	8,239,494	<u>\$ 64,051,042</u>
Beginning Endowment Balance	79,347,000	84,187,167	89,319,357	94,764,417	100,541,416	106,670,591	113,173,411	120,072,654	127,392,486	135,158,548	
Ending Endowment Balance	84,187,167	89,319,357	94,764,417	100,541,416	106,670,591	113,173,411	120,072,654	127,392,486	135,158,548	143,398,042	
Investment Return (Trailing 20 yr)	6.60%	6.60%	6.60%	6.60%	6.60%	6.60%	6.60%	6.60%	6.60%	6.60%	6.60%
Spending Rate	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%
Actual Distribution Percentage	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%	3.80%
Does not include endowments classified as beneficial interest for others											

Catholic Foundation for Eastern South Dakota
5 Year Projection
(Updated 11/2/2023)

Revenue	2023-2024 Budget			2024-2025 Projection			2025-2026 Projection			2026-2027 Projection			2027-2028 Projection		
	Average Balance	Fee %	Fee Amount	Average Balance	Fee %	Fee Amount	Average Balance	Fee %	Fee Amount	Average Balance	Fee %	Fee Amount	Average Balance	Fee %	Fee Amount
Fee Income															
Annuities	\$ 680,000	1.60%	11,180	739,160	1.60%	11,827	803,467	1.60%	12,855	873,369	1.60%	13,974	949,352	1.60%	15,190
Endowments	88,760,000	1.60%	1,420,300	93,819,320	1.60%	1,501,109	99,167,021	1.60%	1,586,672	104,819,541	1.60%	1,677,113	110,794,255	1.60%	1,772,708
Agency Accounts	50,560,000	0.45%	227,520	55,535,787	0.45%	249,911	61,001,258	0.45%	274,506	67,004,605	0.45%	301,521	73,598,763	0.45%	331,194
Fee Adjustment	-	1.35%	36,000	-	1.35%	37,800	-	1.35%	39,690	-	1.35%	41,675	-	1.35%	43,758
Total Funds	\$ 140,000,000		1,695,000	150,094,267		1,800,647	160,971,746		1,913,723	172,697,515		2,034,282	185,342,370		2,162,850
Trustee Fees	\$ 4,300,000	0.60%	29,000	4,515,000	0.60%	27,090	4,740,750	0.60%	28,445	4,977,788	0.60%	29,867	5,226,677	0.60%	31,360
Contr Serv Fees-CFSA			75,000			78,750			82,688			86,822			91,163
Contr Serv Fees-Newman/Offices			46,000			48,300			50,715			53,251			55,913
Consulting/Production Fees			29,000			30,450			31,973			33,571			35,250
Campaign Fees			112,000			117,600			123,480			129,654			136,137
Estate Fees															
Annuity Reserve Adjustment															
Other Revenue			225,000			236,250			248,063			260,466			273,489
Total Operating Revenue			2,211,000			2,339,087			2,479,085			2,627,912			2,786,162
Total Operating Expenses			(2,203,000)			(2,313,150)			(2,428,808)			(2,550,248)			(2,677,760)
Legacy Events			-			-			-			-			-
Net Operating Revenue			8,000			25,937			50,278			77,664			108,402
Beginning Operating Fund Balance			711,114			719,114			745,051			795,329			872,993
Ending Operating Fund Balance			719,114			745,051			795,329			872,993			981,394
Six Month Operating Reserve (3-6 Mos Recommended)			1,101,500			1,156,575			1,214,404			1,275,124			1,338,880

Assumptions:
Average Investment Return of 6.3%, 4% spending rate
Average Growth Rate of 5% for New Endowment Funds Generated
Average Growth Rate of 8% for New Annuity and Agency Account Funds Generated
Average Growth Rate of 5% for Other Revenues and Expenses

November 2, 2023

It shall be the policy of the Catholic Community Foundation for Eastern South Dakota to record capital expenditures as follows:

- 1) Vehicles and Furniture and Fixtures with a cost of \$5,000 or more shall be capitalized and depreciated over the asset's reasonable economic life.
- 2) Buildings and Building Improvements with a cost of \$5,000 or more shall be capitalized and depreciated over the asset's reasonable economic life.



MEMBERSHIP COMMITTEE AGENDA

Wednesday, October 25, 2023 | 12:00 p.m. - 1:00 p.m.
Catholic Community Foundation Office – 2nd Floor; Catholic Pastoral Center
To Join via Zoom

<https://zoom.us/j/95895006671?pwd=S2hyN1dSZy81cGdFZ3hmbUY2S2N1dz09>

- 12:00 p.m. OPENING PRAYER & OVERVIEW** (*Tim Czmowski – Chair*)
- Approval of minutes of April 21, 2023 Membership Committee Meeting
 - Review “Board Member Affirmation of Service”
- 12:05 p.m. ASSESS CURRENT BOARD MEMBERSHIP**
- Recommended new committee assignments
 - Review current membership, Members whose terms are up, committee assignments and terms (*pages 83-84*)
 - Members whose terms are up for renewal:
 - Members who are resigning from the Board:
 - Tom and Melissa Howes
- 12:20 p.m. PROSPECTIVE NEW MEMBERS**
- Board members joining the Board (approved April 27, 2023):
 - **Michael & Jean Denton**, Ss Peter & Paul, Pierre (term beginning Nov. 2, 2023)
 - **Vernon & Sharon Rausch**, St. Anthony, Hoven (term beginning Nov. 2, 2023)
 - Board membership analysis (*pages 86-88*)
 - Identify areas of strength/weakness (geographic, gender, age, experience representation)
 - Recommendation for new members

12:50 p.m. OTHER BUSINESS

- Committee Assignments Reminder
 - Board Members can serve on more than one committee, but we are expected to serve on at least one committee – because committees are where the work of the CCF Board takes place
 - Board Members are encouraged to serve on a committee of your choice – where you feel called to serve – where you believe your skills are best utilized
 - A CCFESD management team member is assigned to support each committee
 - Board Members can change committee assignments any time. Coordinate through the assigned CCFESD staff.
 - Any board member can attend any committee meeting, but you can only vote on the committees in which you are a member.
- Discussion: Optimum size of the CCFESD Board? (see 10/30/2020 Membership Committee meeting minutes for reference of the most recent discussion in the Executive Committee section of the board packet pages 30-33)

1:00 p.m. ADJOURN (*Tim Czmowski – chair*)

Membership Committee Meeting Minutes

Friday, April 21, 2023 | 12:00 p.m. - 1:00 p.m.
3rd Floor Conference Room; Catholic Pastoral Center
Sioux Falls, SD
[To Join via Zoom](#)

In person: Al Spencer, Tim Czmowski, Mark Conzemius, Jan Feterl, Tony Menke
Zoom: Kami Kurtenbach, Molly Fulton, Fred DeRouchey, Mike Healy, Marne Hult

12:00 p.m. OPENING PRAYER & OVERVIEW *(Al Spencer – Chair)*

- Approval of minutes of October 10, 2022 Membership Committee Meeting
Motion to approve the minutes as presented: Mike Healy, Second: Tim Czmowski. Motion passed.
- Review “Board Member Affirmation of Service” *Acknowledged inside back cover of the board packet.*

12:05 p.m. ASSESS CURRENT BOARD MEMBERSHIP

- Recommended new committee assignments. *Mark reviewed the current committee assignments for the committee’s information. Affirmed:*
 - *Board members are welcome to attend any committee meetings, but only vote on committee in which they are a member.*
 - *Board members encouraged to serve on committees in which they feel called to serve.*
 - *Board members can serve on more than one committee.*
- New Committee Assignments:
 - *Jerry Roggenbuck - Marketing & Development*
 - *Kathy Roggenbuck - Prayer & Grant Review*
 - *Brendan Van Sambeek - Prayer & Grant Review*
 - *Lynn Van Sambeek - Prayer & Grant Review*
 - *Mary Puetz - Grant Review*
 - *Tim Czmowski - Chair, Development; replacing Steve Statz**Motion to approve new committee assignments: Kami Kurtenbach, Second: Molly Fulton. Motion passed.*
- Review current membership, Members whose terms are up, committee assignments and terms. *Mark has had the opportunity to discuss with members whose terms are up for renewal. (pages 71 of board packet)*

- Members whose terms are up for renewal:

- *Al & Judy Spencer - YES*
- *Gene & Cynthia Jones – YES*
- *Fr. Tom Anderson - YES*
- *Steve & Judy Statz - YES*
- *Fr. Paul Josten - YES*
- *Reece & Kami Kurtenbach - YES*
- *Fr. Mark Lichter - YES*
- *Greg & Phyllis Heineman - RETIRING*
- *Hugh & Cari Mack - RETIRING*

Motion to renew 3-year term on the Board of Directors: Tim Czmoswki. Second: Mike Healy. Motion passed.

- New Members

- *Jesse & Kim Peterson - Holy Name, Watertown (beginning April 2, 2023)*
- *Michael & Jean Denton - Ss Peter/Paul, Pierre (beginning Nov. 2, 2023)*
- *Vernon & Sharon Rausch - St Anthony, Hoven (beginning Nov. 2, 2023)*

Motion to recommend for approval of three-year term: Motion by Tim Czmoswki, Second by Kami Kurthebach. Motion passed.

12:20 p.m. PROSPECTIVE NEW MEMBERS

- Board membership analysis (*pages 76-80 in the board packet*)
- Identify areas of strength/weakness (geographic, gender, age, experience representation)
- Recommendation for new members

- *Mark Conzemius shared some names of prospective members that the Gift Planning Officers recommended. Board members shared their suggestions. There was encouragement to find quality candidates in the Redfield and Mobridge areas of our Diocese.*

12:50 p.m. OTHER BUSINESS

12:55 p.m. ADJOURN (*Al Spencer – chair*)

- *Motion to adjourn by Fred DeRouchey. Molly Fulton second. Motion passed.*



**Board of Directors
Committee Assignments as of 11/2/2023
(Term of service in bold)**

Executive Committee:

(Responsible for personnel, strategic direction and relationships, etc.)

- (Chair) Kami Kurtenbach.....**Spring, 2025**
- Bishop Donald DeGroot.....**Ex Officio**
- Tim Czmowski.....**Spring, 2025**
- B. J. Schaeftbauer..... **Spring, 2024**

New Board Members:

(Committee assignments TBD)

- Michael & Jean Denton.....**Fall, 2026**
- Vernon & Sharon Rausch.....**Fall, 2026**

Development Committee:

(Responsible for revenue generation activities, i.e., campaigns, projects, etc.)

- (Chair) Tim Czmowski..... **Spring, 2025**
- Miles Beacom..... **Spring, 2025**
- Wayne & Cathy Carr.....**Fall, 2024**
- Matt & Janet Cronin..... **Fall, 2025**
- Fred DeRouche.....**Spring, 2024**
- Chad Ekroth.....**Spring, 2024**
- Greg Endres.....**Fall, 2024**
- Neil & Molly Fulton..... **Fall, 2025**
- Drs. Dan and Paula Hicks.....**Spring, 2025**
- Fr. Paul Josten.....**Spring, 2026**
- Reece Kurtenbach..... **Spring, 2026**
- Fr. Mark Lichter.....**Spring, 2026**
- Jesse Peterson.....**Spring, 2026**
- Jerry Roggenbuck..... **Spring, 2025**
- B. J. Schaeftbauer.....**Spring, 2024**
- Al Spencer.....**Spring, 2026**
- Steve Statz.....**Spring, 2026**
- Ryan VanLaecken..... **Spring, 2025**
- Fr. Andrew Young..... **Spring, 2025**

Finance Committee:

(Responsible for effective management of resources, i.e. investments, budgets, etc.)

- (Chair) Dcn. Joe Twidwell.....**Spring, 2025**
- Craig Anderson.....**Spring, 2025**
- Fr. Tom Anderson..... **Spring, 2026**
- Matt Cronin..... **Fall, 2025**
- Jim Hart.....**Spring, 2024**
- Mike Healy..... **Fall, 2024**
- Fr. Joe Holzhauser.....**Fall, 2025**
- Gene Jones.....**Spring, 2026**
- Al & Irene Kurtenbach.....**Fall, 2025**
- Jesse Peterson..... **Spring, 2026**
- B. J. Schaeftbauer..... **Spring, 2024**
- Al Spencer..... **Spring, 2027**
- Bob Steers..... **Fall, 2025**
- Jim & Tracy Thares.....**Spring, 2024**

Membership Committee:

(Responsible for board recruitment and membership to advance CCFESD's mission.)

- (Chair) Tim Czmowski.....**Spring, 2025**
- Fred DeRouche..... **Spring, 2024**
- Neil & Molly Fulton..... **Fall, 2025**
- Mike Healy..... **Fall, 2024**
- Kami Kurtenbach.....**Spring, 2025**
- B. J. Schaeftbauer.....**Spring, 2024**
- Al Spencer..... **Spring, 2026**

Board of Directors
Committee Assignments as of 11/2/2023
 (Term of service in bold)

Program Committee:

(Responsible for special events.)

(Chair) Cindy Korman..... **Spring, 2025**
 Mary Cink..... **Spring, 2024**
 Patty Czmowski..... **Spring, 2025**
 Neil & Molly Fulton..... **Fall, 2025**
 Nini Hart..... **Spring, 2024**
 Dick and Darlene Muth..... **Fall, 2024**
 Wayne and Mary Puetz..... **Fall, 2025**
 Brandei Schaeffbauer..... **Spring, 2024**
 Judy Spencer..... **Spring, 2026**
 Julie Statz..... **Spring, 2026**
 Jennifer VanLaecken..... **Spring, 2025**

Marketing Committee:

(Responsible for public awareness and promotion of CCFESD activities i.e. planned giving, campaigns, events, etc.)

(Chair) Molly Fulton..... **Fall, 2025**
 Nicole Barnett..... **Fall, 2025**
 Miles Beacom..... **Spring, 2025**
 Tim Czmowski..... **Spring, 2025**
 Chad Ekroth..... **Spring, 2024**
 Cynthia Jones..... **Spring, 2026**
 Jerry Roggenbuck..... **Spring, 2025**
 Julie Statz..... **Spring, 2026**
 Jennifer VanLaecken..... **Spring, 2025**

Governance Committee:

(Responsible legal compliance, oversight, structure, policies, etc.)

(Chair) Rich Korman..... **Spring, 2025**
 Craig Anderson..... **Spring, 2025**
 Tom Cink..... **Spring, 2024**
 Neil Fulton..... **Fall, 2025**
 Jim Thares..... **Spring, 2024**
 Deacon Joe Twidwell..... **Spring, 2025**

Grant Review Committee:

(Responsible for grants and other distributions.)

(Chair) Judy Spencer..... **Spring, 2026**
 Steve and Nicole Barnett..... **Fall, 2025**
 Lisa Beacom..... **Spring, 2025**
 Laurie Campbell..... **Spring, 2025**
 Joan DeRouchey..... **Spring, 2024**
 Ann Endres..... **Fall, 2024**
 Mike and Gerrie Healy..... **Fall, 2024**
 Cynthia Jones..... **Spring, 2026**
 Kami Kurtenbach..... **Spring, 2025**
 Darlene Muth..... **Fall, 2024**
 Kim Peterson..... **Spring, 2026**
 Bev Pins..... **Fall, 2024**
 Wayne and Mary Puetz..... **Fall, 2025**
 Dan and Renee Roemen..... **Spring, 2024**
 Kathy Roggenbuck..... **Spring, 2025**
 Bernardo & Carmela Sanchez **Spring, 2025**
 Carol Smith..... **Spring, 2025**
 Diane Steers..... **Fall, 2025**
 Dcn. Joe & Diana Twidwell..... **Spring, 2025**
 Jennifer VanLaecken..... **Spring, 2025**
 Brendan Van Sambeek..... **Spring, 2025**
 Lynn Van Sambeek..... **Spring, 2025**
 Theresa Wingen..... **Spring, 2024**

Prayer Committee:

(Responsible for intercessory prayer for CCFESD activities, staff, and Board Members.)

(Chair) Mary Cink..... **Spring, 2024**
 Tom Cink..... **Spring, 2024**
 Patty Czmowski..... **Spring, 2025**
 Joan DeRouchey..... **Spring, 2024**
 Ann Endres..... **Fall, 2024**
 Kim Peterson..... **Spring, 2026**
 Kathy Roggenbuck..... **Spring, 2025**
 Steve and Carol Smith..... **Spring, 2025**
 Diane Steers..... **Fall, 2025**
 Ryan VanLaeken..... **Spring, 2025**
 Brendan Van Sambeek..... **Spring, 2025**
 Lynn Van Sambeek..... **Spring, 2025**



Catholic COMMUNITY FOUNDATION FOR EASTERN SOUTH DAKOTA

We are blessed to be a Catholic Community Foundation, receiving and distributing donor-designated gifts for ministries and charities across the Diocese of Sioux Falls and beyond.

We have six community offices across eastern South Dakota to assist donors and beneficiaries.



Office Locations

Aberdeen, Mitchell, Pierre, Sioux Falls, Watertown & Yankton



Board Member Locations

Aberdeen (5), Big Stone City (2), Brandon (1), Brookings (4), Dakota Dunes (2), Gettysburg (2), Groton (2), Hoven (2), Huron (2), Madison (2), Milbank (2), Miller (3), Mitchell (6), Pierre (5), Sioux Falls (21), Vermillion (3), Watertown (8), Wentworth (1), & Yankton (6)



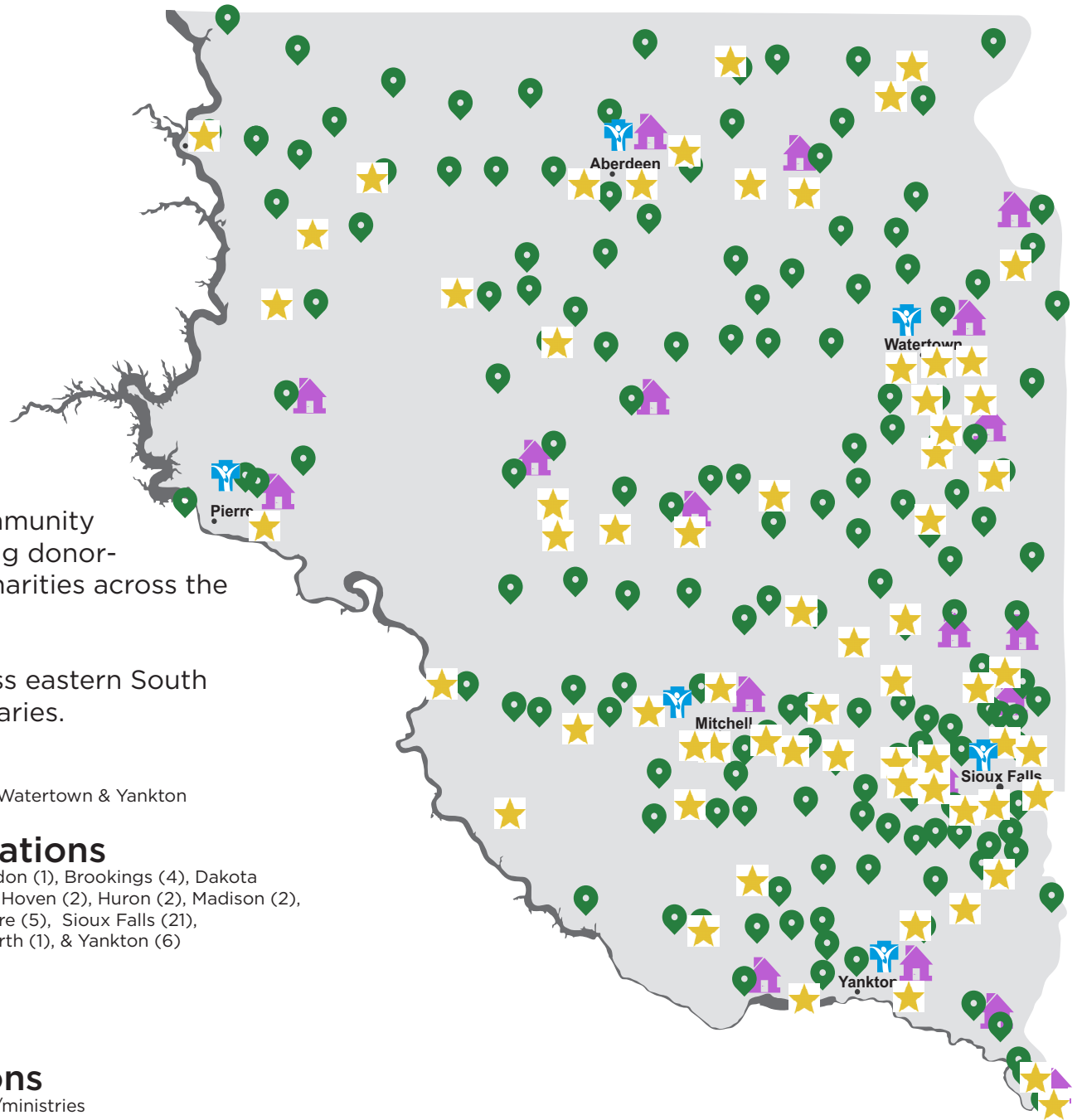
Donor Locations

8,046 gifts processed



Beneficiary Locations

\$6,371,664 distributed to 355 charities/ministries



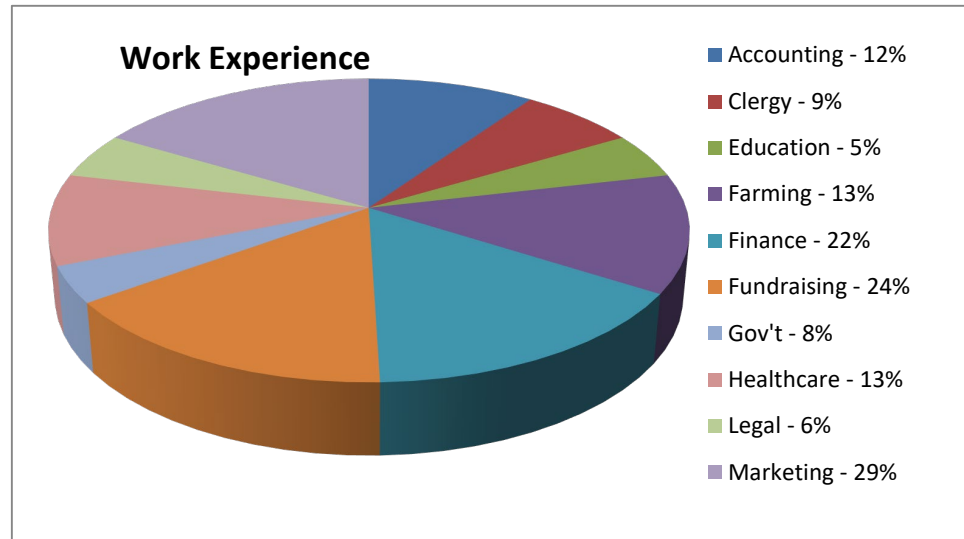
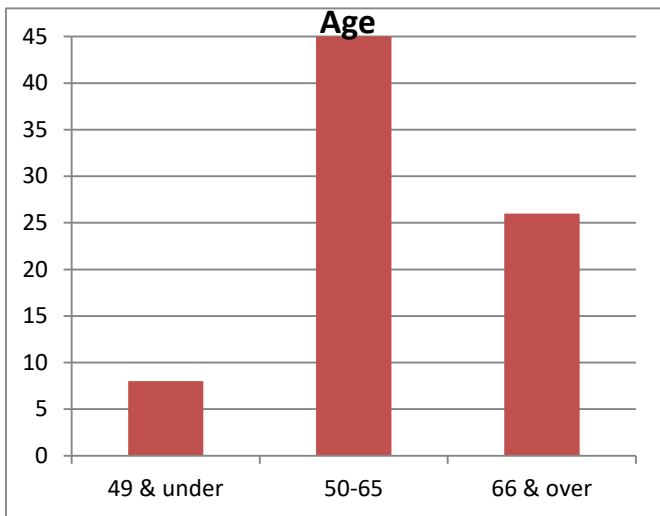
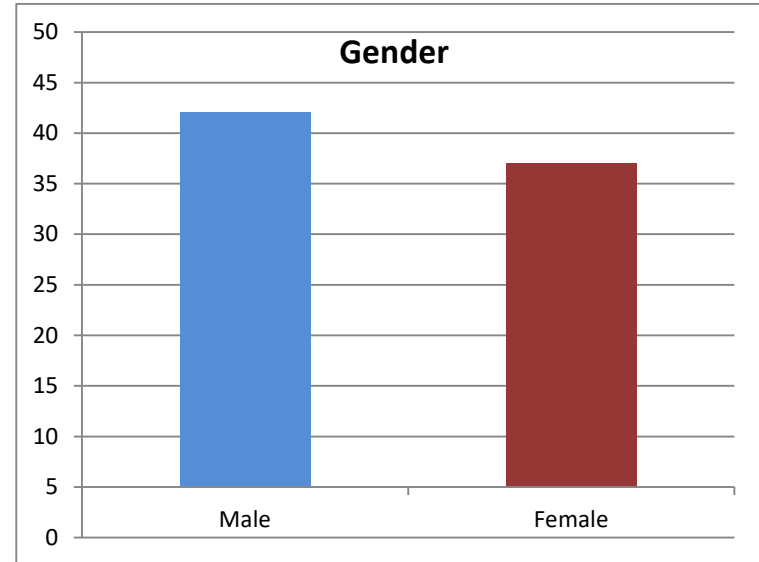
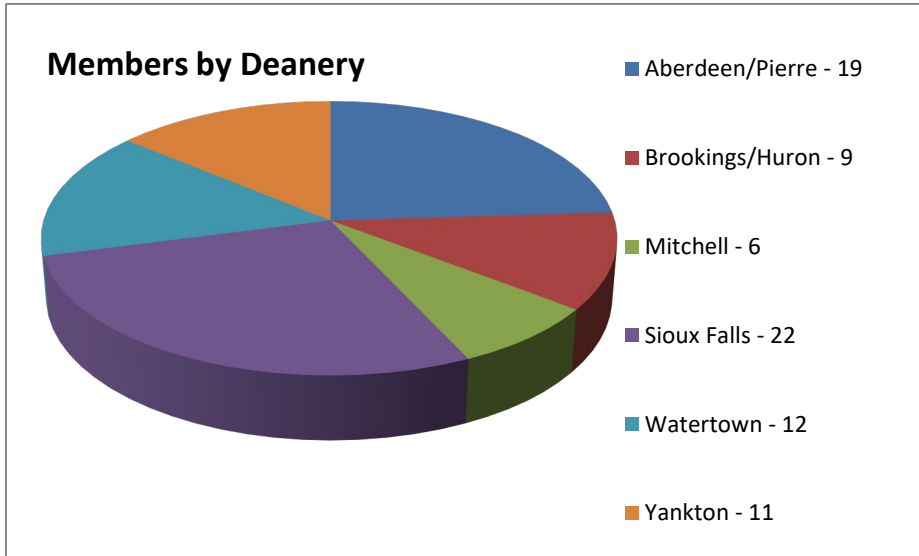
Catholic Community Foundation Membership Matrix

Board Member		Deanery					Sex		Age			Professional Experience												
		Aberdeen/Pierre	Brookings/Huron	Mitchell	Sioux Falls	Watertown	Yankton	Male	Female	49 & under	50-65	66 & over	Small Business	Large Business	Accounting	Clergy	Education	Farming	Finance	Fundraiser	Government	Healthcare	Legal	Marketing
Craig	Anderson				1		1			1	1	1		1				1	1				1	1
Fr. Tom	Anderson					1	1		1						1									
Nicole	Barnett	1					1	1	1							1								
Steve	Barnett	1					1		1												1			
Lisa	Beacom				1			1		1		1								1				
Miles	Beacom				1		1		1		1		1					1	1					1
Laurie	Campbell	1						1		1									1					
Kathy	Carr		1					1		1		1										1		
Wayne	Carr		1					1		1		1										1		
Mary	Cink				1			1		1														
Tom	Cink				1			1			1											1		
Janet	Cronin	1						1		1			1											1
Matt	Cronin	1						1		1			1				1	1						
Patty	Czmowski				1			1		1		1				1								1
Tim	Czmowski				1			1		1		1							1	1				1
Bishop Donald	DeGrood				1			1		1					1					1				
Jean	Denton	1						1			1					1								
Michael	Denton	1						1			1							1						
Fred	DeRouchey				1			1			1						1							
Joan	DeRouchey				1			1			1						1							
Chad	Ekroth						1	1		1		1						1						1
Ann	Endres					1		1		1							1							
Greg	Endres					1		1			1						1							
Molly	Fulton						1	1	1							1								1
Neil	Fulton						1	1		1									1				1	
Jim	Hart				1			1			1	1					1	1	1					
Nini	Hart				1			1			1	1						1						1
Gerrie	Healy						1	1			1	1			1									
Mike	Healy						1	1			1		1				1	1	1					
Dan	Hicks						1	1		1												1		
Paula	Hicks						1	1		1												1		
Fr. Joe	Holzhauser	1						1		1					1									
Cynthia	Jones				1			1		1		1							1					1
Gene	Jones				1			1		1		1						1	1					
Fr. Paul	Josten	1						1		1					1									
Cindy	Korman				1			1		1									1					
Rich	Korman				1			1		1			1											1
Al	Kurtenbach		1					1			1		1					1	1	1				
Irene	Kurtenbach		1					1			1		1	1										1
Kami	Kurtenbach		1					1		1		1				1								1
Reece	Kurtenbach		1					1		1		1						1						
Fr. Mark	Lichter				1			1			1				1									
Darlene	Muth				1			1		1	1	1	1											

Board Member		Deanery					Sex		Age			Professional Experience												
		Aberdeen/Pierre	Brookings/Huron	Mitchell	Sioux Falls	Watertown	Yankton	Male	Female	49 & under	50-65	66 & over	Small Business	Large Business	Accounting	Clergy	Education	Farming	Finance	Fundraiser	Government	Healthcare	Legal	Marketing
Dick	Muth			1				1			1	1	1						1					
Jesse	Peterson					1		1		1									1					
Kim	Peterson					1			1	1					1									
Bev	Pins		1						1			1	1		1									
Mary	Puetz			1					1			1	1											1
Wayne	Puetz			1				1				1	1											1
Sharon	Rausch	1							1			1	1					1						
Vern	Rausch	1						1				1	1					1						
Dan	Roemen		1					1		1		1	1											
Renee	Roemen		1						1	1		1												
Jerry	Roggenbuck					1		1				1						1						
Kathy	Roggenbuck					1			1		1											1		
Bernardo	Sanchez				1			1			1		1											
Carmela	Sanchez				1				1			1												
B.J.	Schaeffbauer	1						1			1		1		1			1	1	1				
Brandei	Schaeffbauer	1							1	1			1								1			1
Carol	Smith	1							1		1													
Steve	Smith	1						1			1		1					1						
Al	Spencer				1			1			1			1				1						
Judy	Spencer				1				1		1			1	1									1
Julie	Statz				1				1		1		1											1
Steve	Statz				1			1			1		1	1					1	1				1
Bob	Steers	1						1			1							1						
Diane	Steers	1							1		1											1		
Jim	Thares	1						1			1			1										
Tracy	Thares	1							1		1			1										
Diana	Twidwell						1		1			1												
Joe	Twidwell						1	1				1	1			1			1				1	1
Cindy	VanDover					1			1		1		1											
Wade	VanDover					1		1			1		1										1	
Jennifer	VanLaecken					1			1		1		1										1	
Ryan	VanLaecken					1		1			1		1										1	
Brendan	Van Sambeek					1		1			1		1											
Lynn	Van Sambeek					1			1		1		1											
Theresa	Wingen						1		1			1			1									
Fr. Andrew	Young				1			1		1						1								
TOTALS		19	9	6	22	12	11	42	37	8	45	26	35	17	10	7	5	13	16	16	4	10	5	17

Catholic Community Foundation Membership Matrix Analysis

November 2, 2023



PROGRAM COMMITTEE AGENDA



Thursday, November 2, 2024 | 8:30 - 10:00 a.m.

Cathedral Parish Hall | Zoom

<https://zoom.us/j/95706596908?pwd=REg4bVJZUmVteVR4djNpRVJTTXRQdz09>

- 8:30 **I. PRAYER / INTRODUCTIONS / OPENING REMARKS** (*Cindy Korman, Chair*)
- Roll Call - Share your name, parish and your favorite Bishop's Charity Event (and why).
 - Approval of Minutes (*Pages 91-97*)
- 8:40 **II. BOARD INPUT AND REFLECTION** (*Cindy Korman, Chair*)
- Discussion on what the Board feels are the roles and key responsibilities of the Programs Committee.
 - As we discuss the Bishop's Charity Events below, please share your perspectives regarding each of the events.
 - What went well at the event and what we can do to improve in the future.
 - What could we do to breathe new life into these existing events?
 - What can we do differently to best engage the members of the board?
 - Suggestions on what more can we do to inspire the faithful of our diocese (and others) to attend/participate/volunteer at our events?
- 8:50 **III. REVIEW AND EVALUATE 2022 ANNUAL BISHOP'S CHARITY EVENTS** produced by the Catholic Community Foundation (*Pages 94-95*) (*Jan Feterl*)
- The 28th annual *Bishop's Charity Fishing Tournament* benefiting Seminarian Education
 - The 8th annual *Taste the Goodness* benefitting Bishop Dudley Hospitality House
 - The 30th annual *Bishop's Charity Cup* benefitting Broom Tree Retreat and Conference Center
 - The 12th annual *Notre Dame Football Experience Raffle & Auction Package* benefitting Bishop Dudley Hospitality House
 - The 29^h annual *Bishop's Charity Hunt* benefitting the Newman Catholic Campus Ministries
- 9:15 **IV. DISCUSS - THE 27th ANNUAL CHRISTMAS AT THE CATHEDRAL** benefitting the Bishop Dudley Hospitality House and Cathedral Endowments (*Jan Feterl*)
- Thursday, December 14 through Sunday, December 17, 2023

- **Presenting Sponsors:** Avera, First Premier Bank and Premier Bankcard, HyVee, David R. Billion, and Furniture Mart
- **Additional Sponsors:** Pending
- **Program:** This inspiring production features actor, **Mark Christopher Lawrence**, best known for his role as Big Mike on the NBC series Chuck. He has also made guest appearances on many television programs and movies. The script will come alive through the inspiring musical compositions and arrangements of *Christmas at The Cathedral* Music Director and Conductor, **Dan Goeller**; and our featured soloists, Nashville recording artists, **Shelley Jennings** and **Carlos Santiago**; along with the *Christmas at The Cathedral* Orchestra and Choir.
- **Theme:** Through this year's theme, "*The Heavens Declare*", audiences will experience a first-hand account of the monumental events surrounding Jesus' birth and His miraculous mission and impact through the experience of one of the magi. The magi laid it all on the line in their pursuit of truth. They were courageous, convicted, and committed to a journey that required sacrifice, patience, and trust. In spite of many dangers, when they saw the star, they followed it, not counting the cost of going on a journey in which they didn't know where it would end. And even though they were not affiliated with Jesus or His Jewish faith, their life's work of studying the stars, science, and scripture led them to the son of Joseph and Mary. They knew that they had arrived. They knew that they could stop looking for something else. They had discovered the Messiah!
- **Focus – Ministry Awareness.** We will continue to offer the special Wednesday night performance (dress rehearsal) for special guests of Bishop Dudley Hospitality House, St Francis, the Banquet, Harmony SD and Immigrant families from the Cathedral & OLG Parishes

9:25 **V. DISCUSS - The 24nd annual *Gift of Hope Event* benefiting the Gift of Hope Fund, supporting The Lourdes Center.**

- Dates: Pending
- Location: Sioux Falls
- Program to Feature: To Be Discussed

9:35 **VI. Update on Status of Strategic Goals for 2022 (Jan)**

9:40 **VII. Discuss future objectives of the Programs Committee.**

- Do we consider renaming the committee (Example: Special Events Review Committee)
- Do we format the meeting differently? What would the committee find most helpful from the events staff?
- Keep in mind each event has a committee structure in place (with the exception of Christmas at the Cathedral).

9:55: **VIII. OTHER BUSINESS**

9:58 **IX. CLOSING PRAYER AND ADJOURN**

PROGRAM COMMITTEE MINUTES



Catholic
**COMMUNITY
FOUNDATION**
FOR EASTERN SOUTH DAKOTA

Aberdeen · Mitchell · Pierre · Sioux Falls · Watertown · Yankton

Thursday, April 20, 2023

3:00-4:30 pm

3rd Floor Conference Room – Chancery

Attending: Melissa Howes, Julie Statz, Cindy Korman & Mary Cink

Staff: Jan Feterl, Peggy Gough, Tony Menke, Sammie Schofield and Annie Wold

PRAYER / INTRODUCTIONS / OPENING REMARKS (*Melissa Howes, Chair*)

- Melissa opened with prayer
- Melissa introduced Annie Wold - new member of the event team.
- Approval of the November 2022 Meeting Minutes
 - Julie motion/Cindy seconded a motion to approve the minutes of the November 22 meeting. Motion carried.

RECAP OF 2022 EVENTS

- Melissa shared that overall, the 2022 events were very successful - with nearly all of them netting an increase over 2021.
- Total gross revenue for the year was at \$1,342,918 - a record amount.
- Net revenue was at \$855,723 after expenses. Overall a very successful year for the events both in attendance, financials and impact.

REVIEW PROPOSED BUDGETS and GOALS FOR 2023-2024 ANNUAL BISHOP'S CHARITY EVENTS – Produced by CCFESD:

- Jan Feterl provided the proposed goals for the upcoming 2023 events, along with specific strategic goals for each of these events.
- One of the greatest challenges the events are facing is the anticipated continued increase in overall expenses to produce the events, with increases in products, services and production costs. The event staff along with their committees need to consider increasing registration fees to offset these costs if we are going to grow the bottom line.
- As Jan prepared to review each event, Melissa encouraged any Programs Committee members present who attended any of the events to provide feedback, ideas, and suggestions on how we can increase revenue, increase participation, and keep them fun and fresh.

- Jan asked all to think strategically on the following:
 - How can each of these events increase the overall mission of the Foundation?
 - How do we best engage attendees?
 - How can we better invite people in to be sponsors and donors?
 - Jan explained that the events are a way of introducing people to the foundation. We struggle to know if we should increase registration fees but know that expenses will be higher.

UPCOMING 2023 EVENTS:

Jan lead a discussion on the upcoming 2023 events:

The 28th Annual *Bishop's Charity Fishing Tournaments*

Benefiting Seminarian Education

- Big Stone – June 5, 2023
- Pierre – June 12, 2023
- We will be discontinuing the virtual fishing option due to a lack of participation. It was a great opportunity in 2020 during Covid, but our 2022 numbers reflect that people are no longer interested in this option.
- Lead Sponsorships Secured to date: Avera, Big Stone Therapies, BJ & Brandei Schaeftbauer
- Cash Raffle is underway
- On-Site Event Raffles, Silent Auctions, Fund-A-Need Appeal (match dollars committed)
- Producing video materials to highlight seminarians, Priests, & Bishop
- Strategic Goals:
 - Jan shared that for each of the events we have established strategic goals. Additionally we have some over-arching goals that encompass the work that we perform for all of the events.
 - She highlighted a couple of the overarching goals before talking about our fish-specific goals:
 - To ensure that the CCFESD Brand is highly visible at all events and when appropriate ensure that a member of the CCFESD Mgmt Team and/or GPO's are emceeing the event or making some form of announcements to ensure we heighten their visibility and opportunity to explain the WHY of the CCF.
 - We continue to work closely with the GPO's to collaborate on all events, to allow them the opportunities to be present and to visit with attendees (to cultivate relationships).
 - Event team continues to increase efficiencies in all our processes.
 - Looking to moving to a new event platform. Classy was put on hold in 2022.

- We desire to have a board member on each of our committees. Currently, we have this for Fish, Taste, and Hunt. Need for GOH and Golf. We do not have a formal committee in place for Christmas.
- Specific goals for the fishing tournament include:
 - Expand Committee Membership
 - Broader involvement of KC Councils across the diocese
 - Work with the committee to consider adding on-site family-friendly activities on Monday afternoon around 2 pm (when fishing concludes) to encourage families to come and join us for Mass, social and dinner
- Net Goal: \$175,000 - This is a conservative goal. Committees are committed to exceeding this goal, but given uncertain economic times, the event team is looking at a modest increase.

The Eighth Annual *Taste the Goodness*

Benefiting: The Bishop Dudley Hospitality House

- Saturday, August 5, 2023
- Location: Downtown SF - Avera Technology Building Parking Lot
- Strategic Goals:
 - Grow the number of sponsorships for this event. Work closely with BDHH to identify 2-3 new larger dollar sponsors.
 - Continue to grow committee membership and focus on the younger generations to support this event through volunteerism.
 - Work with a new food sub-committee chair to expand the food offerings
 - Keep the event fresh - new “experience areas”, etc.
 - Focus on co-branding this with BDHH (beneficiary) and CCFESD (producer of this event).
 - We are contemplating setting up a lounge area with comfortable furniture at Taste.
 - Committee suggested adding a QR code to charge for a “full” glass of beer – possibly for \$1.00
 - Also suggested upgrading tickets for bourbon tasting for 10.00 or have pitchers of a certain drink to sell.
 - Tom Slattery has agreed to supply the bourbon for tasting.
- Net Revenue Goal of \$90,000 - This is a 4% increase over last year’s net. We feel this is attainable if we can secure one or 2 additional larger sponsors.
- We are honoring our volunteers to thank them for volunteering. We plan to give them two tickets to Taste for volunteering.
- Jan explained that we would be sending out postcards to invite restaurants back and to new prospects.

- Cindy suggested asking businesses to donate an experience basket – like a camping basket, Art basket, etc.

The 30th Annual *Bishop's Cup* Golf Tournament
Benefiting Broom Tree

- Monday, August 22, 2023
- Minnehaha Country Club and The Country Club of Sioux Falls
- Promotion to begin soon.
- Offer morning round again this year
- Strategic Goals:
 - Continue to sell out both courses 3+ weeks in advance
 - Engage more women to play this event
 - Expand committee
- Net Goal: \$110,000 - this is a 5% increase over last year. Meeting with chairs to determine how we can grow revenue for this event as we raised fees in 2022 and do not feel we should again in 2023. There are opportunities to sell more hole signs. The cost per golfer in 2022 was \$163.44, we anticipate an increase in this number for 2023 as the courses will be raising their pricing.

The Notre Dame Experience Raffle

Benefitting Bishop Dudley Hospitality House

- Saturday, October 14, 2023
- Notre Dame versus USC
- Offering two opportunities to secure packages: Raffle – and – Mobile Auction
- 400 tickets available at \$100 each
- Strategic Goals:
 - Sell out all 400 tickets
 - Continue to nurture the relationship with the Boehnen family
- Net Goal: \$41,740
 - Budgeting a flat increase from 2022 as costs are fairly fixed and the only way to increase is if we garner more revenue from the auction package.

The 29th Annual *Bishop's Charity Hunt*

Benefiting the Newman Center Campus Ministries

- Monday and Tuesday, September 18 & 19, 2023
- Horseshoe K Ranch, Kimball, SD
- Committee Meetings Kicking Off Soon
- Strategic Goals:
 - Looking for new revenue ideas - We sold out of lodging last year and had a record number of hunters. The problem is that we only make about \$100 on each hunter - so our revenue needs to come from other opportunities. We do raffles and

auctions - what other ideas? We have talked about increasing the registration fees - and/or -- pricing registrations differently.

- Registrations currently \$500 and includes:
 - 1 day hunting
 - 1 nights lodging
 - Breakfast buffet
 - Lunch in the field
 - Prime rib dinner
 - Pork loin meal (for those arriving early on Sunday)
 - Social both evenings with all you can eat appetizers and unlimited cocktails
 - We charge an additional \$50 for a 2nd night stay
- Non-Hunter fee is \$150 and includes everything above with exception of the hunt.
- If we price this al-a-cart it could possibly look like:
 - FULL EXPERIENCE PACKAGE: \$735 Value
 - 1 day Hunt - \$500
 - 1 night lodging - \$50
 - 2nd night lodging - \$25
 - Social - cocktails and appetizers - \$50
 - Breakfast - Day 1 - \$15
 - Breakfast - Both Days - \$30
 - Lunch in field - including in hunt fee
 - Sunday night Pork Loin Dinner - \$25
 - Monday night Prime Rib Dinner - \$40
 - Or A-La-Cart - where they select and pay for all the items they will participate in? This would require more tracking of each of our attendees.
 - MAYBE just raise the full price?
- Thoughts from the board?
 - Board expressed interest in possibly raising the price to hunt to \$750 or \$800.
 - Mary said that we need to make it better known what all they get in the price of the hunt.
- Net Goal: \$68,000 - Looking at creative ways to increase overall revenue. This is a 7% increase over last year. Without raising our fees or securing more sponsors, we are unsure how we can financially grow this event much further.

EVENT RECAPS:

The 26th Annual *Christmas at the Cathedral* - Recap

- 27th Annual *Christmas at the Cathedral*
- Benefiting St Joseph Cathedral and Bishop Dudley Hospitality House Endowments

- 2022 Event Recap –
 - Theme: “Journey in Faith”
 - Six performances - Sold out - Despite weather conditions
 - Net Revenue - \$270,928 (record year!)
 - Ministry Awareness – Offered “Special Wednesday night performance”
- 2023 Dates:
 - Thursday thru Sunday, December 14-17, 2023; With Special Wednesday evening performance Wednesday, December 13
 - Six performances - at the Cathedral of St. Joseph, Sioux Falls
 - Net Goal: \$271,000 this reflects a flat bottom line as compared to 2022. We anticipate increases in several areas of our expenses (performers, production) Uncertain if we will be able to increase our revenue to offset expenses and still grow our net.
 - Mary suggested inviting the sisters to attend the Wednesday night performance. This is a great idea and we will look into this for 2023.

The 23rd Annual *Gift of Hope* - Saturday, February 11, 2023

Benefiting The Lourdes Center (formerly known as Catholic Family Services)

- 2023 Event Recap -
 - Concert Featuring Ben Fuller
 - 814 tickets sold
 - Net projected - \$74,461
 - Jan shared that you may recall that we had planned to hold two events - one in Aberdeen and the other in Sioux Falls. After some initial conversations with a group from Aberdeen, it was decided that we would keep this event in SF only for this year.
 - The event was moved up from the end of March to Feb 11 due to the availability of performers and the PAC. Overall, it worked well. Revenue was down from 2022 - which was significantly due to a one-time \$14k donation in 2022 (which was essentially nearly all made up in new revenue dollars and increased ticket sales).
 - Looking to 2024, we are planning another concert format event and considering once again holding this in Sioux Falls at O’Gorman PAC.
 - Melissa suggested the actor that plays Jesus in the Chosen as a speaker instead of a concert.
 - Julie suggested Damon West as a speaker instead of a concert.
 - Mary suggested Fr Mike Schmitz.
 - Cindy suggested Ruilli as a speaker. He has his own show on the Catholic channel.

IV. Looking to 2023-24 – input requested from Board

- Melissa asked for suggestions on event changes we should consider for the future.
 - Julie suggested continuing to push the marketing and promoting them.
- Melissa asked what changes in messaging do you recommend as we work to continue to inspire sponsors, donors and attendees.
 - Mary asked if this committee would continue to meet. Jan explained that we do want to continue to have the committee meet. She is open to formatting the meeting different. Melissa feels we had much better participation when the committee met the day of the board meeting instead of earlier.
- Melissa asked what we could do better to engage board members to encourage participation at the events.
 - Jan would like to grow the membership on this committee.
 - Julie offered to help with the events all we have to do is ask.
 - Cindy stated that she could use help in proofing the auction items.
 - Jan requested that if anyone goes to an event that has something different that we can incorporate into our events, please let us know.

V. Melissa led the closing prayer. Motion to adjourn the meeting. Motion carried.

Respectfully submitted by Peggy Gough

2023 Bishops Charity Events

GIFT OF HOPE CONCERT					
2023 Presenting Sponsors - Avera and First Premier & Premier Bankcard (Beacoms) Courage Sponsor - Barbara & John Lockwood Hope Sponsors - Anesthesiology Associates, Inc., Puetz Design + Build					
<i>FBO-Gift of Hope Fund</i>	2023	2022	2021	2020	2023 vs 2022
Entertainment:	Ben Fuller - Projected	UnSpoken w/ Ben Fuller	Candlelight Ceremony	Jennifer Fulwiler	
Participation	1 concert - Sioux Falls	1 concert - Sioux Falls	Cathedral of St Joseph	COVID - Canceled	
Patron & Corporate	364	372	N/A	Performance Canceled	-8
General	352	259	N/A	Performance Canceled	93
Sponsor General Admission	60	40	N/A	Performance Canceled	20
Complimentary	38	73	N/A	Performance Canceled	-35
Total	814	744	N/A	Performance Canceled	70
Gross	\$ 112,418.31	\$ 115,783.00	\$ 101,197.00	\$ 75,904.70	\$ (3,364.69)
Expenses	\$ (37,956.87)	\$ (37,598.00)	\$ (29,119.00)	\$ (29,994.10)	\$ (358.87)
Net	\$ 74,461.44	\$ 78,185.00	\$ 72,078.00	\$ 45,910.60	\$ (3,723.56)
BISHOP'S CHARITY FISHING					
2023 Sponsors: Avera, Big Stone Therapies, Inc., BJ & Brandei Schaeffbauer, K&J Trucking, Galen & Ann Jordre, Sacred Heart Parish-Aberdeen, St Mary Parish-Aberdeen					
FISHING - Big Stone					
<i>FBO - Seminarian Education</i>	2023	2022	2021	2020	2023 vs 2022
Participation				COVID	
Fishing	100	92	106	Virtual Only Event	-14
Banquet	150	142	142	0	0
Total	250	234	248	0	-14
FISHING - Pierre (moved to Pierre 2018)					
<i>FBO - Seminarian Education</i>					
Participation					
Fishing	90	87	89	Virtual Only Event	-2
Banquet	125	117	110	0	7
Total	215	204	199	0	5
FISHING - Virtual Fishing Opp					
Fishing	Discontinue	24	24	194	
Combined Financials for Fishing					
	2023	2022	2021	2020	2022 vs 2021
Gross	\$ 220,173.15	\$ 217,256.00	\$ 209,442.86	\$ 122,382.42	\$ 2,917.15
Expenses	\$ (50,608.75)	\$ (43,506.00)	\$ (40,492.88)	\$ (37,378.63)	\$ (7,102.75)
Net	\$ 169,564.40	\$ 173,750.00	\$ 168,949.98	\$ 85,003.79	\$ (4,185.60)
TASTE THE GOODNESS					
2023 Lead Sponsors: Avera, First Premier, Bev Pins, Journey Group Eide Bailly, Puetz Design+Build, Anonymous, T&L Broin, Interstate Office Products Cemcast, Muth, Boyce, K&D Curley					
<i>FBO - BDHH</i>	2023 Projected	2022	2021	2020	2023 vs 2022
Participation	785	755	725	700	30
Gross	\$ 154,006.00	\$ 143,448.00	\$ 132,916.84	\$ 126,185.00	\$ 10,558.00
Expenses	\$ (62,644.00)	\$ (57,310.00)	\$ (47,377.31)	\$ (42,725.32)	\$ (5,334.00)
Net	\$ 91,362.00	\$ 86,138.00	\$ 85,539.53	\$ 83,459.68	\$ 5,224.00
BISHOP'S CUP					
2023 Lead Sponsors: Avera, First Premier Bank & Premier Bankcard, Reaves Building Systems/Component Mfg, Cemcast Culligan, Sioux Falls Ford, Vistage					
<i>FBO - Broom Tree</i>	2023 Projected	2022	2021	2020	2023 vs 2022
Participation					
Scramble	214	219	219	225	-5
Challenge	28	36	40	40	0
Total Golfers	242	253	259	265	-6
Gross Golf *	\$ 179,903.27	\$ 181,362.00	\$ 178,001.00	\$ 157,727.68	\$ (1,458.73)
Expenses Golf *	\$ (77,275.81)	\$ (76,833.18)	\$ (74,008.00)	\$ (72,085.00)	\$ (442.63)
Net Golf	\$ 102,627.46	\$ 104,528.82	\$ 103,993.00	\$ 85,642.68	\$ (1,901.36)

2023 Bishops Charity Events

NOTRE DAME RAFFLE					
2023 Lead Sponsors: First Premier & Premier Bankcard, Maguire Iron, Boehman Family Note: 2020 No ND Game due to Covid. Replaced by Vikings vs Packers@ Great Shots Raffle					
<i>FBO - BDHH</i>	2023 - Projected	2022	2021	2020	2023 vs 2022
Gross Notre Dame Trip Raffle	\$ 40,000.00	\$ 39,900.00	\$ 36,800.00	\$ 18,437.00	\$ 100.00
Gross Notre Dame Trip Auction	\$ 6,250.00	\$ 6,250.00	\$ 15,000.00	\$ -	\$ -
Expenses ND Trip Auction & Raffle	\$ (4,976.00)	\$ (4,385.00)	\$ (3,850.00)	\$ (2,413.01)	\$ (591.00)
Net Notre Dame Trip Raffle	\$ 41,274.00	\$ 41,765.00	\$ 47,950.00	\$ 16,023.99	\$ (491.00)
BISHOP'S CHARITY HUNT					
2022 Lead Sponsors: Presenting: Avera, Muth Electric, Fiegen Constr, CorTrust Bank Banquet: Puetz Corp Lunch: Carr Chiro; K&J Feterl; R&K Kurtenbach, Paulson Air Heating & Cooling, Schwan Financial, Schoenbeck Law Primrose Retirement					
<i>FBO - Newman Campus Ministry</i>	2023 - Projected	2022	2021	2020	2023 vs 2022
Participation					
Hunters	90	115	88	84	-25
Non-Hunters	28	28	18	5	0
Total	118	143	106	89	-25
Gross	\$ 159,395.00	\$ 137,804.00	\$ 135,111.35	\$ 114,125.26	\$ 21,591.00
Expenses	\$ (76,136.00)	\$ (74,708.00)	\$ (65,724.00)	\$ (61,769.04)	\$ (1,428.00)
Net	\$ 83,259.00	\$ 63,096.00	\$ 69,387.35	\$ 52,356.22	\$ 20,163.00
CHRISTMAS AT THE CATHEDRAL CONCERT					
2023 Lead Sponsors to date: Avera, First Premier, HyVee, David R Billion, Furniture Marts USA (Others Pending)					
<i>FBO-Cathedral Endowment & Bishop Dudley Hospitality House</i>	2023 Goals	2022	2021	2020	2022 vs 2021
Participation					
6 concerts					
Patron & Corporate	1550	1550	1534	Cancelled	16
General	2550	2550	2562	Due To	-12
Complimentary	500	500	502	Covid	-2
Total	4600	4600	4598	0	2
Gross	\$ 487,000.00	\$ 473,161.12	\$ 453,969.00	\$ 334,246.68	\$ 19,192.12
Expenses	\$ (216,000.00)	\$ (202,232.81)	\$ (190,382.00)	\$ (133,371.10)	\$ (11,850.81)
Net	\$ 271,000.00	\$ 270,928.31	\$ 263,587.00	\$ 200,875.58	\$ 7,341.31
COMBINED EVENTS SUMMARY					
YTD COMPARISON	2023 YTD ACTUALS *	2022	2021	2020	2023 vs 2022
Gross Revenue	\$ 1,345,306.85	\$ 1,314,964.12	\$ 1,262,438.05	\$ 949,008.74	\$ 30,342.73
Expenses	\$ (511,830.24)	\$ (484,722.18)	\$ (450,953.19)	\$ (379,736.20)	\$ (27,108.06)
NET Revenue	\$ 833,476.61	\$ 830,241.94	\$ 811,484.86	\$ 569,272.54	\$ 3,234.67
*2023 YTD Actuals - Includes 2022 Christmas at the Cathedral versus 2023 C@C yet to be performed					



The Cathedral of Saint Joseph's

27TH ANNUAL

Christmas at the Cathedral

"The Heavens Declare"

The 27th annual Christmas at The Cathedral will be performed with six concerts, December 14-17, 2023 at the Cathedral of St Joseph. This year's theme, "The Heavens Declare," is a first-hand account of the monumental events surrounding Jesus' birth and His miraculous mission and impact through the experience of one of the magi.

The magi laid it all on the line in their pursuit of truth. They were courageous, convicted and committed to a journey that required sacrifice, patience and trust. In spite of many dangers, when they saw the star, they followed it, not counting the cost of going on a journey in which they didn't know where it would end.

And even though they were not affiliated with Jesus or His Jewish faith, their life's work of studying the stars, science, and scripture led them to the son of Joseph and Mary. They knew that they had arrived. They knew that they could stop looking for something else. They had discovered the Messiah!

This inspiring production features actor, Mark Christopher Lawrence, best known for his role as Big Mike on the NBC series Chuck. He has also made guest appearances on many television programs and movies. The script will come alive through the inspiring musical compositions and arrangements of Christmas at The Cathedral music director and conductor, Dan Goeller; and our featured soloists, Nashville recording artists, Shelley Jennings and Carlos Santiago; along with the Christmas at The Cathedral Orchestra and Choir.

In addition to being an inspiring Christmas experience, Christmas at The Cathedral supports the poor and vulnerable in our midst through endowments for the Bishop Dudley Hospitality House, as well as the ongoing care of the Cathedral of St Joseph, one of the region's most significant civic and sacred landmarks. Christmas is not just an historical event or celebration, it is something that happens within each of us every moment of every day. We look forward to sharing with you the hope and joy of God's Incarnation during the 27th annual Christmas at The Cathedral, The Heavens Declare!

2023 BENEFICIARIES

BISHOP DUDLEY HOSPITALITY HOUSE | CATHEDRAL OF ST. JOSEPH

LEVELS & BENEFITS

PRESENTING SPONSORSHIP | \$25,000

- Recognition as the “exclusive” sponsor for one of the six performances. (Choice of performance based on availability.)
- Prominent company logo on the front of the tickets for your specific presenting performance.
- Two front-row reserved pews for presenting performance, plus 50 additional reserved section tickets. (To be used at the sponsor’s discretion for employees, clients, family, etc.)
- Private thank you reception with Bishop Donald DeGroot at The Bishop’s House prior to your presenting performance. (20 guests total)
- Live recognition from the stage at all performances.
- Prominent recognition at the beginning & end of the statewide television broadcast across South Dakota (including parts of Minnesota & Iowa) on Christmas night on KELOL& Television; including a 30 second television spot at either the beginning or end of the broadcast.
- Logo recognition on a professionally produced 30-second promotional spot to be broadcast on KELO Television & Midco Cable channels in South Dakota, & parts of Minnesota & Iowa.
- Logo recognition on the back of all six performance tickets.
- Prominent logo &/or name recognition on the CCFESD website.
- Full-page color promotional Christmas greeting in show program (5,000 printed copies).
- Prominent logo recognition on all print material including posters & fliers.
- Digital Media recognition, including all social media platforms & e-mail blasts to past participants.
- Logo recognition on Hy-Vee Store promotional ads & displays.
- Logo recognition in Bishop’s bulletin Promotional & Thank You ads (38,000 households).
- Limited edition tree ornament for patron guests.
- Patron reception for you & your guests following the concert on Thursday, Friday, or Saturday evening.
- Valet parking for the Thursday, Friday or Saturday evening concerts or reserved parking for the remaining performances.

FOUNDATION SPONSORSHIP | \$11,000

- Three prominent reserved Patron Pews to your choice of performances.
- Recognition on the CCFESD website.
- Full-page black & white promotional Christmas greeting in show program (5,000 printed copies).
- Recognition at the end of the statewide television broadcast across South Dakota (including parts of Minnesota & Iowa) on Christmas night on KELOL& Television.
- Live recognition from stage at all performances.
- Digital Media recognition, including all social media platforms & e-blasts to past participants.
- Recognition in Bishop’s Bulletin Promotional & Thank You ads (38,000 households).
- Limited edition tree ornament for patron guests.
- Patron reception for you & your guests following the concert on Thursday, Friday or Saturday evening.
- Valet Parking for the Thursday, Friday or Saturday evening concerts or reserved parking for the remaining performances.

ORCHESTRAL SPONSORSHIP | \$5,500

- Two prominently reserved Patron Pews at the performance of your choice.
- Live recognition from stage at all performances.
- Recognition on the CCFESD website.
- Half-page promotional Christmas greeting in show program (5,000 printed copies).
- Recognition in concert program as Orchestra Sponsor.
- Patron reception for you & your guests following the concert on Thursday, Friday or Saturday evening.
- Recognition on printed promotional materials including posters & fliers.
- Digital Media recognition, including all social media platforms & e-blasts to past participants.
- Recognition in the Bishop’s Bulletin Thank You promotional piece (38,000 households).
- Limited edition tree ornament for patron guests.
- Valet parking for the Thursday, Friday or Saturday evening concerts or reserved parking for the remaining performances.

CHOIR SPONSORSHIP | \$2,750

- One reserved pew at the performance of your choice.
- A quarter-page promotional Christmas greeting in the show program (5,000 copies)
- Recognition in the Bishop’s Bulletin Thank You promotional piece (38,000 households).
- Patron reception for you & your guests following the concert on Thursday, Friday or Saturday evening.
- Limited edition tree ornament for patron guests.
- Valet parking for the Thursday, Friday or Saturday evening concerts or reserved parking for the remaining performances.

PATRON PEW SPONSOR | \$1,950

- One reserved pew at the performance of your choice.
- A quarter-page promotional Christmas greeting in the show program (5,000 copies)
- Recognition in the Bishop’s Bulletin Thank You promotional piece (38,000 households).
- Patron reception for you & your guests following the concert on Thursday, Friday or Saturday evening.
- Limited edition tree ornament for patron guests.
- Valet parking for the Thursday, Friday or Saturday evening concerts or reserved parking for the remaining performances.

WEDNESDAY NIGHT PERFORMANCE & OTHER SPONSORSHIP OPPORTUNITIES

- Contact the Catholic Community Foundation for more information | 605.988.3705



2023 SPONSORSHIP, PATRON PEW & TICKET ORDER FORM

Business Name _____ Contact Name _____
 Address _____ City _____ State _____ Zip _____
 Phone _____ Email _____

SELECT WHICH PERFORMANCE YOU WOULD LIKE TO ATTEND

Thursday, December 14th (7:30 pm)
 Saturday, December 16th (1:00 pm)
 Sunday, December 17th (2:00 pm)
 Friday, December 15th (7:30 pm)
 Saturday, December 16th (7:30 pm)
 Sunday, December 17th (7:30 pm)
 I will need Limited Mobility Seating
 An American Sign Language interpreter will be at the Saturday Matinee performance.

SPONSORSHIP OPPORTUNITIES

Presenting | \$25,000
 Foundation | \$11,000
 Orchestral | \$5,500
 Choir | \$2,750
 Patron Pew | \$1,950
 Additional Patron Tickets | \$160

TICKET PURCHASE OPTIONS

I would like to order a Patron Pew for \$1,950 (seats 10 people) \$ _____
 Included with a Patron Pew purchase is front area seating for up to 10, invitation to the Patron reception following the Thursday, Friday & Saturday evening performances, listing of name & a 1/4 page greeting in the show program.
 Number of tickets requested _____ (Patron Pew includes up to 10 tickets)
 Name as you would like it to appear in the program _____
 With a Patron Pew sponsorship you receive a 2.625" x 3.75" promotional greeting in the performance program:
 I will create my own greeting .eps or .ai format Due Oct. 31
 I would like a new greeting, please contact me
 Use the same promotion as recent past (if applicable)
 No greeting in the program needed
 I would like to order _____ individual Patron tickets for \$160/each \$ _____
 I would like to order _____ individual General Admission tickets for \$45/each \$ _____
 I am unable to attend this year's concert but would like to donate \$ _____

TOTAL AMOUNT DUE \$ _____

PAYMENT INFORMATION

Please Invoice Me
 Pay by Check | Check # _____ Payable to CCFESD
 Pay by Credit Card

Credit Card # _____ Exp. Date _____ CVC _____

Please note if paying by credit card, a 5% processing fee will be applied to your purchase.

PLEASE RETURN FORM TO
 CCFESD
 523 North Duluth Avenue
 Sioux Falls, SD 57104
 - OR -
 scan & email to events@ccfesd.org

PLEASE SEND
 PROGRAM GREETINGS TO
 SAMMIE SCHOFIELD
 sschofield@ccfesd.org
 605-988-3735
DEADLINE: OCT 31

FOR MORE INFORMATION
 visit ccfesd.org or
 call 605-988-3765



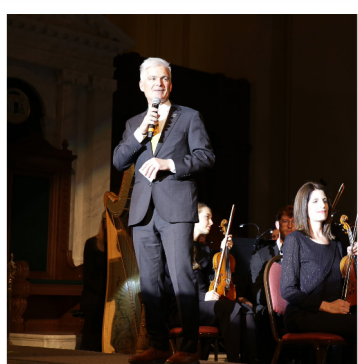
Aberdeen • Mitchell • Pierre • Sioux Falls • Watertown • Yankton

OFFICE USE TB _____ CL _____ SS _____ CC _____ Date Mailed _____ Ticket #s _____ 102



Highlights from 2022

Christmas at The Cathedral supports the poor and vulnerable in our midst through endowments for the Bishop Dudley Hospitality House, as well as the ongoing care of the Cathedral of St Joseph, one of the region's most significant civic and sacred landmarks.



MARKETING COMMITTEE AGENDA



Aberdeen • Mitchell • Pierre • Sioux Falls • Watertown • Yankton

Tuesday, October 24, 2023 - 9:00 - 10:30 am

2nd Floor Conference Room - Chancery

Zoom Video Link:

<https://zoom.us/j/92959676182?pwd=MmpaRHJNbDNqYWRTUWpJWWJoQUUrUT09>

Passcode: 246211

The Marketing Department of CCFESD Objectives Statement:

We strive to get the right information to the right people at the right place and time using the right promotion techniques and utilizing the right people to meet or exceed the expectations of the recipients. Allowing those we touch to experience the *Joy of Giving*. We believe that to be successful you must know your target audience and maintain a marketing mix. This includes:

- a. Catholics throughout diocese of eastern South Dakota (including clergy, parishes and parish staff, active and inactive parishioners)
- b. Corporate partners
- c. Donors and current fund holders / investors
- d. Professional advisors
- e. Potential new donors
- f. Current and past event participants as well as prospective new participants
- g. Event committees and volunteers
- h. Event beneficiaries

Marketing objectives need to be focused on both short and long term results. It is our desire to plant seeds of philanthropy and nurture those relationships, often for years and years, before they bear fruit. It is our role to provide the right information at the right time to the right persons and then leaving the rest to the Holy Spirit to inspire the generosity of the prospective donor.

- I. Introductions and Opening Prayer - Molly Fulton, Chair
- II. Approval April 27, 2023 Committee Meeting Minutes - Molly
- III. Marketing Strategy
 - a. Overview of significant marketing projects over the past 6 months
 - b. Overview of analytics showing progress and maintenance
 - c. Acquisition of new emails; has there been growth since count of 9000 in the Spring?
Are there ways to improve this?
 - d. Update on Foundant, how the switch to Foundant impacts use of Classy, Constant Contact and utilizing phone numbers for text blasts

- e. Revisit the discussion of focus groups from the Spring meeting. Availability of time continues to be a challenge for staff

IV. Website Update

V. Telling the Story the Foundation

- I. Video clips for education

- II. Discuss a plan to get video clips from board members

VI. Marketing Committee Chair Term

VII. Other Business

VIII. Adjourn and Closing Prayer

MARKETING COMMITTEE MINUTES



Thursday, April 27, 2023 – 9:00 - 10:30 am
St Peter Classroom – Holy Trinity Parish, Huron, SD

The Marketing Department of CCFESD Objectives Statement:

We strive to get the right information to the right people at the right place and time using the right promotion techniques and utilizing the right people to meet or exceed the expectations of the recipients. Allowing those we touch to experience the *Joy of Giving*. We believe to be successful you must know your target audience and maintain a marketing mix.

- a. Catholics throughout diocese of eastern South Dakota (including clergy, parishes and parish staff, active and inactive parishioners)
- b. Corporate partners
- c. Donors and current fund holders / investors
- d. Professional advisors
- e. Potential new donors
- f. Past event participants and prospective new participants
- g. Event committees and volunteers
- h. Event beneficiaries

Marketing objectives need to be focused on both short and long term results. It is our desire to plant seeds of philanthropy and nurture those relationships, often for years and years, before they bear fruit. It is our role to provide the right information at the right time to the right persons and then leaving the rest to the Holy Spirit to inspire the generosity of the prospective donor.

Attending: Molly Fulton, Julie Statz, Cindy Korman, Nicole Barnett, Chad Eckroth, Tim Czmowski, and Greg Endres

Staff: Jan Feterl, Peggy Gough, Sammie Schofield, Makayla Hansen, Nicole Fuhrer, and Mark Conzemius

- **Molly Fulton, Chair opened the meeting and led opening prayer and introductions.**
- **Approval of November 3, 2022 Committee Meeting Minutes**
 - Motion to approve November 3, 2022 meeting minutes by Julie Statz. Second by Nicole Barnett. Motion carried.
- **Update on the Marketing Strategy for the Catholic Community Foundation for Eastern SD, including top priorities and projects since November, 2022**
 - Jan reviewed the time allocations as follows for herself and Sammie:
 - Time Allotment: 50/50 Allotment of time for Sammie between Events, General, Planned Giving.

- Jan perceives her time has been more in the area of 60/40 (3 days a week focusing on events and 2 days a week on marketing).
 - **Overview of significant projects and priorities per board recommendations from November 2022**
 - Jan gave an update using a pie chart on where Sammie focuses her time in the areas of:
 - Newsletters - bi-monthly
 - Social media event/planned giving - on-going
 - Website - maintenance
 - Legacy of Faith planning guide - fly sheets that are specific to communities that Planned Giving will use for visits. Nicole provided a summary of this project along with concepts for future fly sheets
 - Bishop's Bulletin - event related
 - Annual report - content development
 - Aberdeen's One-Vine materials
 - St Mary's SF Campaign
 - Cathedral of St Joseph Campaign
 - The brochures for St Mary's Campaign and The Cathedral Campaign as well as the binder containing marketing materials for each event were presented for committee review.
 - Jan discussed using Click Up for Sammie's projects.
 - Sammie shared a report on marketing analytics from social media, Eblasts and website.
 - Discussion followed about doing text blasts for those that do not use computers but do use phones.
 - Constant Contact offers this on a per-number free. We are not using this service yet as of yet, as we need to pursue if we need permission to use phone numbers. The Diocese uses Flock notes for this.
 - As the foundation will be moving to Foundant this fall, we will table this opportunity until we are on-line with this platform and know more about what it can provide.
- **Discuss priorities for the upcoming 6 months:**
 - Jan led the discussion on assessing our marketing strategic plan.
 - **Continue to Track Analytics**
 - Sammie provided a comprehensive report on the tracking she has been doing on analytics for social media, website and email. It reinforced that the balance of marketing we are doing on these various channels is effective, and allowed for discussion on some tweaks they will make in the upcoming 6-months.
 - **Review Strategic Goals discussed at the March Staff Planning Session**

- Website:
 - The new website will most likely be outsourced due to limited available time on the part of our staff to manage this project.
 - Our current website isn't broken, however, it is slow and is no longer supported.
 - Jan and Sammie are looking into several options from various website developers for other Catholic Community Foundations.
 - Molly suggested looking into the developers for Feeding South Dakota, and different places in Sioux Falls. She also suggested using Square Space. Sammie explained that we have too much content on our website to use Square Space.
 - We want to have the ability to update content after the initial creation.
 - The website will be built in tiers. Jan asked the committee what they feel should be priority.
 - Chad suggested using an app for the registrations for events.
 - Molly shared that the website needs to be strong as everything points back to the website. It is in the top three items we need to focus on. Even though it is a high cost item, we need to spend the money on a strong website.
 - It was mentioned that perhaps the board can contribute financially to support the costs of the website. Molly will present this opportunity to the full board in her committee report.
- **Marketing Strategy -**
 - The committee discussed the need to position CCFESD as the go-to resource for all questions regarding planned giving across our diocese.
 - Jan stressed that we need to go back to the basics in telling our story.
 - It was agreed that all board members and staff need to be fully trained on what we do and who we are.
 - Chad also shared that the Priests need to fully understand all of what we do also.
 - Nicole shared that the GPO's have been assigned topics to make a short video on each topic and will use these to educate. No timeline has been established for this. Likely this will be a part of the new website.
 - Chad suggested using the bulletins for advertising when available. Jan shared that every parish receives a marketing packet for each event (posters, bulletin announcements, registration forms, etc) It is then up to

the parish to determine what they will use. Nicole shared that the GPO's send brief statements to the parishes for consideration in placement in their bulletins,

- Jan asked committee to consider forming a focus group to talk through some on these items. Committee expressed interest in this. Sammie was instructed to make this happen and set it up on Zoom.
- Jan shared that the latest report that Barb and Cameo developed in which we jumped up from \$4000 to \$9000 addresses that we could send emails to. Most of this was from events.

- **Adjourn** – motion to adjourn by Julie Statz second by Chad Eckroth. Motioned carried.

Peggy Gough

Respectfully submitted by Peggy Gough



GRANT REVIEW COMMITTEE AGENDA

Thursday, November 2, 2023 | 10:15 a.m. – 11:45 a.m.

Cathedral of St Joseph | Cathedral Hall | Zoom

<https://zoom.us/j/95706596908?pwd=REg4bVJZUmVteVR4djNpRVJTTXRQdz09>

- 10:15 a.m. I. INTRODUCTIONS/OPENING PRAYER & REMARKS (*Judy Spencer - chair*)
- II. APPROVE MINUTES FROM April 27, 2023 COMMITTEE MEETING
- IV. GRANT DISTRIBUTION UPDATE / REPORT (*Mike Bannwarth*)
- 10:25 a.m. V. GRANT FUNDS AVAILABLE (*Mike Bannwarth*)
- Grants Funded history (*pages 117-119*)
 - Grant Funds available - \$71,315 (*page 120-121*)
 - Followup on the St. Joseph Classical School grant request
- 10:30 a.m. VI. GRANT REVIEW & DISCUSSION
- Grant Policy & Procedures (*pages 122-123*)
 - Review and discussion considerations. Alignment with vision of Lifelong Catholic Missionary Discipleship Through God’s Love and Happy, Healthy and Holy clergy, staff and parishioners.
 - Criteria Questions (*page 124*)
 - Grant Review Worksheet (*page 125*)
 - Grant request review and recommendations

Applications over \$10,000 (available in written board packet and online addendum)

1. Abbey of the Hills: (\$34,000)

The purpose of these funds are to provide opportunities for more people “to grow in their journey in lifelong Catholic missionary discipleship through God’s love.”

2. Mission Blue Print Retreats: (\$28,550)

Men’s Conference (\$11,150)

A one day conference helping men recognize their identity and mission.

Revival Conference (\$9,300)

A conference that helps Christians understand and experience the Holy Spirit, and to become a disciple of Christ.

Women’s Conference (\$8,100)

A one day conference for all adult women that explores beauty in relationship to God.

3. St. Josephine Bakhita Community: (\$20,000)

To create and foster a legitimate Catechetical and Sacramental program for members of the Bakhita Catholic community made up entirely of East African parishioners where English is a second language. This includes providing the resources and personnel necessary to form Adults and children in the practice of the faith.

4. SD Prison Literacy Program: (\$12,000)

A peer tutoring program to provide inmates who are illiterate and sub literate the skills they need to promote personal growth and conversion.

5. Lost & Found Survivors Joining 4 Hope: (\$10,000)

A direct service program providing financial support and resources to individuals and families who have lost a loved one to suicide.

6. Mount Marty- Magnify the Mount: (\$10,000)

An expansion on their Catholic high school outreach events to those youths in the Watertown area as well as strengthen our presence in the southeast corner of South Dakota.

Applications under \$10,000 (available in online addendum)

7. Haven Center: (\$9,500)

A brand new pregnancy center currently opening in Watertown to offer individuals facing an unplanned pregnancy with compassion in a welcoming and confidential environment, to provide accurate information so an informed decision can be made, and to equip those facing an unplanned pregnancy to choose life.

8. O’Gorman Rome Pilgrimage: (\$9,000)

A 10 day pilgrimage to Rome and Assisi for O’Gorman juniors and seniors that is chaperoned by various high school faculty members.

9. Step Up Ministries: (\$8,000)

Step Up Ministries provides temporary, emergency, and transitional shelter and programs for homeless guests in Aberdeen. This grant would be for the expansion of this program to help more people in the Aberdeen community.

10. Blessed Sacrament, Florence – Evie’s Angels: (\$5,000)

Funds to put together prayer boxes that include prayer cards, statues, activities and more to pass around to families at Blessed Sacrament Parish in Florence and all of Pastorate 6.

11. Live Inspired 365: (\$5,000)

To expand our resources to be in all schools, starting with the high schools.

12. Sacred Heart Yankton – Principal Singers: (\$4,000)

To strengthen the adult choir for the parish by hiring four principal singers.

13. St. Michael Parish – Catechesis of the Good Shepherd: (\$6,000)

Funds to help start the Catechesis of the Good Shepherd at St. Michael’s parish.

14. Holy Name Parish – Projector: (\$1,550)

The religious education department of Holy Name would like to expand its resources and ability to hold large group sessions and speakers in their classes.

15. Elizabeth Ministries: (\$ 1,500)

Funding for two programs and care packages to support women who have life events such a miscarriage, still birth and infant loss in the Aberdeen area.

*Recording of the presentations of each grant request can be found online at shorturl.at/gknwE with a password of **bg*mo5QC**

11:20 a.m. VII. DISTRIBUTION OF FUNDS VOTE

11:35 p.m. VIII. OTHER BUSINESS (*Judy Spencer*)

1. Clarification of Policy, (\$10,000 and over requires Board of Directors Approval)
2. Grant Recipient Reports

11:45 p.m. IX. ADJOURN



Grant Review Committee Meeting Minutes Thursday, April 27, 2023

Holy Trinity Parish, Huron | Parish Hall | Zoom

Board Members Present: Mike Healy, Joan DeRouchey, Kami Kurtenbach, Carol Smith, Steve Smith, Ann Endres, Rich Korman, Cindy Korman, Deacon Joe Twidwell, Diana Twidwell, Judy Spencer, Brendan Van Sambeek, Lynn Van Sambeek, Al Kurtenbach, Reece Kurtenbach, Kim Peterson, Jerry Roggenbuck, Kathy Roggenbuck, Patty Czmowski

Staff Present: Mike Bannwarth, Jan Feterl,

Judy Spencer opened the meeting with prayer and remarks.

Joe Twidwell made a motion to approve the minutes from the November 3, 2022 meeting, seconded by Kami Kurtenbach. Motion carried.

Kami Kurtenbach made a motion to approve the minutes from the March 22, 2023 meeting, seconded by Joan DeRouchey. Motion carried.

GRANT DISTRIBUTION/UPDATE REPORT (Mike Bannwarth)

- The distributions report was noted in the packet. There were no questions or comments.
- Funds have not yet been distributed to St Joseph Classical School, pending the hire of the position for which funds were to be utilized.

GRANT FUNDS AVAILABLE (Mike Bannwarth)

- Grants Funded history was referenced in the packet with no questions
- Grant Funds available report was reviewed and noted that there is \$115,815 available
- Grant Distributions requiring Bishop and Board Approval were reviewed. These note those endowments with no stated purpose and those with a stated purpose, but all requiring Bishop and Board approval.

Mike Healy made a motion of recommendation to Full Board for Grant Distributions, second by Diana Twidwell. Motion carried.

GRANT REVIEW & RECOMMENDATIONS

Grant Policy & Procedures - Review and discussion considerations. Alignment with vision of Lifelong Catholic Missionary Discipleship through God's Love and Happy, Healthy and Holy clergy, staff and parishioners.

The following applications were discussed with the recommendation and decisions noted.

I Believe Prison Project: (\$12,000)

The goal of the project is to bring South Dakota artists and national dance/theater professionals into the South Dakota State Penitentiary to conduct several teaching sessions giving

incarcerated men an opportunity to express their faith by the use of their talents of art, dance and theater

Motion was made by Kim Peterson, seconded by Kathy Roggenbuck, to approve a grant of \$4,500. Motion carried.

The Furniture Mission of South Dakota: (\$9,750)

The purpose of this project is to raise funds to purchase 65 bed frames and box springs for the many elderly and disabled individuals who come to us for furniture donations

Motion was made by Joe Twidwell, seconded by Brendan Van Sambeek to approve a grant of \$7,000. Motion carried.

HOPE IN GOD Retreat: (\$9,500)

This retreat will be a first of its kind at The Abbey of the Hills and will serve to help women heal from the adverse life-long effects of sexual abuse

Motion was made by Kathy Roggenbuck, seconded by Ann Endres to approve a grant of \$9,500. Motion carried.

The Banquet, Pierre: (\$9,500)

The Banquet is a free weekly meal served on Thursday's to anyone in need of nourishment that is provided by community members who buy, prepare and serve the meal

Motion was made by Diana Twidwell, seconded by Carol Smith to approve a grant of \$4,000. Motion carried.

St. Lamberts- Catechesis of the Good Shepherd: (\$8,000)

St. Lamberts would like to build an additional atrium and train two additional catechists in Level 3 to accommodate their growing catechesis program

Motion was made by Kami Kurtenbach, seconded by Joan DeRouchey to approve a grant of \$8,000. Motion carried.

Communications Department- Photo/Video studio: (\$5,500)

The Communications Department would like to convert unused space in one of the Chancery suites into a new photo and video studio that can be used by all departments of the Chancery, the Foundation and The Lourdes Center

Motion was made by Ann Endres, seconded by Kim Peterson to approve a grant of \$5,500. Motion carried.

Right to Life Convention: (\$5,000)

Asking for funds for an event that is designed to educate the public on the sanctity of human life from conception to natural death

Motion was made by Mike Healy, seconded by Lynn Van Sambeek to approve a grant of \$5,000. Motion carried.

Other Business – The committee reviewed and discussed the \$10,000 threshold for which grants requests are presented to the full board for approval. Consensus was that the amount is appropriate and should remain.

Motion was made by Kim Peterson, seconded by Kami Kurtenbach to adjourn. Motion carried.

**CATHOLIC FOUNDATION FOR EASTERN SOUTH DAKOTA
DISTRIBUTIONS AND GRANTS
FOR THE YEAR ENDED JUNE 30, 2023**

Description	Endowment Distributions 6/30/2023	Directed Distributions 6/30/2023	Total Distributions 6/30/2023	Total Distributions 6/30/2022
Adoration Sisters/Monastery	\$ 24,670	\$ 59,738	\$ 84,408	\$ 116,191
Bishop Dudley Hospitality House	96,646	176,403	273,049	217,417
Cathedral of St. Joseph	131,624	23,470	155,094	119,750
Catholic Parishes	210,315	523,900	734,214	535,518
Catholic Schools	604,804	232,033	836,837	810,848
Catholic Social Ministries	78,494	127,535	206,029	163,787
Cemeteries	38,796	1,100	39,896	30,094
Communications	41,309	24,191	65,500	51,666
Diocesan Ministry Support	103,165	41,776	144,941	193,611
Diocese of Tshumbe	-	1,345,950	1,345,950	1,427,810
Mother Teresa Fund	2,160	-	2,160	5,786
Native American Ministry	33,873	-	33,873	31,722
Newman Centers	83,993	220,599	304,592	261,075
Priest Education	22,390	-	22,390	19,924
Priest Retirement	4,119	39,481	43,600	4,907
Religious Communities	45,869	102,876	148,745	1,300,540
Religious Education	176,585	79,747	256,332	335,957
Retreat Center	98,139	131,409	229,548	278,322
Secondary Education	19,457	53,367	72,824	24,633
Seminarian Education	537,062	194,589	731,651	719,356
Special Needs Ministry	20,921	-	20,921	12,643
St. Joseph Catholic Housing	-	10,000	10,000	-
St. Raphael Fund	2,000	-	2,000	3,563
The Lourdes Center	72,849	84,265	157,114	171,419
Youth Ministry	22,143	-	22,143	20,670
Other	40,533	387,321	427,854	610,971
	<u>\$ 2,511,915</u>	<u>\$ 3,859,749</u>	<u>\$ 6,371,664</u>	<u>\$ 7,468,182</u>

Catholic Foundation for Eastern South Dakota

Past Grants Funded

November 2, 2023

Date of Grant	Recipient	Purpose	Amount
9/27/2023	Pius XII Newman Center	Augustine Way Speaker	\$ 1,000
4/27/2023	Prison Ministry	I Believe Project	4,500
4/27/2023	The Furniture Mission	Beds for Elderly and Disabled	7,000
4/27/2023	Divine Providence	Hope in God Retreat	9,500
4/27/2023	The Banquet-Pierre	Program Expansion	4,000
4/27/2023	St Lambert Parish-Sioux Falls	Catechisis of the Good Shepherd	8,000
4/27/2023	Diocese	Communications Studio for Programming	5,500
4/27/2023	Aberdeen Area Right to Life	Convention, Education and Promotion	5,000
11/3/2022	The Lourdes Center	Internship to expand programming in Diocese	6,500
11/3/2022	Diocese of Sioux Falls	Marquette Method NFP Training	1,300
11/3/2022	SC Coalition Against Human Trafficking	Awareness and Education	2,000
11/3/2022	Roncalli Campus Ministry	Discipleship Initiative	3,000
11/3/2022	Ecce Ancilla Domini	Houses for women discerning religious life	7,910
11/3/2022	Immaculate Conception Parish	Finding God, Our Response - Faith Formation	10,000
11/3/2022	The Lourdes	Tilma Website Platform	11,700
11/3/2022	St Joseph Classical School	Training and Materials Deferred	13,500
11/3/2022	St Joseph Classical School	Training and Materials Deferred, Pending Hire	14,500
4/28/2022	Diocese of Sioux Falls	Lumen Family Nights	3,500
4/28/2022	Risen Savior Parish	Catechesis of the Good Shepherd Training	2,468
4/28/2022	Mission Blue Print	Men's Conference	8,000
11/4/2021	Immaculate Conception Parish	St Vincent de Paul Conference start up support	1,272
11/4/2021	Catholic Family Services	Catholic Psychotherapy Assoc Conf	4,250
11/4/2021	Pro Ecclesia Sancta	Religious Sisters and Brothers Start up expenses	10,000
11/4/2021	Naomi Project	Labor Trafficking Initiative	8,000
11/4/2021	Avera Behavioral Health Closet	Clothing for patients	5,000
11/4/2021	Discipleship and Evangelization	Mobile Video Production Equipment	10,000
11/4/2021	Diocese of Sioux Falls	StrengthFinder Coaching Training	12,000
11/4/2021	Discipleship and Evangelization	School of Missionary Discipleship	4,000
10/29/2021	Diocese of Sioux Falls	Through God's Love Conference	1,000
4/29/2021	John Paul II School	STREAM Lab	7,500
4/29/2021	Diocesan Prison Ministry	Spiritual Direction Training (Paid over three years)	9,000
4/29/2021	Bishop O'Gorman High School	Counseling for Staff	6,000
4/29/2021	Diocese of Sioux Falls	Lumen Christi	10,000
4/29/2021	Catholic Family Services	Enhance Client Space	10,000
11/5/2020	Immaculate Conception Parish	LATC Catholic Faith Fellowship Program	3,000
11/5/2020	Diocese of Sioux Falls	NET Ministries	15,000
11/5/2020	Catholic Community Foundation	COVID Relief Fund	2,241
11/5/2020	Bishop O'Gorman Catholic Schools	Out of the Shadows	20,000
11/5/2020	St Teresa Parish	ACT 20 Program	975
6/18/2020	Diocese of Sioux Falls-Bishop's Discretion	Establish prison missionary position	41,200
1/17/2020	Cathedral of St Joseph	Projection for Bishop Ordination	760
11/19/2019	Pius XII Newman Center	Speaker for student engagement	3,000
11/19/2019	Mission Blue Print	Men's online ministry tool	2,500
11/19/2019	Avera McKennan	Farm Stress Program	12,000
8/20/2019	Diocesan Catholic Schools	Age Appropriate Bibles	15,000
8/20/2019	Aberdeen Catholic Schools	STREAM Lab	7,000
8/20/2019	John Paul II Elementary Mitchell	Internet Connectivity	7,000
8/20/2019	Office of Catholic Schools	Gender identity Workshop	3,000
8/20/2019	South Dakota Catholic Conference	Surrogacy Education	2,000
8/20/2019	Engaged Encounter	CEE App	950
11/8/2018	Diocesan Catholic Schools	NCEA National Convention Transportation for Schools	5,000
11/8/2018	Hand in Hand	Legal assistance for minors in SD seeking asylum	5,000
11/8/2018	Immaculate Conception School-Watertown	Smart Stream Lab	7,500
11/8/2018	Mt Marty College Campus Ministry	2019 Catholic Social Ministry Gathering attendance	3,000
11/8/2018	Real Presence Radio	Assistance for purchase of KGWD	9,500
11/8/2018	Abetdeen Catholic Community	Fr Josh Waltz, Catholic Schools week speaker	800
7/6/2018	Catholic Family Services	Camp Sydney	2,000
7/6/2018	Benedictine Multi Cultural Center	Integrating Hispanic Parishioners in the local Church	3,800
7/6/2018	Abbey of the Hills	Cath Collegiate Leadership Conf (\$4,000 refunded)	-
7/6/2018	Diocese-Stewardship	Regional Stewardship Conference	6,000
7/6/2018	Bishop Dudley Hospitality House	Family Resource Advocate	20,000
2/1/2018	Boy Scout Troop 48	Eagle Scout Project Materials at St Michael Cemetery	250
1/2/2018	Reach Literacy	Reach Literacy Center-Reading, writing skills for adults	500
12/20/2017	St Vincent de Paul	Holy Innocents Diaper Ministry	5,000
12/20/2017	Sioux Falls Catholic Schools	Faculty Retreat and Parent Workshop	1,500
6/1/2018	St Joseph School/Pierre Catholic Comm	Matching Grant	5,000
10/23/2017	Marian Apostolate	100th Anniversary of Fatima Commemoration	5,000

10/23/2017	Office of Discipleship & Evangelization	Women's Conference	5,000
5/24/2017	St Joseph Bakhita Parish	Youth Day (Approved by Foundation)	250
5/24/2017	St Joseph Bakhita Parish	Sudanese Annual Conference	500
12/29/2016	Hospital Bon Samaritan	Truck for services	9,702
11/11/2016	St Vincent de Paul	Holy Innocents Diaper Ministry	9,800
11/11/2016	Immaculate Conception Parish	Faith and Real Life Series	5,000
7/1/2016	South Dakota Catholic Conference	Funds to explore establishment of conference	10,000
9/28/2016	O'Gorman Junior High School	Jason Evert speaker-Theology of the Body for Teens	2,000
9/28/2016	O'Gorman High School	Jason Evert speaker-Virtue of Chastity and Purity	2,000
9/28/2016	SDSU Newman Center	Jason Evert-Save your marriage before meeting Spouse	2,000
9/28/2016	Diocese-Safe Environment	Produce training video	2,000
7/1/2015	Diocesan Work Camp (Pd 8/31/16)	Youth Mission Experience	8,000
12/31/2015	Diocese-March for Life	March for Life assistance for key parish leaders	3,500
12/31/2015	Catholic Diocese of Sioux Falls	Enhancing parish ministry through technology	5,000
10/1/2015	Diocese-Conference scholarships	Parish scholarships for ParishSoft User Conference	3,500
10/1/2015	Legacy of Faith	Legacy Book	3,500
11/6/2014	Catholic Diocese of Sioux Falls	125th Legacy Event	10,000
11/6/2014	Cathedral of St Joseph	Mens's Business Luncheon	3,000
7/16/2014	Holy Spirit Sioux Falls	Men's Spiritual Retreat	250
7/31/2014	Diocese-Discipleship and Evangelization	Software licenses to create online adult leader courses	3,000
7/31/2014	Catholic Family Services	Establish grief lending library	2,500
7/14/2014	Harmony South Dakota	Orchestra program fo underprivileged children	5,000
7/14/2014	HBS Foundation	Roof for Hospital Bon Samaritan	2,500
2/28/2014	Marian Apostolate	Production of "Faustina: Messenger of Divine Mercy"	500
11/8/2013	Catholic Diocese of Sioux Falls	Diocesan Technology Training Lab	7,500
11/8/2013	Sacred Heart Parish, Aberdeen	Catechesis of the Good Shepherd	6,000
8/28/2013	Children's Connection Program	Family Program for those in prison	5,000
8/28/2013	Risen Savior Rosay Guild	Create, distribute and promote the rosay	500
8/28/2013	Engaged Encounter	Projector	477
8/28/2013	St John the Baptist Parish, Thailand	Education of poor children in Thailand	1,580
11/30/2012	Diocese-Office of Special Needs	Special Education Technology for small schools	3,000
11/14/2012	Immaculate Conception School	Renaissance Learning literacy program	3,300
11/14/2012	Cathedral of St Joseph	Organization of Catholic Business Fraternity model	3,300
10/17/2012	Holy Spirit Sioux Falls	Mens Retreat (Deacon Ralph Poyo at Broom Tree)	500
8/2/2012	South Dakota Catholic Radio	Equipment and start up	5,000
8/2/2012	Holy Rosary School	Assistance for White Boards	1,056
7/31/2012	Marian Apostolate	St Maximilliam Kolbe Production	500
1/18/2012	HBS Foundation	Equipping maternity ward	3,500
12/31/2011	Office of Special Needs	Empowering Catholic Schools programming	3,500
12/31/2011	Marriage, Family and Respect Life	End of life resource booklets	1,183
12/7/2011	South Dakota Catholic Radio	Start up costs	5,000
9/30/2011	Catholic Family Services	Post Abortion Healing Ministry	6,100
9/14/2011	Beginning Experience	BE Retreat Cost	2,500
8/31/2011	Deacon Formation	Tuition Assistance	577
2/14/2011	Mount Marty College	Vespers recording	5,000
11/23/2010	PRH Institute	Prison education ministry-refunded	(2,000)
10/6/2010	Catholic Radio	Start up costs	500
7/31/2010	Family Connection	Hospitality Houses-refunded	2,000
7/31/2010	Diocese-Office of Special Needs	Technology for Special Needs in Catholic Schools	3,000
7/31/2010	Divine Collision	Outreach to Catholic Youth	5,000
2/24/2010	PRH Institute	Prison education ministry	2,000
7/31/2009	Catholic Family Services	Companioning the Bereaved	2,500
7/31/2009	Diocese of Sioux Falls Catholic Schools	NECA Conference Travel	2,500
7/31/2009	Habitat for Humanity	Dakota Tipis	1,000
7/31/2009	Planning Life, Inc	Planning Life collaboration	750
1/13/2009	Diocese of Sioux Falls Faith Formation	Becoming a Marriage Building Church charter bus cost	1,000
1/13/2009	Diocese of Sioux Falls Youth Formation	Totus Tuus	2,000
1/13/2009	Diocese of Sioux Falls Youth Formation	Discipleship Camp	2,000
1/13/2009	Diocese of Sioux Falls Technology	Technology training for parishes, schools and offices	2,483
1/13/2009	Diocese of Sioux Falls Respect Life	Respect Life Retreat at Broom Tree	1,200
8/27/2008	Parish Caring Ministries	Parish Nursing-Wessington Springs	500
7/31/2008	Diocese of Sioux Falls Youth Formation	Discipleship Camp	500
7/31/2008	Diocese of Sioux Falls Diaconate Prog	Deacon Formation program	1,000
7/31/2008	Diocese of Sioux Falls Youth Formation	Totus Tuus	1,500
7/16/2008	SDSU Newman Center	Focus Evangelization Program-expansion	3,000
7/16/2008	Presentation Sisters	Women's Domestic Support Group	2,500
11/12/2007	Sioux Empire Homeless Coalition	Advocacy Work of the Homeless	500
11/12/2007	Berakah House	Resettling Residents to SD	2,000
11/12/2007	St Francis House	Secure Our Home - purchase of securities cameras	800
11/12/2007	Family Life Office	Family Camp	3,000
7/10/2007	SDSU Newman Center	Focus Evangelization Program	5,000
7/10/2007	Sioux Falls Catholic Schools	Sunday Systems Remedial Phonetics	1,000
7/31/2007	Catholic Family Services	Rachel's Vineyard Post Abortion Healing Program	1,000
7/31/2007	Diocese of Sioux Falls Catholic Schools	Diocesanwide Inservice Training	1,000
1/5/2007	St. Francis House	Good Night Sleep Project	1,000
1/5/2007	USD Newman Center	Speaker fee for leadership seminar	1,000

1/5/2007	Planning Life, Inc	Rent assistance	4,000
9/20/2006	Holy Spirit Sioux Falls	Matthew Kelly-speaker	500
9/20/2006	John Paul II Elementary Mitchell	NICE Conference	500
10/20/2006	Vote Yes for Life.Com	Referendum support	1,000
5/5/2006	Mount Marty College	Establish Msgr McEaney Endowment	5,000
5/5/2006	Angel Lee Cronin Fund	Support burials of newborn babies	1,000
5/5/2006	Dakotah Tipis House/Habitat	Assist with building materials for a home	3,700
5/5/2006	Diocese-Seminarian Education	Seminarian Education	12,169
5/5/2006	Diocese-Education/Formation	Master Catechist training	32,462
11/4/2005	Catholic Diocese of Sioux Falls	Interpreter services for diocesan retreats and programs	1,500
11/4/2005	Catholic Family Services	Project Safe Environment	3,200
4/29/2005	Center for Bio-Ethical Reform SD	Genocide/abortion awareness program on campuses	3,000
4/29/2005	Catholic Diocese of Sioux Falls	Formation program for deacon candidates	3,000
4/29/2005	Presentation Sisters	Caminando Juntos-Immigration Specialist credentialing	2,000
4/29/2005	Diocese-Seminarian Education	Seminarian Formation House-Denver	10,020
4/29/2005	Diocese-Education/Formation	Master Catechist training	28,645
11/5/2004	St. Joseph Cathedral	Student transportation	1,000
11/5/2004	Diocese-Education/Formation	Campus ministry Augustana/USF	1,000
11/5/2004	Berekhah House	Dryer	400
11/5/2004	St. Joseph Parish, Mobridge	Youth center	2,500
11/5/2004	Sisseton Catholic Community	Suicide prevention task force	3,000
9/20/2004	Fairness and Equality in Education	Materials expense for Ballot Initiative	1,000
8/26/2004	Family FUNraiser for Life	Lunch sponsor. All event proceeds go to Birthright	500
4/30/2004	Sioux Empire Marriage Savers	Marriage prep and marriage saving programs	2,000
4/30/2004	Diocese-Seminarian Education	Seminarian Formation House-Denver	8,788
4/30/2004	Diocese-Education/Formation	Master Catechist training	24,916
11/14/2003	Diocese-Education/Formation	Dynamic Marriage Training Facilitator	1,000
11/14/2003	Berakhah House	Neuropathy therapy	1,200
11/14/2003	Birthright of Sioux Falls	24 hour access telephone line	1,200
11/14/2003	Diocese of Tschumbe Sisters	Tuition for nurse's training at Presentation College	1,200
5/2/2003	Diocese-Education/Formation	Master Catechist training	19,823
5/2/2003	Diocese-Seminarian Education	Institute for Priestly Formation	6,206
5/2/2003	Diocese-Bishop	For the Poor outside the diocese, at Bishop's discretion	691
5/2/2003	Aberdeen Catholic Schools	Special Education	5,000
5/2/2003	Catholic Family Services	Family Grief Center	1,000
11/8/2002	Birthright of Sioux Falls	24 hour access telephone line	830
11/8/2002	St. Francis House	Repair women and children duplex	1,000
11/8/2002	Berakhah House	Special chiropractic table	400
11/8/2002	Sisters of Perpetual Adoration	Host baking equipment	4,572
5/3/2002	Diocese-Education/Formation	Institute of Religious Studies	21,977
5/3/2002	Diocese-Seminarian Education	Tuition/Education	6,164
5/3/2002	Holy Family Childcare	Support for implementation of marketing plan	4,860
5/3/2002	World Youth Day Participants	Pilgrim Books	1,500
5/3/2002	Catholic Schools	Tuition Software	2,500
5/3/2002	Catholic Schools	Establish Scrip program at small schools	3,000
11/2/2001	St. Paul Parish	Social empowerment task force on reservation	1,000
11/2/2001	Missionary Sisters of the Eucharist	Guatemalan Indian congregation nursing education	2,000
11/2/2001	Holy Family Childcare	Brochures	998
5/12/2001	Diocese-Education/Formation	Institute of Religious Studies	25,076
5/12/2001	Diocese-Seminarian Education	Tuition/Education	1,719
5/12/2001	Holy Cross School, Ipswich	Establish kindergarten program	7,000
11/3/2000	Yankton Catholic Community	Catholics Returning Home program	1,000
11/3/2000	Catholic Comm.Health Council-Aberdeen	Parish nursing	1,000
11/3/2000	USD Newman Center	Mission	950
5/12/2000	Diocese-Education/Formation	Institute of Religious Studies	23,000
5/12/2000	Diocese-TV Mass	Mass production	2,500
5/12/2000	Missionary Sisters of the Eucharist	Guatemalan Indian congregation nursing education	1,500
5/12/2000	Diocese-Communication Department	Video equipment-matching grant	5,000
11/5/1999	St. Anthony School-Hoven	School program	2,500
11/2/1999	Aberdeen Area Mentoring Program	Youth mentoring	1,500
4/30/1999	St. Joseph Cathedral parish	Parish nursing program	5,000
4/30/1999	Holy Family Childcare	Brochures	170
4/30/1999	Journey to Holiness	Rosary materials	823
4/30/1999	Journey to Holiness	Financial assistance for attendees	5,000
4/30/1999	Diocese-Communication Department	Digital studio	5,000
Total			\$ 990,843

**Catholic Foundation for Eastern South Dakota
Grant Funds Available for Review
November 2023**

	Amount
Funds Available for July 1, 2023 - June 30, 2024 Fiscal Year	
General Endowment	\$ 5,991
Anonymous (3035)	565
Dennis Bierschbach Endowment	1,139
John and Arlene Buittner Endowment	950
Fred and Joan DeRouchey Endowment	1,322
Marvin and Dorothy DeSchepper Endowment	9,625
Robert Dix Endowment	5,169
Ronald Eiesland Endowment	5,432
Roger and Cathryn Feickert Endowment	537
Ralph and Sylvia Grode Endowment	860
John and Amy Gruntmeier Endowment	5,947
Magnus Hansen and Dee Hanson Miller Endowment	795
Jerry and Ardis Hardie Endowment	76
Jim and Nini Hart Endowment	7,958
Henry and Josephine Hartung Endowment	484
Michael and Gerrie Healy Endowment	138
William Hoch Endowment	13
Harvey and Cynthia Jewett Endowment	37,941
Frank and Irene Josten Endowment	312
Clarence and Phyllis Justice Endowment	36,248
George Kayser Endowment	1,871
Tom and Dorothy Klosterman Endowment	86
Richard and Janet Kolker Endowment	2,307
Al and Irene Kurtenbach Endowment	7,787
Reece and Kami Kurtenbach Endowment	214
Jon and Shirley Larsen Endowment	541
Dorothy Lichty Endowment	175
Patrick Maroney Endowment	716
Joseph and Lois Mattecheck Endowment	478
Dale Murphy Endowment	274
Jeremiah and Mary Jean Murphy Endowment	399
Dick and Darlene Muth Endowment	727
Archie and Catherine Ostrander Endowment	1,869
Thad and Liz Rogers Endowment	1,665
Royce and Louine Schaufler Endowment	1,762
Spencer Family Endowment	2,091
Dennis and Rita Stevens Endowment	507
Jim and Tracy Thares Endowment	704
Brendan and Lynn Van Sambeek Endowment	1,795
Bernard Weber Endowment	592
Herman and Lola Weber Endowment	2,787
Pat and Theresa Wingen Endowment	11,177
Bob and Deb Winkels Endowment	704
Zimmer/Pruys Family Endowment	1,049
Ralph and Helen Kranz Fund (SD Community Foundation)	18,549
<i>Prison Ministry Spiritual Direction Training (Yr 3 of 3 yr commitment)</i>	<i>(3,000)</i>
<i>St Joseph Classical School Training (commitment)</i>	<i>(14,500)</i>
Funds Carried Over From Previous Year	<u>27,260</u>
Total Funds Available for 2023-2024 Fiscal Year	192,088

**Catholic Foundation for Eastern South Dakota
Grant Funds Available for Review
November 2023**

	Amount
Funds Available for July 1, 2023 - June 30, 2024 Fiscal Year	
Requested for Diocesan 2023-2024 budget:	
Seminarian Education from Gruntmeier Endowment	(5,947)
Seminarian Education from Hansen/Miller Endowment	(795)
Seminarian Education from Hart Endowment	(7,958)
Seminarian Education from Kayser Endowment	(1,871)
Seminarian Education from Kurtenbach Endowment	(7,787)
Discipleship/Evangelization Programs from Robert Dix Endowment	(5,169)
Discipleship/Evangelization Programs from Jewett Endowment	(29,550)
Discipleship/Evangelization Programs from Justice Endowment	(11,948)
Discipleship/Evangelization Programs from Ostrander Endowment	(1,869)
Discipleship/Evangelization Programs from Bernard Weber Endowment	(592)
Discipleship/Evangelization Programs from Herman and Lola Weber Endow	<u>(2,787)</u>
Total Requested for Diocesan 2023-2024 budget:	<u>(76,273)</u>

Grant Funds Available for 2023-2024 Fiscal Year	\$ 115,815
--	-------------------

Grant Funds Awarded at or since April 27, 2023 Meeting

Prison Ministry-I Believe	(4,500)
The Furniture Mission-Beds for elderly and disabled	(7,000)
Divine Providence-Hope in God Retreat	(9,500)
The Banquet-Pierre-Program Expansion	(4,000)
St Lambert Parish-Sioux Falls-Catechesis of GS	(8,000)
Diocese-Communication Studio for Programmin	(5,500)
Aberdeen Area Right to Life-Convention, Education and Promotion	(5,000)
Pius XII Newman-Speaker (Approved by CCFESD President)	<u>(1,000)</u>

Remaining Grant Funds Available for 2023-2024 Fiscal Year	<u>\$ 71,315</u>
--	-------------------------



Application for Financial Support – Policy and Procedure

Overview:

The Catholic Community Foundation for Eastern South Dakota (Catholic Foundation) was incorporated in 1987 for the purpose of advancing the outreach of the Church in eastern South Dakota. By supporting individual parishes, Catholic institutions and Diocesan ministries, the Catholic Community Foundation is able to help the Church better serve the needs of its parishioners. The Catholic Community Foundation is a 501(C)3 non-profit organization that is governed by an independent board of directors.

The Catholic Community Foundation manages over 1,100 accounts valued at \$114 million that serve the 120,000 Catholics living in the Diocese of Sioux Falls. The majority of the funds are “restricted” endowments, with distributions designated by donors to specific ministries or organizations; or agency accounts that are “owned” by individual parishes, schools or other charities. The Catholic Community Foundation’s endowments support parishes and ministries across the Diocese of Sioux Falls by providing ongoing funding for religious education, priest retirement, seminarian education, cemeteries, faith formation, counseling services and diocesan and other outreach ministries.

The Catholic Community Foundation has a modest amount of grant money available for distribution from its unrestricted endowments. The following policies and procedures have been adapted in managing unrestricted grant distributions.

Policy:

Requests for financial assistance require the review and approval of the Board of Directors and/or the Grant Review Committee of the Catholic Community Foundation.

- Grants are only made to ministries that follow Catholic moral and social values.
- Requests shall be limited to those that will better serve the spiritual, educational, health and social needs of the people served by the Catholic Diocese of Sioux Falls where other financial resources are not available.
- Grants are not made to capital campaigns, endowments or individuals, i.e., individual scholarships, etc., but to ministry programs, projects and institutions.
- Grants are not typically awarded to fund 100% of a project or a program need.
- Preference will be given to:
 - 1) Programs that are associated with a parish, Catholic school or ministry, within the Catholic Church of eastern South Dakota responding to the vision of Lifelong Catholic Missionary Discipleship Through God’s Love.
 - 2) A Diocesan-wide ministry designed to support the Church in fulfilling her call to evangelize to the faithful and non-believers alike
 - 3) Programing that has the greatest impact on the largest number of people.
 - 4) A ministry established for the benefit of a particular parish community or a small number and regional collection of parish communities.
 - 5) Community outreach ministries that complement ministries of the Catholic Church
 - 6) One-time gifts, versus multi-year gifts, to help initiate new programming
 - 7) Requests that seek matching funds for greater community engagement.
- All requests will be reviewed by the following committee guidelines:
 - 1) For requests over \$10,000 the full Board of Directors will approve/deny requests at their semi-annual meetings.
 - 2) For requests of less than \$10,000 the Grant Review Committee may approve/deny request;
 - 3) The President of the Catholic Foundation can make grant distributions up to \$1,000 without the prior approval of the Grant Review Committee or Board of Directors.

Procedure:

1. Requests shall be submitted on the form - "Application for Financial Support" - available from the Catholic Community Foundation. The form should be signed by the person coordinating the ministry and a person overseeing the ministry.
2. The application is to be submitted to Mike Bannwarth, Director of Finance and Administration, Catholic Community Foundation for Eastern South Dakota, 523 N Duluth Avenue, Sioux Falls, South Dakota, 57104, 988-3788, mbannwarth@ccfesd.org. All applications must reach the Catholic Foundation before **March 1, or September 1.**
3. The Catholic Community Foundation staff will assemble the grant requests, provide research as necessary and distribute to Grant Review Committee one week prior to its meetings.
4. The Catholic Community Foundation Board of Directors or its Grant Review Committee may request an interview of the appropriate parties associated with the project during the review process.
5. The Grant Review Committee shall review the application(s) and recommend acceptance, rejection or change of request to the Catholic Community Foundation Board of Directors at its semi-annual board meetings.
6. The Director of Finance and Administration shall inform the project coordinator of the acceptance or rejection of the grant request.
7. Annual distributions for approved grant applications will be distributed by the Catholic Community Foundation beginning July 1 of each fiscal year.
8. Within 60 days of the end of the completed projects, or annually for ongoing projects, a written report outlining the use of the distributed funds shall be forwarded to the Director of Finance and Administration of the Catholic Community Foundation.
9. Funds approved and distributed for projects, but unused within one year of date of distribution, shall be returned to the Catholic Community Foundation, or a request for an extension of up to an additional one year must be submitted by the applicant for approval by the Grant Review Committee. Additional one year requests may be submitted.
10. Where applicable, a list of the organization's board members or governing body and an annual operating budget shall accompany each request.
11. The Catholic Community Foundation should be notified by the recipient organization and given the opportunity to be, or not be, included in any promotional materials or press releases related to the program funded in part, or whole, by the Catholic Community Foundation.

The Catholic Community Foundation for Eastern South Dakota
523 N. Duluth Avenue, Sioux Falls, SD 57104 ~ Phone: (605) 988-3788
www.ccfesd.org

All applications must be submitted to the Catholic Community Foundation by: March 1 or September 1



CRITERIA QUESTIONS FOR GRANT APPLICATIONS

1. **Prior Requests:** Has the Catholic Community Foundation approved a grant before to this entity?
2. **One Time:** Is the request for one time capital expenditure? Is the request for start up funds?
3. **Mission:** How does the project support the mission of the Catholic Community Foundation, the Church in eastern South Dakota, beyond?
4. **Impact:** How many lives will be impacted by the request (few/many)?
5. **Service Focus:** What focus would the activity primarily support?
 - **Education**
 - **Health**
 - **Social**
 - **Other**
6. **Special:** Is the request for project beyond the normal operations of the entity? (Innovative, progressive, enhancing)
7. **Options:** Are there other sources of funding, listed/not listed? If an ongoing project, are their future funding sources after the CCFESD grant?
8. **Area Served:** Geographic area served by a similar grant request? Is it parish specific or diocesan wide? If parish/area specific is it a program that can be modeled by other parishes?



Grant Review Worksheet

Available for Distribution = \$71,315*

Grant Request	Requested Amt	# people Impacted	Notes/Comments	Pre \$	Final \$
Abby of the Hills-Retreats	\$34,000		Increase Day of Recollection from 50 to 75, add 50 per each evening and w/e added retreats		
Mission Blue Print-Retreats	\$28,550	100 men 75 revival 150 women			
St Josephine Bakhita Community	\$20,000	Over 200 families			
SD Prison Literacy Program	\$12,000	3 tutors to work with inmates			
Lost and Found Survivors Joining 4 Hope	\$10,000	Assists 50 families/year, average \$2,500			
Mount Marty-Magnify at the Mount	\$ 10,000	150 additional students and leaders			
Haven Center	\$ 9,500	New center, currently no center in Northeast SD			
O'Gorman Rome Pilgrimage	\$ 9,000	30 students and 6-7 chaperones			
Step Up Ministries	\$ 8,000	Have helped over 100, turned away as many			
Blessed Sacrament-Florence-Evie's Angels	\$ 5,000	Families in Pastorate 6			
Live Inspired 365	\$ 5,000	Goal to reach all SD schools			
Sacred Heart, Yankton-Principal Singers	\$ 4,000	Yankton Sacred Heart Parish			
St Michael, Sioux Falls-Catechisis of the Good Shepherd	\$ 6,000	Level 1 CGS 3-6 year olds			
Holy Name, Watertown Rel Ed Technology	\$ 1,550	200 children, but whole parish for events			
Elizabeth Ministries	\$ 1,500	20-40 people			

*All available funds do not need to be distributed.

Any remaining funds will be carried over to the next semi-annual board meeting.



Application for Financial Support

All applications must be submitted to the Catholic Community Foundation by: **March 1 or September 1**

PROJECT DATA:

Project name: Abbey of the Hills Spiritual Retreat Expansion

Brief summary of project: to expand the spiritual ministry at the Abbey of the Hills.
The purpose of these funds is to provide opportunities for more people "to grow
in their journey in lifelong Catholic missionary discipleship through God's love."

Ministry/project sponsor: Abbey of the Hills Inn & Retreat Center

Address: 46561 147th St. PO Box 38 Marvin, SD 57251

Date submitted: August 21, 2023 Telephone: 605-398-9200

Amount requested from Catholic Foundation: \$34,000

Printed name and signature of ministry coordinator / organization CEO:

Deacon Paul Treinen

(printed name)

Deacon Paul Treinen

(signature)

Director

(title)

Signature of organization's board chairperson, or pastor/bishop:

RT

Roman Taffe – Abbey Board of Directors
Board Chairperson

(If applicable, please attach list of organization's board members or governing board.)

(If applicable, please attach list of organization's board members or governing board.)

Abbey of the Hills Board of Directors

Roman Taffe – President

Deacon Paul Treinen – Vice President

Jim Heller – Secretary/Treasurer

Lorin Brass – Member

Tom Henrich – Member

Michelle Moberg – Member

Val Rausch – Member

Julie Treinen – Member

Wade Van Dover - Member

SUPPORTING DATA AND RATIONAL:

It is acceptable to provide responses on a separate sheet.

1. Description of project:

(What is the ministries intended purpose? How will the ministry achieve its goal?)

SEE ATTACHED

2. Expected results/benefits of the ministry's project:

(How will project be evaluated? How many people will be served? Anticipated long-range benefits? How will project benefits be shared with others?)

SEE ATTACHED

3. Financial analysis of project including how project is included in budget: (You may wish to attach a proposed budget for income and expensing of this project's direct costs.)

SEE ATTACHED

4. Alternative sources of current and future funding (be certain to note the status of other requests that have been made):

SEE ATTACHED

5. Expected date of project completion:

SEE ATTACHED

6. Does the organization agree to submit a progress report if a grant is paid?

SEE ATTACHED

All applications must be submitted to the Catholic Community Foundation by: March 1 or September

1. Please email Application & any additional information to mbannwarth@ccfesd.org or mail to:

**The Catholic Community Foundation for Eastern South Dakota
523 N. Duluth Avenue, Sioux Falls, SD 57104 ~ Phone: (605) 988-3788**

1. The intended purpose of the funds for this Abbey spiritual retreat ministry expansion is to provide opportunities for more people *to grow in their journey in lifelong Catholic missionary discipleship through God's love*. This ministry includes expanding current and offering new spiritual retreats for guests. These would include the following for one calendar year:

- a. **12/Monthly Days of Recollection**

This day long retreat consists of two conferences, Mass, lunch, adoration and an opportunity for the Sacrament of Reconciliation. Time: 10:00 AM-3:00 PM.

- b. **4/Evenings of Recollection**

This evening retreat would include a meal, conference, adoration and an opportunity for the Sacrament of Reconciliation.

- c. **2/Weekend Retreats**

These one day retreats held on the weekend would include a focus of God's Divine Mercy/Eucharist and His Divine Love. These retreats would be sacramentally driven by the Eucharist, adoration, and the Sacrament of Reconciliation as well as help accommodate those people working during the week.

2. The expected results/benefits of this ministry's project will be to increase the number of retreatants that attend the Abbey the current Days of Recollection from an average of 50 people to 75 people per month. The Evening of Recollections and the new weekend day retreats will be new Abbey programming. A goal of 50 participants for the Evening of Recollection and weekend day retreats has been set.

These retreats will use an evaluation form filled out by all participants. These are used by the Abbey staff and spiritual committee to provide topics that our guests are asking for in their journey to become lifelong Catholic missionary disciples. In addition, these forms will also measure: overall experience, food, lodging, conference room space and if they participant was able to "rediscover peace" while spending time at the Abbey.

The benefits of this project will be shared with others through marketing (Bishop's Bulletin, emails, website, Facebook, radio, newsletters, pamphlets, etc.) Word of mouth will be an important factor as well. By sharing these opportunities with priests, faith formation directors, youth group leaders, current guests and those new to the Abbey will help bring awareness to this faith-filled opportunities available at the Abbey of the Hills.

3. See attached financial analysis of project. This current project is not included in the current 2023 budget. If approved for this project, the total amount will be included in the 2024 budget.
4. Current funding of the Days of Recollection are provided by donations of attendees. Some are able to pay enough to cover their costs and some are able to pay only what they can afford. The Abbey does not turn away anyone with the inability to pay for a spiritual retreat. In order to grow the amount of spiritual retreats, additional funding is needed.
5. The expected date of project completion: Dec. 31, 2024
6. Yes, the Abbey of the Hills will gratefully submit a progress report if the grant is paid.

The Abbey of the Hills would like to extend its sincerest gratitude to the Catholic Community Foundation of South Dakota for its consideration of this grant request. May God bless you all. Thank you.

**Catholic Community Foundation Eastern South Dakota
Grant Application: Abbey of the Hills Inn & Retreat Center**

Financial Analysis

Day of Recollection (12 per year)	Per Event Based on 50 Attendees			
Travel Expenses - Priests/Speakers	\$	300.00		
Priest Stipend - Mass and Reconciliation	\$	125.00		
Supplies	\$	500.00		
Food	\$	750.00		
Speaker Stipend	\$	150.00		
	\$	1,825.00	per month	x12 \$ 21,900.00
Evening of Recollection (4 per year)	Per Event Based on 50 Attendees			
Travel Expenses - Priests/Speakers	\$	300.00		
Priest Stipend - Reconciliation	\$	50.00		
Supplies	\$	500.00		
Food	\$	750.00		
Speaker Stipend	\$	150.00		
	\$	1,750.00	per event	x4 \$ 7,000.00
1 Day Retreats to be held on a weekend (2 per year)	Per Event Based on 50 Attendees			
Travel Expenses - Priests/Speakers	\$	300.00		
Priest Stipend - Mass and Reconciliation	\$	125.00		
Supplies	\$	500.00		
Food (2 meals)	\$	1,500.00		
Speaker Stipend	\$	150.00		
	\$	2,575.00	per event	x2 <u>\$ 5,150.00</u>
Total for year				\$ 34,050.00



Catholic
COMMUNITY
FOUNDATION
FOR EASTERN SOUTH DAKOTA

Application for Financial Support

All applications must be submitted to the Catholic Community Foundation by: March 1 or September 1

PROJECT DATA:

Project name: Mens Conference

Brief summary of project: This project is a 1 Day Conference helping men recognize their identity + mission.

Ministry/project sponsor: Mission Blueprint

Address: P.O. Box 112, Brookings SD 57006

Date submitted: Aug. 30, 2023 Telephone: 605-651-0313

Amount requested from Catholic Foundation: \$ 11,150

Printed name and signature of ministry coordinator / organization CEO:

Chen Gauer [Signature] Founder / G.M.
(printed name) (signature) (title)

Signature of organization's board chairperson, or pastor/bishop:

[Signature] 8/29/23

(If applicable, please attach list of organization's board members or governing board.)

**SUPPORTING DATA AND RATIONAL:
The Mission Blueprint MEN'S CONFERENCE**

Description of project: (What is the ministries intended purpose? How will the ministry achieve its goal?)

Men today are not engaged in their faith, and certainly not in their mission. Mission Blueprints goal is to help men understand their identity as Sons of the Father, and second to prepare or engage in being the spiritual Father of their homes.

Mission Blueprint's Mens Conference is a day long conference filled with keynote talks, testimony, meals, and fellowship.

Expected results/benefits of the ministry's project: (How will project be evaluated? How many people will be served? Anticipated long-range benefits? How will project benefits be shared with others?)

Our aim is for every man to know, love and serve Jesus. One constant theme is the necessity for men to pray the holy hour. By the end of the conference, everyman will 1) know they may have a relationship with the triune God and 2) engage in the God mission for their life through their vocation.

The goal is for 100 men to attend. The conference will have evaluation prepared ahead of time. Testimonies of conference members are usually included in a quarterly newsletter.

Financial analysis of project including how project is included in budget: (You may wish to attach a proposed budget for income and expensing of this project's direct costs.)

See budget proposal attached

Alternative sources of current and future funding (be certain to note the status of other requests that have been made):

Mission Blueprint is a donation based ministry. 87% of our income is donor based.
*Request made fall of 2022, and project completed February 18, 2023.

Expected date of project completion:

January 3, 2024

Does the organization agree to submit a progress report if a grant is paid?

Absolutely!

Budget for Men's Conference

Speaker Fee: \$4000

Speaker Travel: \$1600

Speaker Lodging: \$750

Event Rental Fee: \$800

Lunch: \$1500

Advertising: \$1000

Sound and Lighting: \$1500

Total: \$11,150



Catholic
COMMUNITY
FOUNDATION
FOR EASTERN SOUTH DAKOTA

Application for Financial Support

All applications must be submitted to the Catholic Community Foundation by: March 1 or September 1

PROJECT DATA:

Project name: Revival Conference

Brief summary of project: This project helps Christians understand and experience the Holy Spirit, and to become a disciple of Christ.

Ministry/project sponsor: Mission Blueprint

Address: P.O. Box 112, Brookings SD 57006

Date submitted: Aug. 30, 2023 Telephone: 605. 651.0313

Amount requested from Catholic Foundation: \$ 9300

Printed name and signature of ministry coordinator / organization CEO:

Chen Gaur
(printed name)

[Signature]
(signature)

Founder / C.M.
(title)

Signature of organization's board chairperson, or pastor/bishop:

[Signature] 8/29/23

(If applicable, please attach list of organization's board members or governing board.)

**SUPPORTING DATA AND RATIONAL:
Revival Conference**

Description of project: (What is the ministries intended purpose? How will the ministry achieve its goal?)

St. Pope Paul VI expressed the problem in the 1970's when he spoke about uncommitted Catholics as "*baptized pagans*". I believe he meant lay people are caught up in the world and not their faith. This is the modern day tragedy.

Our intention here is to follow the Bishop's lead to *Set Ablaze* and help the lay people to understand and receive the power of the Holy Spirit, tapping into the Sacrament of Confirmation.

Revival is a two day conference that help lay people understand the Trinity, particularly the Holy Spirit. It provides keynote talks, loads of testimonies, meals, praise and worship, and prayer ministry.

Expected results/benefits of the ministry's project: (How will project be evaluated? How many people will be served? Anticipated long-range benefits? How will project benefits be shared with others?)

The biggest benefit of all is to experience the love of God. This conference is designed to help lay people open their hearts to God in a way they didn't know possible.

The long range benefit: we gain another follower of Jesus.

Our goal is 75 participants.

Evaluations will be provided at the end of the conference. Testimonies will be the vehicle to share how God moved during the Revival conference either by video or newsletter.

Financial analysis of project including how project is included in budget: (You may wish to attach a proposed budget for income and expensing of this project's direct costs.)

See budget proposal attached

Alternative sources of current and future funding (be certain to note the status of other requests that have been made):

Almost all of our income is donation based.
We have requested and received monies two other times: Fall of 2022, Fall of 2019

Expected date of project completion:

March 23, 2024

Does the organization agree to submit a progress report if a grant is paid?

Sure!

Budget for REVIVAL

Speaker Fee: \$2500

Speaker Travel: \$800

Speaker Lodging: \$500

Event Rental Fee: \$1500

Meals: \$2500

Advertising: \$1000

Sound and Lighting: \$1500

Total: \$9300



Application for Financial Support

All applications must be submitted to the Catholic Community Foundation by: March 1 or September 1

PROJECT DATA:

Project name: Women's Conference

Brief summary of project: This is a one day conference for all adult women that explores beauty in relationship to God.

Ministry/project sponsor: Mission Blueprint

Address: PO Box 112, Brookings SD 57006

Date submitted: Aug. 30, 2023 Telephone: 605-651-0313

Amount requested from Catholic Foundation: \$ 8100

Printed name and signature of ministry coordinator / organization CEO:

Glen Gaud
(printed name)

[Signature]
(signature)

Founder / BM.
(title)

Signature of organization's board chairperson, or pastor/bishop:

[Signature] 8/29/23

(If applicable, please attach list of organization's board members or governing board.)

**SUPPORTING DATA AND RATIONAL:
Women's Conference**

Description of project: (What is the ministries intended purpose? How will the ministry achieve its goal?)

Our culture has become extremely androgynous, and beauty is being hijacked.

This project is to help women rediscover true beauty, which only comes from a loving God. The conference is designed to help women to recognize their identity as daughters of God the Father and appreciate true femininity.

To achieve this goal, Mission Blueprint will provide a day conference called "Defining Beauty" filled with keynote talks, testimonies, lots of sharing, two meals, prayer and fellowship.

Expected results/benefits of the ministry's project: (How will project be evaluated? How many people will be served? Anticipated long-range benefits? How will project benefits be shared with others?)

The hope is to reach over 150 women in the Sioux Falls Diocese. Evaluations will be provided.

The long range benefit is to help women live out their beauty, a necessary transcendental the world is thirsting.

Financial analysis of project including how project is included in budget: (You may wish to attach a proposed budget for income and expensing of this project's direct costs.)

See budget proposal attached

Alternative sources of current and future funding (be certain to note the status of other requests that have been made):

Almost all of our income is donation based.
We have requested and received monies two other times: Fall of 2022, Fall of 2019

Expected date of project completion:

Summer of 2024

Does the organization agree to submit a progress report if a grant is paid?

Yes!

Budget for Womens Conference

Speaker Fee: \$2500

Speaker Travel: \$800

Speaker Lodging: \$350

Event Rental Fee: \$800

Meals: \$1200

Advertising: \$1000

Sound and Lighting: \$1500

Total: \$ 8150



Application for Financial Support

All applications must be submitted to the Catholic Community Foundation by: March 1 or September 1

PROJECT DATA:

Project name: St. Josephine Bakhita Ecclesial Community Ministry Program for Religious Education and Sacramental Formation

Brief summary of project: To create and foster a legitimate Catechetical and Sacramental program for members of the Bakhita Catholic community made up entirely of East African parishioners where English is a second language. This includes providing the resources and personnel necessary to form Adults and children in the practice of the faith.

Ministry/project sponsor: Cathedral of St. Joseph

Address: 521 North Duluth Ave., Sioux Falls, SD 57104

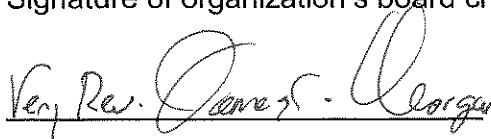
Date submitted: 31 August 2023 Telephone: 605-336-7390

Amount requested from Catholic Foundation: \$20,000

Printed name and signature of ministry coordinator / organization CEO:

PASQUALE FRANCESCO  PRIEST
(printed name) (signature) (title)

Signature of organization's board chairperson, or pastor/bishop:


Very Rev. James S. Clorgan

(If applicable, please attach list of organization's board members or governing board.)

SUPPORTING DATA AND RATIONAL:

It is acceptable to provide responses on a separate sheet.

1. Description of project:

(What is the ministries intended purpose? How will the ministry achieve its goal?)

- St. Josephine Bakhita Ecclesial Community is an African asylums group gathers Catholics from Burundi, Congo, South Sudan and Eritrea. They all are called St. Josephine Bakhita Ecclesial Community in St. Joseph Cathedral Sioux Falls.
- To have effective, ongoing faith formation in St. Josephine Bakhita Community with regard to their culture and languages.
- To hire the committed RCIA and sacramental teachers in their languages.

2. Expected results/benefits of the ministry's project:

(How will project be evaluated? How many people will be served? Anticipated long-range benefits? How will project benefits be shared with others?)

- St. Josephine Bakhita Ecclesial Community member have challenges in getting voluntary teachers in their mother tongue.
- The project will cover salary for the hired RCIA teachers in their languages and provide the resources, books and texts necessary for the sacramental classes.
- The project will help over 200 families in the Bakhita Community.
- The project will cover the first two years of the ministry program.

3. Financial analysis of project including how project is included in budget: (You may wish to attach a proposed budget for income and expensing of this project's direct costs.)

- \$ 15,000.00 for the hiring of teachers, and \$ 5,000.00 for pertinent catechetical resources and formational materials

4. Alternative sources of current and future funding (be certain to note the status of other requests that have been made):

- Alternative sources for income have been provided by the Cathedral of St. Joseph and volunteer fundraising from within the Bakhita community. There is a small "Kunama" account at the Cathedral created from collections made at weddings and other functions.

5. Expected date of project completion:

- 10/01/2023 - 10/01/2025

6. Does the organization agree to submit a progress report if a grant is paid?

- Yes

All applications must be submitted to the Catholic Community Foundation by: March 1 or September 1. Please email Application & any additional information to mbannwarth@ccfesd.org or mail to:

**The Catholic Community Foundation for Eastern South Dakota
523 N. Duluth Avenue, Sioux Falls, SD 57104 ~ Phone: (605) 988-3788**



Application for Financial Support

All applications must be submitted to the Catholic Community Foundation by: March 1 or September 1

PROJECT DATA:

Project name: SD Prison Literacy Program

Brief summary of project: _____

The Diocese of Sioux Falls Prison Ministry is beginning a peer tutoring program for inmates at the SD State Penitentiary. Through the facilitation of training and consultation by Prison Ministry volunteers, inmates associated with the Catholic Prison Ministry will be trained and guided to become reading tutors to serve other inmates in a spirit of missionary discipleship. Ultimately, the goal is to provide inmates who are illiterate and subliterary the skills they need to promote personal growth and conversion.

Ministry/project sponsor: Prison Ministry

Address: 523 N. Duluth Ave. Sioux Falls, SD 57104

Date submitted: 8/31/2023 Telephone: 605-334-9861

Amount requested from Catholic Foundation: \$12,000

Printed name and signature of ministry coordinator / organization CEO:

Julie Christian (printed name) _____ (signature) Volunteer (title)

Signature of organization's board chairperson, or pastor/bishop:

Margaret Brown

(If applicable, please attach list of organization's board members or governing board.)

Please see the attachment.

SUPPORTING DATA AND RATIONAL:

It is acceptable to provide responses on a separate sheet.

1. Description of project:

(What is the ministries intended purpose? How will the ministry achieve its goal?)

2. Expected results/benefits of the ministry's project:

(How will project be evaluated? How many people will be served? Anticipated long-range benefits? How will project benefits be shared with others?)

3. Financial analysis of project including how project is included in budget: (You may wish to attach a proposed budget for income and expensing of this project's direct costs.)

4. Alternative sources of current and future funding (be certain to note the status of other requests that have been made):

5. Expected date of project completion:

6. Does the organization agree to submit a progress report if a grant is paid?

All applications must be submitted to the Catholic Community Foundation by: March 1 or September

1. Please email Application & any additional information to mbannwarth@ccfesd.org or mail to:

**The Catholic Community Foundation for Eastern South Dakota
523 N. Duluth Avenue, Sioux Falls, SD 57104 ~ Phone: (605) 988-3788**

SUPPORTING DATA AND RATIONAL:

1. Description of project:

When a person struggles with reading, the personal and social impacts can be profound and result in detrimental life long effects. A person who is unable to read may have low self-esteem or feel emotions such as shame, fear, and powerlessness. According to a study by the Literacy Project, three out of five persons in American prisons cannot read. According to the Department of Justice, "The link between academic failure and delinquency, violence, and crime is welded to reading failure. Over 70% of inmates in America's prisons cannot read above a fourth grade level." This means they lack the reading skills to navigate many everyday tasks or hold down anything but lower (paying) jobs. When inmates who left school before receiving a high school diploma were asked the main reason they dropped out of school, about one-third reported they lost interest or experienced academic difficulty.

The lack of development of reading skills can result from a number of factors in a person's life including lack of effective instruction in school, and chronic absenteeism and truancy. However, the most common cause of illiteracy is learning disabilities and dyslexia. In the general population, one out of every five persons has dyslexia. Among the prison population, undiagnosed dyslexia is rampant. Very few studies have been done to determine the rate of dyslexia among the prison population, but it is suspected that it could be as high as 50 percent. A 2000 study of prisoners in Texas showed that 48 percent of inmates were dyslexic and two-thirds struggled with reading comprehension.

There is reason for hope. Studies have shown a reduction in violent behavior during incarceration after receiving a GED and participating in college coursework. Research shows that providing inmates with meaningful education is one of the surest ways of reducing the rate at which they end up back behind bars after being released.

South Dakota Department of Corrections offers a GED program within the prisons, but teaching systematic and explicit instruction in reading is not a service that is not currently offered. Without the ability to read, inmates are not able to study to obtain their GED. This proposal seeks to make an organic change within the prison to bring remedial reading instruction to prisoners through peer to peer tutoring. There are many challenges to providing appropriate education to address illiteracy within the prison most often related to funding and finding personnel to fill the positions. Time constraints for visitors severely limits the options for utilizing volunteers. What is unique about The SD Prison Literacy Project is that it has been designed to identify inmates to are interested in being trained as volunteer tutors to teach reading skills to their fellow inmates.

A volunteer with Diocese of Sioux Falls Prison Ministry, who has a professional background in special education with a specialty in dyslexia and reading instruction, will serve as a supervisor, trainer and consultant for the project. Currently, there are inmates who have been identified by the Catholic Prison Ministry who are regular participants in prison ministry and who are interested in this project both to be tutors and to receive tutoring. The Diocese of Sioux Falls Prison Ministry is interested in the project because it addresses the dignity of the human person. It clearly fits the Diocese's vision of missionary discipleship.

2. Expected results/benefits of the ministry's project:

The project is intended to bring hope; to bring transformation and healing to a person's life by giving them the ability to read. This will allow prisoners who have struggled to read to be able to access Truth, Beauty and Goodness through Scripture, the teachings of the church,

tools of prison ministry, and good literature. Reading can enhance their personal formation and it also can enhance their ability to communicate with family members. Upon release from prison, if a prisoner has learned to read and obtained a GED, their prospects for employment are widened. Further, another expected benefit of this project is that it will encourage the prisoners to minister to one another creating a spirit of missionary discipleship within the prison walls. The initial plan is to begin with two prisoners who will train to be tutors with the hope of expanding the number of tutors.

3. Financial analysis of project including how project is included in budget:

Training with EBLI (Evidence Based Literacy Instruction) <https://eblireads.com/>
\$3,000 per person x 3 tutors (one tutor from outside the prison who will tutor and supervise the program and 2 prisoners who will be trained as tutors) Total \$9,000 for training

\$3,000 for materials including books, supplies, additional training

Total request: \$12,000

4. Alternative sources of current and future funding:

Sioux Falls Area Community Foundation is a potential grant source for expanding the project. A preliminary conversation with personnel has indicated that this is a project that would be of interest.

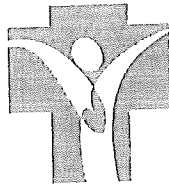
Additionally, the hope would be for the prison administration and South Dakota Department of Corrections to recognize the project and expand it further with ongoing funding.

5. Expected date of project completed:

Due to the extensive needs of individuals within the prison, there is no expected completion date. The hope is for expansion of the program to fill the needs.

6. Does the organization agree to submit a progress report if a grant is paid?

Absolutely.



Catholic
COMMUNITY
FOUNDATION
FOR EASTERN SOUTH DAKOTA

Application for Financial Support

All applications must be submitted to the Catholic Community Foundation by: March 1 or September 1

PROJECT DATA:

Project name: Survivors Joining 4 Hope Fund
(SJ4H)

Brief summary of project: Survivors Joining 4 Hope is a
direct service program providing financial
support and resources to individuals and families
who have lost a loved one to suicide.

Ministry/project sponsor: Lost + Found Association

Address: PO Box 1897 Sioux Falls, SD 57101

Date submitted: 8/31/03 Telephone: 605-549-5281

Amount requested from Catholic Foundation: \$10,000

Printed name and signature of ministry coordinator / organization CEO:

Erk Muckey [Signature] CEO
(printed name) (signature) (title)

Signature of organization's board chairperson, or pastor/bishop:

[Signature]

(If applicable, please attach list of organization's board members or governing board.)

1. Description of Project:

(What is the ministry's intended purpose? How will ministry achieve its goal?)

Survivors Joining 4 Hope (SJ4H) is a fund specifically for survivors of suicide loss. The fund is intended to help low to moderate income people with funeral expenses and other immediate basic needs after the loss of a loved one including but not limited to transportation to the funeral, food, housing, and immediate mental health crisis intervention. Our organization focuses on the loss of youth specifically, but we serve the entire state of South Dakota, and we help anyone who has had the loss of an immediate family member.

Survivors Joining for Hope began as a nonprofit organization founded in 2016 by Brad Hearst of Sioux Falls, S.D., after his brother died by suicide. The name of the organization honors his brother, Sergei Joseph Hearst, through its initials. SJ4H was founded to provide funding to families that had suffered a loss by suicide so they could focus on grief recovery instead of financial pressure.

The SJ4H board initially had four members; over six years, it grew to 11 members. By 2022, the organization's initial focus on the Sioux Empire had expanded to cover the entire state of South Dakota and beyond—SJ4H has served people from nearly every state on the East and West Coasts. Its programming also expanded to include a support network, support groups, and suicide prevention programming for youth.

On August 1, 2022, Survivors Joining For Hope disbanded as a separate organization, and its work and mission became part of Lost&Found as a new department focused on postvention services.

2. Expected results/benefits of the ministry's project:

(How will project be evaluated? How many people will be served? Anticipated long-range benefits? How will project benefits be shared with others?)

Our community health worker follows up with families several times after they initially apply for funding. These follow-up calls are intended to ensure families have been properly connected with any services that they require such as food, housing, and mental health counseling. Our organization tracks those referrals, and we follow up with families to ensure that they have indeed connected with those services. Additionally, we send a survey out to families who have received help through the fund to us. To assess whether the funds have been helpful in their life functioning. We assist approximately 50 families per year, and we anticipate that the need will grow as awareness of our services increases. We have begun to share, and will continue to share these family stories via our social media channels.

3. Financial analysis of project including how project is included in budget:

Each family we support is eligible for up to \$2,500 worth of funding. We occasionally make exceptions for families in dire need. We cover the cost of funeral expenses, transportation, cleaning up homes, cleaning, and repair of homes as needed, and other basic immediate needs. This program is staffed by one full-time community health worker.

4. Alternative sources of current and future funding (be certain to note the status of other requests that have been made):

Lost&Found was able to hire a community health worker (CHW) to manage this program through a CHW grant from the South Dakota Department of Health and walk alongside families as they process the grief and complex logistics of losing a loved one to suicide. That grant runs out in May. We have funded the SJ4H direct-support fund exclusively through gifts from the community. Increased need in our community has resulted in us seeking alternative sources of funding in order to provide direct support to families. Sioux Empire United Way has pledged \$25,000 to the fund.

5. Expected date of project completion:
Ongoing

6. Does the organization agree to submit a progress report if a grant is paid?
Yes



Application for Financial Support

All applications must be submitted to the Catholic Community Foundation by: March 1 or September 1

PROJECT DATA:

Project name: Magnify at the Mount expansion

Brief summary of project: We are going to be expanding our Catholic high school outreach events to those youths in the Watertown area as well as strengthen our presence in the southeast corner of South Dakota.

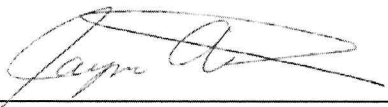
Ministry/project sponsor: Mount Marty University

Address: 1105 West 8th, Yankton, SD 57078


Date submitted: 8/31/2023 Telephone: 608-668-1386

Amount requested from Catholic Foundation: 10,000

Printed name and signature of ministry coordinator / organization CEO:

<u>Jayne Arens</u>		<u>Director of Mission</u>
(printed name)	(signature)	(title)

Signature of organization's board chairperson, or pastor/bishop:



(If applicable, please attach list of organization's board members or governing board.)

SUPPORTING DATA AND RATIONAL:

It is acceptable to provide responses on a separate sheet.

1. Description of project:

(What is the ministries intended purpose? How will the ministry achieve its goal?)

A goal of Mount Marty University is to expand the *Magnify at the Mount* outreach series for high school youth to include the youth from the northeastern part of the Diocese surrounding the Mount Marty location in the Watertown area. MMU currently hosts four high school *Magnify at the Mount* events on the Yankton campus impacting 500 youth and their leaders. This year we have a goal of adding two *Magnify at the Mount* events on our Watertown campus, impacting an additional 150 youth and their leaders.

For the 2023-2024 school year *Magnify at the Mount* at both sites will feature a healthy meal provided by Fresh Ideas, a local food service provider, followed by a faith based activity. This year at both sites the faith based activities will include students sharing their college faith life testimonies and Emily and Matt Leedom talking about Catholic courtship. Additional events on the Yankton campus will feature live Stations of the Cross, adoration, confession, Mass and time for interaction with our athletic training equipment and athletes in the new field house.

We have begun planning for the 2024-2025 year and are looking at bringing in a nationally known speaker such as Jason or Crystalina Evert, Philip Rivers, Chris Stefanik, Fr. Mike Schmitz, or Rebecca Dussault. Their calendars fill fast and we will need to put down payments to reserve time with them in South Dakota.

2. Expected results/benefits of the ministry's project:

(How will project be evaluated? How many people will be served? Anticipated long-range benefits? How will project benefits be shared with others?)

Mount Marty University wants to help enliven Bishop DeGrood's vision of developing lifelong Catholic Missionary Disciples through God's love. We hope to impact our young people early so that their lifetime is filled with the joy that results from faithful missionary discipleship. Through our *Magnify at the Mount* series, we are hoping to assist the surrounding parishes in inviting youth, showing great hospitality, and opening the door to opportunities for fellowship and encounters with God. We plan to utilize budgeted resources and are working to build partnerships with the parishes and other private donors to help cover future costs for the *Magnify at the Mount* series.

3. Financial analysis of project including how project is included in budget: (You may wish to attach a proposed budget for income and expensing of this project's direct costs.)

Watertown

- Event 1: College/community Speakers
 - Number Goal: 200
 - Food cost: \$1,600
- Event 2: Speakers: Emily and Matt Leedom
 - Number Goal 200
 - Food Cost \$1,600

- Speaker honorarium/gas: \$350

Yankton Campus

- Event 1: College student testimonies/small groups
 - Number Goal: 300
 - Food Cost \$2,400
- Event 2: Speakers: Emily and Matt Leedom
 - Number Goal: 400
 - Food Cost: \$3,200
 - Speaker honorarium/gas: \$350
- Event 3: Community with Athletes
 - Number Goal 300
 - Food Cost \$2,400
- Event 4: Station of the Cross
 - Number Goal: 400
 - Food cost: \$3,200
 - Visiting priest honorariums: \$500

Down payment for next year's speaker: \$7,000

- Total cost: \$22,600

4. Alternative sources of current and future funding (be certain to note the status of other requests that have been made):

Mount Marty provides the Magnify event free to youth. We hope to remain hospitable and charitable to last minute decision makers in attending these events. The university pays all costs. Income is generated through grants, private donations, and budgeted funds.

5. Expected date of project completion:

May, 2024

6. Does the organization agree to submit a progress report if a grant is paid?

Yes

All applications must be submitted to the Catholic Community Foundation by: March 1 or September

1. Please email Application & any additional information to mbannwarth@ccfesd.org or mail to:

**The Catholic Community Foundation for Eastern South Dakota
523 N. Duluth Avenue, Sioux Falls, SD 57104 ~ Phone: (605) 988-3788**



PRAYER COMMITTEE AGENDA

Thursday, November 2, 2023 | 9:00 a.m. - 10:30 a.m.

St Joseph School 3rd Floor Classroom & Adoration Sisters Monastery

9:00-9:30 I. Opening Remarks/Prayer (Mary Cink)

Dear Heavenly Father,

We give you praise and thanks for your all-giving love for us.

Thank you for giving us A Future Full of Hope. Send the Holy Spirit to set us ablaze with fervor for our faith; unleash that fire of the Holy Spirit in our hearts that all around us will be drawn to Christ, truly present in the Eucharist; to know we are His, and to know His Love.

O God, you were pleased to give us the example of St. Joseph.

~Model of Humility and Obedience

~Model of Meekness and Patience

~Model of Holy Silence and Trust in Your Providence.

Grant that we may imitate him in the practice of these virtues, and make us ever-more docile to your promptings.

*St. Joseph, Our Patron, Protector of Life, Father of Our Eucharistic Lord,
Pray for us.*

*Mary Immaculate,
Pray for us.*

Amen.

- Welcome and Introductions
- Minutes from April meeting
- Overview and feedback on prayers since April ([see overview](#))
- Consecration to St. Joseph
- What to do differently/additionally for next 6 months

9:30-10:00 II. Prayer Team Objectives

- Prayers for the success of CCFESD Charity Events
- Continue to intercede for the work of our Gift Planning Officers and the donors they visit.
- Prayers for the work and intentions of our Leadership, Staff and Board as a whole, especially staff openings.
- Bishop's intentions
- Continue to pray for our Clergy, ideally by name

- Focus on and be a source of positivity in light of the challenges with pastorates.

III. Invitation to the Board

- If anyone would like to pray with the Prayer team throughout the year and/or have the Prayer Team pray for your specific intentions, please contact Mary Cink (marycink@gmail.com) or 605-376-8224.

10:00-10:30 Time for quiet prayer in the Adoration Chapel

Prayer Team Overview

April - Nov 2023

Members: Ann Endres, Steve and Carol Smith, Ryan VanLaecken, Joan DeRouchey, Marne Hult, Jeanie Conzemius, Darlene Muth, Cindy VanDover, Kathy Roggenbuck, Bob and Diane Steers, Lynn and Brandon Van Sambeek, Patty Czmowski, Kim Peterson, Tom and Mary Cink.

May/June: In light of Pentecost, we prayed a Litany prayer to the Holy Spirit for the success of the Bishop's Fishing Tournament; for the sale of the house that was gifted in Aberdeen; and for Mark's successor.

July: We continued to pray the Prayer for Priests as the Set Ablaze changes were implemented, as well as for the hiring of the next CEO.

August: We prayed the Litany of the Most Precious Blood for the success of the two August events, Taste the Goodness and The Bishop's Cup. We offered prayers for Don Zeller, the father of Heidi Zeller-Crawford, who has faced a difficult cancer diagnosis.

September: Special prayer offered through the intercession of St. Joseph was offered for the success of the Bishop's Charity Hunt on Sept 18-19, as well as for the filling of three open positions at the Foundation.

October: We are invited to do Fr. Don Calloway's Consecration to St. Joseph in preparation for our upcoming Board meeting in November. A special prayer for the CCFESD Leadership Team, Gift Planning Officers and entire Staff was offered with the intent to pray for each person, by name.

You have entered this chapel where you meet Jesus in His Eucharistic Presence. Now enter your heart, in the most intimate part of your being. Silence yourself. Silence all the voices that are in you; do not chase after useless thoughts. Your problems, your concerns, your anxieties, offer them to Jesus. During this time of worship, occupy yourself with Him. Ask for the grace of abandonment and trust.

Put your eyes on Jesus in the Sacred Host. Begin to let your heart speak, that is, to love Him who loved us first. Pray not only with your lips, but also by meditating on the words you say. Choose a Psalm, a phrase from the Gospel, or a simple prayer, and repeat it silently, gently, and continually.

Enter in thanksgiving, in gratitude. Instead of considering only what you need or are lacking, give thanks for what you are and for what you have. Give thanks for what will be given to you tomorrow. You may experience distraction, but take courage. As soon as you realize it, gently resume your prayer of the heart. Ask the Holy Spirit to help you in your weakness and to become your inner teacher.

Jesus wants to be at the center of your existence. Looking at Him, learn, little by little, to go from “I” to “You” – from the desire to realize your projects to desire for His will for your life. He is solemnly exposed. Welcome the light that emanates from His Presence. As the sun warms and melts snow, He can continue to illuminate the darkness that envelops your heart until it is completely dispelled. If you ever fear, even for the slightest moment, that you are all alone in this world, you have only to look toward Him, whether in the Monstrance or Tabernacle, to the small flame that assures us of His Real Presence.

Jesus hides under the simple appearance of bread. He comes to you, poor, so that you may learn to welcome in truth your poverty and that of your brothers and sisters. You are in silence; remain in silence. Mary, Star of the Morning and Gate of Heaven, is with you on your way. She tells you the way and introduces you into the King’s chamber. It is She that will help you understand, in silence, that by looking at Jesus you will discover the Presence of the Blessed Trinity within you. You will be able to experience in your life the words of Psalm 34: *Look to Him and be radiant, and your faces may not blush with shame.*